

To the recent Honor Roll recipients!

Shawn Abrams

Call Realty, Inc.

WeSERV

Joann Bartlett

**Southwest Mountain Realty** 

WeSERV

Amanda Gold
Haymore Real Estate

Discosio

Phoenix

Luna Realty

Christine Luna

WeSERV

Thank you for elevating your profession by taking your real estate interactions from ordinary to extraordinary!





I did a cross sale with this REALTOR® (and his daughter Kortni) and he was extremely helpful and gracious and professional in how he handled some very frustrating things that came up during the final two weeks of the transaction. It all started with a break in (the property was vacant) as well as the discovery of unknown defects that were not uncovered by my buyer's inspector and undisclosed by seller of property when his seller purchased the previous year, nor found by his inspector. Both agent & seller were gracious, communicative, and forthcoming with solutions so we were able to close on time.

I very much want to work with agents like this on every transaction. It made a large high four figure transaction able to close with all parties satisfied.

## Joann Bartlett, nominated by Ronni Zeigler:

Joanne was communicative, set realistic expectations, and worked to ensure a smooth transaction. It was a pleasure working with Joanne and I look forward to working with her again!

### **Amanda Gold**, nominated by Nicole Hall:

Mandy Gold goes above and beyond in each transaction to get the job done. From organization to attention-to-detail to communication, she is a great example of how a Realtor® should work and operate!

### **Christine Luna**, nominated by Marci Slater:

Chris Luna started the Broker Chicks 10 years ago. She has done an amazing job keeping it going and creating a safe place for 25 brokers to work together, grow, be successful in our separate brokerages and have fun while doing it!





To the October 2022 Honor Roll recipients!

Susan Leifer

**Coldwell Banker Realty** 

Lake Havasu

Konrad Livingston

**US Southwest** 

**Bullhead City** 

Mary Thune
West USA Realty

Phoenix

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## **Susan Leifer**, nominated by Sharon Earl:

Susan has walked me through different transactions from beginning to end, and she is always happy to help. She is involved in many community events, as well as fundraisers within our office. She is a great example of a REALTOR®.

### **Konrad Livingston**, nominated by Sara Holden:

Konrad has been a pleasure to work with! All the transactions I've had the pleasure of getting to work with him on have been challenging in the best way because I've got the chance to learn something very valuable from each one! He's had almost 18 years of hands-on experience and to get the opportunity to learn from someone like him is priceless! I've loved working with Konrad because what you see is what you get with him, and he doesn't beat around the bush! He's honest and fair and very knowledgeable!

### **Mary Thune**, nominated by Butch Leiber:

I recently did a sale with Mary, and she was a joy to work with. Her professionalism throughout the transaction was a refreshing change of pace. What most impressed me was how she worked with and represented her client. She went above and beyond as an agent, and as a human being, to help her client with an emotional move and I was incredibly impressed by Mary throughout the entire process.



To the September 2022 Honor Roll recipients!

Jennifer Abrahamson

**West USA Realty** 

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Patricia Hohmann

**Berkshire Hathaway HomeService** 

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Corinne Olson

**Berkshire Hathaway HomeService** 

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Kudos!
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### Jennifer Abrahamson, nominated by Sally Liddicoat:

Jennifer is one AMAZING lady! Not only does she go above and beyond in her education so that she can best care for her clients, but she also takes other agents under her wing and helps them grow their business. Jennifer is truly a selfless person.



### Patricia Hohmann, nominated by John Theis:

Had a wonderful experience working with Patricia on my last transaction. Throughout the entire process Patricia was always Professional, Courteous & Kind. She was very quick to take my calls, respond to texts or emails - never was there any delays in getting back with me. I met Patricia at her open house & knew right away that she is a well-trained professional.



### **Corinne Olson**, nominated by Teresa Lohmeier:

Cory was a fantastic agent through my first transaction, with great knowledge and patience!



To the August 2022 Honor Roll recipients!

Jamara Bono

**Good Company Real Estate** 

Phoenix

Kim Decker

**Realty ONE Group 03** 

WeSERV

Kirk Pespain

Call Realty, Inc.

WeSERV

**Long Realty Uptown** 

Kenneth Elder

Tucson

Kimberly Frederick

**Realty ONE Group 13** 

WeSERV

Stephanie Norton

**HomeSmart** 

Scottsdale

Matthew Potter

**Real Broker AZ** 

WeSERV

Kristina Schoppers

**Realty ONE Group Mountain Desert** 

**Bullhead City** 

**DeLex Realty** 

Elizabeth Taran

WeSERV

Regina Villanueva-Mendez

**Realty ONE Group Gateway** 

Yuma

Gary Nelson
Realty Executives of Flagstaff

Northern Arizona





### **Tamara Bono**, nominated by Sam Miller:

Tamara delivered exceptional professional and personal service, representing her clients diligently and faithfully. Her positive spirit and personal touches with the selling side agent and clients helped make the transaction smooth and a win win! Tamara was on-site and proactive. She dressed professionally.



### **Kim Decker**, nominated by John Theis:

I have had the opportunity to do a few cross sales with Kim Decker through the years. Each time, she has demonstrated a professional attitude throughout the process. She is exceptionally knowledgeable and has tons of experience. But the thing I like best about her is her ability to problem solve. She does not back away from conflict or challenges but rather, she "rolls up the sleeves" and becomes proactive when issues do arise. A unique and rare trait in REALTORS® today.



### **Kirk Despain**, nominated by Kathy Laswick:

Kirk was the ultimate in professionalism during this sometimes-challenging transaction. Kirk was even keeled as situations arose, taking time to explain all aspects of the sale to his buyers, keeping them calm in transaction that had the potential to blow up at any time. I work with a lot of professionals as a manager of a large office, Kirk is not in my office, but it would be a pleasure to work with him in that capacity. He is a kind person and is a prime example of "The Golden Rule" as it applies to what it means to be a REALTOR®.



### **Ken Elder**, nominated by Melinda Eslinger:

I have worked with Ken Elder for the past 8 years; he has the utmost respect for his clients and practices fiduciary as no other agent I have ever seen. He works relentlessly between the Phoenix and Tucson market which he is well versed. He rarely takes a day off yet seems to balance his boundaries well in personal life. He is a mentor to the other agents in the office and quotes the AAR purchase contract like the Bible. His commitment to "bettering" our profession is practiced daily and is well looked upon by his peers. Ken Elder deserves to be recognized with his passion and work ethic, I am proud to have him as my managing agent of my Phoenix office, I trust him impeccably with my brokerage!



### **Kim Frederick**, nominated by Brenda Amans:

Kim is my broker, and she is absolutely amazing. She always responds quickly to my emails or calls and is very knowledgeable. If she doesn't have the answer, she finds it. She doesn't disregard any questions, even while she is out of state or on vacation. It's nice to have a broker that cares and understands the sense of urgency.



### **Gary Nelson**, nominated by Paula Monthofer:

As President of our state association this year, he has exemplified not only incredible leadership but also continued to be the best prepared practitioner with the highest standards of professionalism. He also raises the level of professionalism by teaching in his office and throughout the state. When I refer him, I am 100% secure my clients and friends are getting the very best service from the very best professional.



### **Stephanie Norton**, nominated by Nick Nelson:

I am nominating a remarkable agent that I had the privilege of working with on a deal. Stephanie was absolutely fantastic and professional through every stage of the deal. She exemplifies what it means to be a REALTOR® and is a consummate representative for our industry. I would be lucky to work with Stephanie again.



### **Matthew Potter**, nominated by Susan Nicolson:

Matthew and I just closed a difficult transaction that presented constant curve balls in a shifty market dynamic. Through it all, Matthew worked with me to keep communication lines open and work to solutions that kept the transaction on track. Matthew was always responsive, professional, and kind in his communication. He truly is inspiration for service excellence in this industry.



#### **Kris Schoppers**, nominated by Sarah Juarez:

We were able to close on an extremely difficult deal. She represented the buyer, and I represented the seller. Both of us worked together for the good of our clients. It was the constant communication between us and our clients and going above and beyond that made this deal come to fruition. We didn't give up and made it work. It's a pleasure working with great agents who are really willing to work for their clients and the transaction. I commend her on her ethics and communication.



### **<u>Elizabeth Taran</u>**, nominated by Barbara Wilson:

I called this agent to inquire about her listing. Her listing did not match what my buyers needed, but she went above and beyond in giving me great information about other listings available in the community. We spent quite a bit of time talking about other listings she was aware of. It is very rare you will find an agent that will give their time like this. On top of that, she was super friendly and fun to speak with. I give her HUGE KUDOS. A true PROFESSIONAL. Thank you, Elizabeth.



### Regina Villanueva-Mendez, nominated by Shelley Ostrowski:

Regina is always willing to assist the newer agents with questions or concerns. She is holding a 9-week module on how to build your business for the agents in the brokerage. She organizes and goes over the top with her community service and includes all the agents. She is a great example of what professionalism is and is always willing to share her knowledge with others. She is the first to volunteer when a project is at hand or if an agent needs a little lift in spirit.



Thank you for elevating your profession!