



*Congratulations!*

**To the August 2022  
Honor Roll recipients!**

*Tamara Bono*

**Good Company Real Estate**  
Phoenix

*Stephanie Norton*

**HomeSmart**  
Scottsdale

*Kim Decker*

**Realty ONE Group 03**  
WeSERV

*Matthew Potter*

**Real Broker AZ**  
WeSERV

*Kirk Despain*

**Call Realty, Inc.**  
WeSERV

*Kristina Schoppers*

**Realty ONE Group Mountain Desert**  
Bullhead City

*Kenneth Elder*

**Long Realty Uptown**  
Tucson

*Elizabeth Taran*

**DeLex Realty**  
WeSERV

*Kimberly Frederick*

**Realty ONE Group 13**  
WeSERV

*Regina Villanueva-Mendez*

**Realty ONE Group Gateway**  
Yuma

*Gary Nelson*

**Realty Executives of Flagstaff**  
Northern Arizona

# Kudos!

## From one Arizona REALTOR® to another.



### **Tamara Bono, nominated by Sam Miller:**

Tamara delivered exceptional professional and personal service, representing her clients diligently and faithfully. Her positive spirit and personal touches with the selling side agent and clients helped make the transaction smooth and a win win! Tamara was on-site and proactive. She dressed professionally.



### **Kim Decker, nominated by John Theis:**

I have had the opportunity to do a few cross sales with Kim Decker through the years. Each time, she has demonstrated a professional attitude throughout the process. She is exceptionally knowledgeable and has tons of experience. But the thing I like best about her is her ability to problem solve. She does not back away from conflict or challenges but rather, she "rolls up the sleeves" and becomes proactive when issues do arise. A unique and rare trait in REALTORS® today.



### **Kirk Despain, nominated by Kathy Laswick:**

Kirk was the ultimate in professionalism during this sometimes-challenging transaction. Kirk was even keeled as situations arose, taking time to explain all aspects of the sale to his buyers, keeping them calm in transaction that had the potential to blow up at any time. I work with a lot of professionals as a manager of a large office, Kirk is not in my office, but it would be a pleasure to work with him in that capacity. He is a kind person and is a prime example of "The Golden Rule" as it applies to what it means to be a REALTOR®.



### **Ken Elder, nominated by Melinda Eslinger:**

I have worked with Ken Elder for the past 8 years; he has the utmost respect for his clients and practices fiduciary as no other agent I have ever seen. He works relentlessly between the Phoenix and Tucson market which he is well versed. He rarely takes a day off yet seems to balance his boundaries well in personal life. He is a mentor to the other agents in the office and quotes the AAR purchase contract like the Bible. His commitment to "bettering" our profession is practiced daily and is well looked upon by his peers. Ken Elder deserves to be recognized with his passion and work ethic, I am proud to have him as my managing agent of my Phoenix office, I trust him impeccably with my brokerage!



### **Kim Frederick, nominated by Brenda Amans:**

Kim is my broker, and she is absolutely amazing. She always responds quickly to my emails or calls and is very knowledgeable. If she doesn't have the answer, she finds it. She doesn't disregard any questions, even while she is out of state or on vacation. It's nice to have a broker that cares and understands the sense of urgency.



### **Gary Nelson, nominated by Paula Monthofer:**

As President of our state association this year, he has exemplified not only incredible leadership but also continued to be the best prepared practitioner with the highest standards of professionalism. He also raises the level of professionalism by teaching in his office and throughout the state. When I refer him, I am 100% secure my clients and friends are getting the very best service from the very best professional.

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**Stephanie Norton, nominated by Nick Nelson:**

I am nominating a remarkable agent that I had the privilege of working with on a deal. Stephanie was absolutely fantastic and professional through every stage of the deal. She exemplifies what it means to be a REALTOR® and is a consummate representative for our industry. I would be lucky to work with Stephanie again.

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**Matthew Potter, nominated by Susan Nicolson:**

Matthew and I just closed a difficult transaction that presented constant curve balls in a shifty market dynamic. Through it all, Matthew worked with me to keep communication lines open and work to solutions that kept the transaction on track. Matthew was always responsive, professional, and kind in his communication. He truly is inspiration for service excellence in this industry.

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**Kris Schoppers, nominated by Sarah Juarez:**

We were able to close on an extremely difficult deal. She represented the buyer, and I represented the seller. Both of us worked together for the good of our clients. It was the constant communication between us and our clients and going above and beyond that made this deal come to fruition. We didn't give up and made it work. It's a pleasure working with great agents who are really willing to work for their clients and the transaction. I commend her on her ethics and communication.

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**Elizabeth Taran, nominated by Barbara Wilson:**

I called this agent to inquire about her listing. Her listing did not match what my buyers needed, but she went above and beyond in giving me great information about other listings available in the community. We spent quite a bit of time talking about other listings she was aware of. It is very rare you will find an agent that will give their time like this. On top of that, she was super friendly and fun to speak with. I give her HUGE KUDOS. A true PROFESSIONAL. Thank you, Elizabeth.

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**Regina Villanueva-Mendez, nominated by Shelley Ostrowski:**

Regina is always willing to assist the newer agents with questions or concerns. She is holding a 9-week module on how to build your business for the agents in the brokerage. She organizes and goes over the top with her community service and includes all the agents. She is a great example of what professionalism is and is always willing to share her knowledge with others. She is the first to volunteer when a project is at hand or if an agent needs a little lift in spirit.

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*Thank you for elevating your profession!*