



## BOARD OF DIRECTORS MEETING

October 14, 2022 / 10:30 a.m. – 1:30 p.m.  
Tucson Convention Center ~ Tucson, Arizona

### AGENDA

- I. **CALL TO ORDER – 2022 President Gary Nelson**
  - A. Pledge of Allegiance – **Torey Gannon**, West and Southeast REALTORS® of The Valley
  - B. Inspirational Message – **Marge Lindsay**, Phoenix Association
- II. **ASSOCIATION REPORT – 2022 President Gary Nelson**
  - A. Approval of March 30, 2022 Meeting Minutes (**attachment 01**)
  - B. NAR Report
    1. 2022 NAR Region XI Vice President – **Rick Southwick**
  - C. Executive Committee Report – **President-elect Eric Gibbs** (**attachment 02 and 02a**)
    1. AAR Policy Revision - Forms Release Dates – **MOTION Pending Executive Committee Approval** (**attachment 03**)
    2. Revised 2023-2024 Legislative Program Policy Positions – **MOTION Pending Executive Committee Approval** (**attachment 04**)
    3. Revised RAPAC Bylaws and RIMC Policies – **MOTION Pending Executive Committee Approval** (**attachment 05**)
    4. AAR Policy Revision - Region XI Nominating Committee Appointment – **MOTION Pending Executive Committee Approval** (**attachment 06**)
  - D. Treasurer's Report – **Treasurer Sindy Ready**
    1. 2022 Year-to-Date Financials (**attachment 07**)
    2. 2022 Year-to-Date Capital Budget Update (**attachment 08**)
    3. 2023 Proposed Operating and Capital Budget and Strategic Plan – **2023 Treasurer Mandy Neat**
      - a) 2023 Operating and Capital Budget Memo (**attachment 09**)
      - b) Proposed 2023 Operating and Capital Budgets - **MOTION** (**attachment 10**)
      - c) Proposed 2023 Strategic Plan - **MOTION** (**attachment 11**)
  - E. Chief Executive Officer's Report – **Scott Drucker, CEO** (**attachment 12**)
    1. Legal Update – **Nikki Salgat, General Counsel**
    2. Equity, Diversity & Inclusion Update – **Christina Smalls, COO**

### **III. PRIMARY COMMITTEE REPORTS**

- A. Professional & Business Development (PBD) – Barbara Wilson (attachment 13)**
- B. Business Technology & Communications (BT&C) – Shane Cook (attachment 14)**
- C. Risk Management (RMC) – Mike Porter (attachment 15)**
- D. Legislative & Political Affairs (LPA) – Susan Herber (attachment 16)**
  - 1. RAPAC and Issues Mobilization Activity Reports (attachment 17)**

### **IV. REAL ESTATE SPECIALTY REPORTS**

- A. Arizona RRC/CRS Update – Annette Dalton, 2022 AZ Residential Real Estate Council**
- B. Arizona WCR Update – Shauna Huisman, 2022 Arizona WCR President**

### **V. ASSOCIATION CONSIDERATIONS**

### **VI. ADJOURN**

**NEXT MEETING: 2023 Board of Directors  
March 31, 2023  
Prescott Resort**