

MULTIPLE COUNTER OFFER

Document updated:
July 2023



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



- 1. This is a Multiple Counter Offer originated by Seller to the:
- 2. Offer Counter Offer dated _____ between the following Parties:
- 3. Seller: _____
- 4. Buyer: _____
- 5. Premises Address: _____

- 6. Acceptance of the above Offer and/or Counter Offer is contingent upon agreement to the following:
- 7. **Seller is making one or more counter offer(s) to other prospective buyers on terms that may or may not be the same**
- 8. **as contained herein. Acceptance of this Multiple Counter Offer by Buyer shall not be binding unless and until it is**
- 9. **subsequently finally accepted by Seller and the final acceptance is delivered per Section 8m of the Contract to Buyer's**
- 10. **Broker within the time specified ("Final Acceptance").** Until Final Acceptance, the parties understand that the Premises can
- 11. be sold to someone else and/or either party may withdraw any offer/counter offer to buy or sell the Premises.

- 12. _____
- 13. _____
- 14. _____
- 15. _____
- 16. _____
- 17. _____
- 18. _____
- 19. _____
- 20. _____
- 21. _____
- 22. _____
- 23. _____
- 24. _____
- 25. _____
- 26. _____
- 27. _____
- 28. _____
- 29. _____
- 30. _____
- 31. _____
- 32. _____
- 33. _____

- 34. Unless acceptance of this Multiple Counter Offer is signed by Buyer and a signed copy delivered pursuant to Section 8m of the
- 35. Contract and received by Broker named in Contract Section 9a by _____ at _____ a.m. p.m., Mountain
- 36. Standard Time, this Multiple Counter Offer shall be considered withdrawn. Seller acknowledges receipt of a copy hereof.

- 37. Seller: _____ Date: _____ Time: _____
- 38. Seller: _____ Date: _____ Time: _____

>>

BUYER RESPONSE

39. An additional counter/multiple counter offer is attached and is incorporated by reference.
40. Buyer should sign both this Multiple Counter Offer and the additional counter/multiple counter offer. If there is a conflict between this
41. Multiple Counter Offer and the additional counter/multiple counter offer, the provisions of the additional counter/multiple counter offer
42. shall be controlling.

43. Buyer: _____ Date: _____ Time: _____

44. Buyer: _____ Date: _____ Time: _____

BUYER ACCEPTANCE

45. The Buyer agrees to the terms and conditions of this Multiple Counter Offer and acknowledges receipt of a copy hereof.
46. Unless final acceptance of this Multiple Counter Offer is signed by Seller and a signed copy delivered pursuant to Section 8m of the
47. Contract and received by Broker named in Contract Section 8q by _____ at _____ a.m. p.m., Mountain
48. Standard Time, Buyer's acceptance shall be considered withdrawn.

49. Buyer: _____ Date: _____ Time: _____

50. Buyer: _____ Date: _____ Time: _____

SELLER RESPONSE

51. An additional counter/multiple counter offer is attached and is incorporated by reference.
52. Seller should sign both this Multiple Counter Offer and the additional counter/multiple counter offer. If there is a conflict between this
53. Multiple Counter Offer and the additional counter/multiple counter offer, the provisions of the additional counter/multiple counter offer
54. shall be controlling.

55. Seller: _____ Date: _____ Time: _____

56. Seller: _____ Date: _____ Time: _____

SELLER FINAL ACCEPTANCE

57. To create a binding agreement, Seller is required to sign below and deliver the signed copy to Buyer or Buyer's Broker
58. as indicated per Section 8 of the Contract. Seller agrees to revoke all counter offers previously conveyed to other
59. prospective buyers by separate notice and agrees to sell the Premises to Buyer. Except as modified by this Multiple
60. Counter Offer, all other terms and conditions of the above referenced Offer/Counter Offer(s) shall remain unchanged and
61. deemed accepted.

62. Seller: _____ Date: _____ Time: _____

63. Seller: _____ Date: _____ Time: _____

For Broker Use Only:

Brokerage File/Log No. _____ Manager's Initials _____ Broker's Initials _____ Date _____
MO/DA/YR