



REGION VICE PRESIDENTS

MARCH 2022 REPORTS

Arizona Realtors
Region 1 RVP Report

Kingman/Golden Valley:

- They have 288 primary members and 54 secondary members, 48 affiliate offices and 110 affiliate members.
- Updated policies and procedures to better help members and also certified the 2022 bylaws with some mandatory changes.
- Committees are working on events “Funds for Food” drive supporting 3 local charities, Street Eats on 66 and quarterly Nacho mixers to engage members. Future affiliate expo is being planned and August 25th will be the date for their annual meeting.

Bullhead City/Mohave Valley:

- Have hired a new AE and are working to bring the new AE up to speed with managing their association.
- Continue to hold Lunch and Learn events with growing attendance with in person meetings.
- They held a BINGO event and raised \$1,600 at the last event for Search & Rescue.
- Held 1st quarter meeting with Gary Nelson as guest speaker. Reporting the biggest attendance event so far.

Lake Havasu:

- LHC Board was notified of the possible removal of the Constable position in Mohave County. This will place all the responsibility on the sheriffs department for any eviction processes. They are monitoring this possible action.
- Supporting the development of 350 new affordable housing units in the city which was passed by LHC P&Z.
- Had planned to purchase 500 bluetooth lockboxes in 2021. Exchange was to take place in March but Sentrilock has notified them they cannot accommodate the new boxes at this time and no new arrival date was provided.
- They have held 3 REALTOR Olympics events and plan to hold a total of 10. Other events include Billard Nights & Murder Mystery dinner.
- RAPAC events include raffle events. Major Investor event planned for the end of April.
- Working with the City of Lake Havasu on determining a location for a placemaking grant and applying at the end of March.

Yuma:

- The association’s new building remodel is complete. Working on purchasing new furniture and making the big move. Preparing the old building for sale which has been their home since 1974..
- Launched a YPN explority group to see if there is interest from members.
- Have met all RAPAC goals and continue to educate those not invested.
- New membership numbers continue to outpace 2021 new members
- Monitoring Yuma City council race. Two candidates are from the real estate community.

Region V Update:

Janie McDonald – CEO – Green Valley – Sahurita- Association of REALTORS

GVSAR had most of their membership rejoin this year and paid before the due date. Didn't have to collect any late charges 😊 Also, we were lucky that all of our member completed the COE requirement before 12/31/2021! There was a few phone calls on that one!!

Our Executive Committee meets monthly and our BOD meets every other month-March 15th is the next meeting.

During the first full week in March, Don Flynn, our CPA, will be here to complete the NAR Core Stds requirement for our 2021 financial review!

GVSAR is a \$1000 short of our 2022 RAPAC goal and we are lucky to have 4 "Century Club" (\$100 investment with our in-house special pin) investors plus 1 major investor, so I am hopeful we can surpass our goal for 2022.

During our board retreat, Gary Nelson, 2022 AZ Realtors President, was our special guest and we used the NAR Core Standards to plan our objectives under the goals of our strat plan.

Our market is very brisk and as everyone, we are seeing rising prices! President, John Malozsak 820-9151 may be able to fill you in on any agents questions or concerns.

John Malozsak, 2022 President,

John asked me to summarize our very busy 1st quarter and I had the following additional items to add—
Janie McDonald

- The 2022 Charity Golf Tournament is planned for Friday, November 11th-Veterans Day **and** we are planning a charity walk/run in early fall to commemorate our community.
- GVSAR continues to hold their Tuesday AM meeting with great speakers - Freeport McMoran mining rep, Town of Sahuarita, Economic Development Specialist; Superintendents from Sahuarita and Continental schools; Sahuarita Mayor; GV News Editor; Pima County Sheriff's Dept., etc.
- Our meetings are still by Zoom and attract 50+ members but we are testing the waters and having the 1st Tuesday of the month live- local attorney, Phoebe Harris; Engineer Alex Kory and GV Council President, have been our speakers.
- Our staff publishes an informative newsletter "GVSAR Neighborhood News" which includes NAR and AAR news as well as our local association information.
- We are looking forward to April-Fair Housing Month and planning ways our members can become involved in this important topic.

John added: We also had the great privilege to be involved with the prestigious National Heritage Award presented by Associated Realty of the Americas to the Green Valley Villas. The Green Valley/Sahuarita Association of Realtors provided historical markers for all entrances to the Villas East and West to commemorate this award for current and future residents alike. The award ceremony was a great success and GVSAR's involvement was greatly appreciated.

Randy Rogers- CEO- Tucson Association of REALTORS

Over 300 people attended the Rodeo BBQ

We had a very well attended General Membership Meeting in March. Packed large conference room along with over 100 on our Zoom Coverage.

RAPAC participation is up over 24%. And we have 9 new major investors

The Association and the City of Tucson hosted a Section 8 housing and Affordability Panel discussion.

The Tucson Association is on of the Lead sponsors for the ORO Valley Economic Outlook, and also partnered with the Marana and Hispanic Economic outlooks

The Association is working with City of Tucson-City Planning Dept. We will be having a City Wide Cleanup Day. Stay tuned for details on how to volunteer.

Sahba and the Tucson Association have partnered to bring the financial education & housing fair to the Sahba Home Show this spring.

Jodi Koch – President Tucson Association of REALTORS

In conversation with Jodi the frustrations with our current market were shared.

Frustration with lack of inventory

Non cash buyers being shut out of the market

Lack of empathy from fellow Listing Realtors for buyers predicament.

This concludes my report

Steve Redmond – Region V RVP