

**ARIZONA REALTORS®**

**EXECUTIVE COMMITTEE MEETING**

**October 12, 2022**

**Tucson Convention Center ~ Tucson, Arizona**

**DRAFT MINUTES**

**CALL TO ORDER**

The meeting was called to order at 2:04 p.m. by President Nelson. A quorum was present.

**Present**

Gary Nelson

Eric Gibbs

Shelley Ostrowski

Sindy Ready

Jan Leighton

Jan Marie Ennenga

Mike Porter

Barbara Wilson

Shane Cook

Susan Herber

Diana Bingham

Dena Greenawalt

Bryan Anderson

Deb Fisher

Steve Redmond

**Staff**

Scott Drucker

Nikki Salgat

Christina Smalls

Monica Schulik

Matthew Contorelli

Barb Freestone

Kristen Page

Dan Pemberton

**PRESIDENT'S REPORT – President Nelson**

**Approval of Meeting Minutes** – The minutes from the June 3, 2022, meeting was approved as delivered.

**Leadership Conference Schedule** – President Nelson gave an overview of conference events for the week.

**Update from Previous Meetings** – President Nelson reviewed the update from previous meetings for the Board of Directors.

**TREASURER'S REPORT – Treasurer Ready**

**2022 Year-to-Date Financials and Capital Budget** – Treasurer Ready gave an update on the 2022 year-to-date financials and capital budget.

**2023 Proposed Operating/Capital Budget and Strategic Plan** – Treasurer Ready referenced the 2023 Proposed Operating/Capital Budget and Strategic Plan.

**CHIEF EXECUTIVE OFFICER'S REPORT – Scott Drucker, CEO**

**CEO Update** – Scott Drucker, CEO gave an update on the Operations and Strategic Initiatives area.

**Legal Update** – General Counsel Nikki Salgat gave an update on the association’s legal activities.

**Equity, Diversity & Inclusion Update** – COO Christina Smalls gave an update on the Equity, Diversity, and Inclusion Committee’s accomplishments.

**PRIMARY COMMITTEE REPORTS**

**Professional & Business Development** – Chair Barbara Wilson gave a year-to-date update on the PBD area’s activities.

**Business Technology & Communications** – Chair Shane Cook gave a year-to-date update on the progress of the BT&C activities.

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE ARIZONA REALTORS® SIGNING OF THE LGBTQ+ REAL ESTATE ALLIANCE MEMORANDUM OF UNDERSTANDING.**

**Risk Management** – Chair Mike Porter gave an update on the Risk Management Committee’s year-to-date activities.

**In Executive session:** Fourteen (14) hearing panel decisions were adopted.

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE REVISION OF AAR POLICY STATEMENT D.3 - STANDARD FORMS – TO CHANGE THE RELEASE DATES OF NEW AND REVISED FORMS TO “ON OR ABOUT FEBRUARY 1ST, JULY 1ST, AND NOVEMBER 1ST, UNLESS LAW OR REGULATION MANDATES EARLIER RELEASE.”**

**Legislative & Political Affairs** – Chair Susan Herber gave an update of the year-to-date activities of the LPA area.

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE PROPOSED SUBSTANTIVE CHANGES TO THE 2023-2024 LEGISLATIVE PROGRAM POLICY POSITIONS.**

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE RECOMMENDED COMMITTEE ORGANIZATION CHANGES TO THE**

**REALTORS® OF ARIZONA POLITICAL ACTION COMMITTEE BYLAWS  
AND REALTORS® ISSUES MOBILIZATION COMMITTEE POLICIES.**

**REGION VICE PRESIDENTS' REPORTS**

**Association Executive Representative** – Association Executive Representative Jan Marie Ennenga provided a brief report.

**Region 1** – Region VP Diana Bingham gave an update on the region activities year-to-date.

**Region 2** – Region VP Dena Greenawalt gave an update on the region activities year-to-date.

**Region 3** – Region VP Bryan Anderson gave an update on the region activities year-to-date.

**Region 4** – Region VP Deb Fisher gave an update on the region activities year-to-date.

**Region 5** – Region VP Steve Redmond gave an update on the region activities year-to-date.

**UNFINISHED BUSINESS**

There was no unfinished business.

**NEW BUSINESS**

**Region XI Strategy Committee Appointment**

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE APPOINTMENT OF 2023 PRESIDENT ERIC GIBBS AS ARIZONA'S REPRESENTATIVE ON THE REGION XI STRATEGY COMMITTEE FOR THE DECEMBER 2022 - NOVEMBER 2025 TERM.**

**AAR Policy Statement Revision - Region XI Nominating Committee -**

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO REVISE SECTION F.1 OF THE ARIZONA REALTORS® POLICY STATEMENTS TO ANNUALLY APPOINT THE ARIZONA REALTORS® PRESIDENT AND IMMEDIATE PAST PRESIDENT AS ARIZONA'S TWO REPRESENTATIVES ON THE REGION XI NOMINATING COMMITTEE.**

**NAR REALTORS® Relief Foundation Contribution -**

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE A CONTRIBUTION TO THE NAR REALTORS® RELIEF FOUNDATION IN THE AMOUNT OF \$100,000 FROM THE OPERATING RESERVES.**

**CRAIG SANFORD**

**MOTION:**

**IT WAS MOVED, SECONDED, AND CARRIED TO APPROVE THE ENDORSEMENT OF CRAIG SANFORD FOR NAR 2025-2026 TREASURER.**

**ADJOURN**

There being no further business, the meeting was adjourned at 3:36 p.m.

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Scott Drucker, Recording Secretary

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On October 19, 2022, an email vote was sent to the Executive Committee for the following motion:

**MOTION:**

**TO APPROVE THE TRANSFER OF \$50,000 FROM THE ARIZONA REALTORS® OPERATING RESERVE ACCOUNT TO THE ARIZONA REALTORS® DISASTER ASSISTANCE FOUNDATION, ALL OF WHICH WILL THEN THEN BE DONATED TO THE FLORIDA REALTORS® DISASTER RELIEF FUND.**

On October 20, 2022, there was a unanimous vote to approve the motion.