

SELLER COMPENSATION ADDENDUM

Document Updated:
February 2025



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



- 1. This is an addendum originated by the: Seller Buyer Landlord Tenant
- 2. Date: _____
- 3. Buyer/Tenant: _____ (“Buyer”)
- 4. Seller/Landlord: _____ (“Seller”)
- 5. Premises: _____

6. The following additional terms and conditions are hereby included as part of the Contract or Lease Agreement between Seller and Buyer for the above referenced Premises:

8. Seller shall pay Broker representing Buyer compensation, which may be credited to Buyer in whole or in part, as follows:

9. **(CHECK ANY THAT APPLY AND FILL IN THE COMPENSATION)**

- 10. Sale: _____% of the Full Purchase Price or \$_____ at Close of Escrow.
- 11. Lease: _____% of the gross rental amount as calculated for the entire term of the initial lease or \$_____
- 12. at execution of Lease Agreement.

13. The amount paid pursuant to line 10 herein is **in addition** to any Seller Concessions credited to Buyer in the Contract, if applicable.

15. This Addendum provides the undersigned’s written consent for Buyer Broker to receive compensation from more than one (1) party to the transaction.

17. Seller and Buyer explicitly intend Brokers to be direct third-party beneficiaries of the Contract and/or Lease Agreement pursuant to this Addendum and either Section 8f or Section 9g of the Contract. The provisions of this Addendum shall survive Close of Escrow.

20. Additional Terms and Conditions:

- 21. _____
- 22. _____
- 23. _____
- 24. _____
- 25. _____

26. The undersigned agrees to the terms and conditions set forth above and acknowledges receipt of a copy hereof.

27. _____

28. Seller Buyer MO/DA/YR Seller Buyer MO/DA/YR

29. Landlord Tenant Landlord Tenant

30. _____

31. Seller Buyer MO/DA/YR Seller Buyer MO/DA/YR

32. Landlord Tenant Landlord Tenant

For Broker Use Only:
Brokerage File/Log No. _____ Manager’s Initials _____ Broker’s Initials _____ Date _____
MO/DA/YR