2021 NOVEMBER FINANCIALS

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Jan Leighton, President K. Michelle Lind, CEO



ARIZONA REALTORS[®] MONTHLY FINANCIAL PACKAGE NOVEMBER 2021

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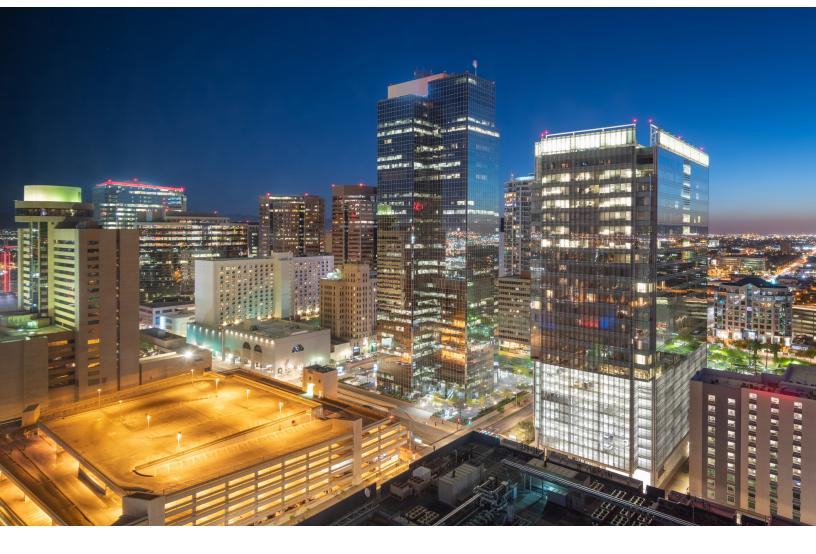
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FINANCIAL SUMMARY





A RIZONA REALTORS®

MONTHLY FINANCIAL NOTES November 2021 Income/Expense Summary (Operating Budget vs. Actual)

<u>2021 Y-T-D</u>	<u>Actual</u>	Budget	<u>Variance</u>
Income			
Dues	\$ 10,634,182	\$ 9,705,600	\$ 928,582
Other	<u>\$ 335,410</u>	<u>\$ 438,083</u>	<u>\$ (102,674)</u>
Total Income	\$ 10,969,592	\$ 10,143,683	\$ 825,908
Expenses	<u>\$ 7,309,978</u>	<u>\$ 9,199,888</u>	<u>\$ (1,889,910)</u>
Net Income (Loss)	\$ 3,659,613	\$ 943,795	\$ 2,715,818

Year-to-date income exceeds expense by \$3,659,613. This amount compares favorably with the projected net income of \$943,795 for the reporting period; therefore, we have a positive year-to-date variance of \$2,715,818.

RESERVE FUNDS

Operating Reserve (Bylaw Article IV, Section 1; Policy B.6) - The balance as of January 1, 2021, was \$9,856,665 inclusive of UBS RMA and BlackRock Accounts. The current balance is \$10,816,746. There were \$60,582 in withdrawals primarily for the Sanford for NAR Treasurer campaign and building security patrol services. There were no deposits this period. The fund has seen a change in value of \$960,080.

<u>REALTORS®</u> Issues Mobilization Fund (Bylaw Article IV, Section 3; Policy B.6 & RIMC Policies)</u> - The balance as of January 1, 2021, was \$9,078,943 inclusive of the UBS RMA, Q-GARP, Dividend Ruler, Portfolio Management, BlackRock and KAR accounts. The current balance is \$11,223,079. There were \$1,790,075 in reserve funding deposits and no withdrawals for this period. These accounts have seen a change in value of \$2,144,135.

<u>Capital Reserve (Bylaw Article IV, Section 2; Policy B.6)</u> - The balance as of January 1, 2021, was \$5,606,679 inclusive of the UBS RMA, Q-GARP, Dividend Ruler, Portfolio Management, BlackRock and KAR accounts. The current balance is \$6,399,386. There were no withdrawals this period and \$259,128 in depreciation reserve funding deposits. These accounts have seen a change in value of \$792,706.

Strategic Initiatives Reserve (Bylaw Article IV, Section 4; Policy B.6) - The balance as of January 1, 2021, was \$2,420,922 inclusive of the MidFirst checking, UBS RMA, Q-GARP, Dividend Ruler, Portfolio Account Management and BlackRock Accounts. The current balance is \$2,979,985. There were no deposits and no withdrawals this period. The fund has seen a change in value of \$559,062.

<u>AZ Homeownership Alliance (Bylaw Article IV, Section 5)</u> - The balance as of January 1, 2021, was \$100,593 inclusive of the UBS RMA. The current balance is \$100,619. There were no deposits and \$100,000 in withdrawals this period for the Protecting the American Dream Fund independent expenditure efforts. The fund has seen a change in value of (\$26).

PRIMARY COMMITTEES

Note: Changes to the Generally Accepted Accounting Principles (GAAP) that became effective year ending December 31, 2018, require general building expenses (620) to be allocated to each department area in proportion to the total office space the area occupies and other overhead expenses (i.e., computer service (631), equipment maintenance (640), etc.) based upon staffing and past use. Therefore, the budget amounts for these categories reflect post journal entry estimates and will not be addressed in detail in these Financial Notes.

Page 25: LEGISLATIVE AND POLITICAL AFFAIRS

Expenses are under budget overall primarily due to: 1501 - Government Area Support is overall under budget due to reduced building costs and reduced travel expenses from events being held virtually, but over budget in Contract Fees due to ShareFile fees not being budgeted for, and over budget in Telephone due to new Nextiva monthly phone fees; 1510 - Legislative Advocacy is under budget due to cancellation of travel related expenses and promotional activities; 1545 - Local Lobbying Support is under budget due to a lack of travel from COVID-19 and events being held virtually but over budget in supplies due; 1550 - Legislative Policy Development is under budget due to cancellation of in-person REALTOR[®] Day at the Capitol and Industry Partners events due to COVID-19; 1560 - Fundraising Support is over all under budget in Contract Fees due to proposal delays for the REALTOR[®] Party Plus expenditure and under budget in Awards/Gifts due to lower than expected costs for major investor gifts and over budget in Supplies due to invoices for REALTOR[®] Caucus badges coming in later than expected, however catering fees are slightly over budget due to the inaugural Major Investor Gala's large turn out; 1575 - Federal Liaison Support is under budget due to D.C. meetings being canceled and NAR's Legislative Meetings being held virtually, despite travelling to D.C. to participate in the Arizona 1031 Coalition fly-out; 1580- Election Year Activities is under budget due to it not being an election year; 1585 - Governmental Communication is under budget due to lack of in-person events and the need for printed communication materials; 1596 - Political Research is under budget due to research. Overall, the Legislative & Political Affairs Area has a positive net variance of \$686,632 Y-T-D. Adjustments/Recommendations: None

Page 35: RISK MANAGEMENT

Income from Professional Standards Fees is slightly **under** budget as hearing panels have opted more for education as opposed to monetary fines and, as a result, retained fines are less than anticipated. Expenses are **under** budget overall primarily due to: 1601- Risk Management Support general expenses such as Building Expenses, Catering/Hotel, Postage, Equipment Maintenance/Rental, and Supplies were less than budgeted, Conferences is under budget as it was not necessary to book flights or hotel and pay to register for the NAR Legislative meetings in D.C., and staff travel is slightly under budget as most speaking engagements outside of Maricopa County were conducted via Zoom during the first half of the year; 1602- Legal Support Contract Fees is under budget as we have not needed to retain outside legal counsel; 1605- PS Catering/Hotel is under budget because PS hearings and Grievance Committee meetings have mostly taken place via Zoom and lunches were not ordered, Postage is under budget because we primarily communicated with the parties and panelists via email, and Contract Fees is under budget as we have not vet paid for any Abacus training; 1610- PS Training Catering/Hotel is under budget because the annual PS Workshop was held remotely and not at the Black Canyon Conference Center and Contract Fees is also under budget as we have not employed a videographer in conjunction with the 2022 PS Workshop; 1615- Alt Dispute Resolution Speaker Fees are under budget as there was no charge for the Mediator Workshop instructor, Catering/Hotel is under budget as we have not paid for meals associated with the mediator and ombudsman training sessions which were held via Zoom, and Travel is under budget as mediations are via Zoom so there is no mediator travel to reimburse; 1625- Risk Management Publications Promotion is under budget because we did not send out any A.S.A.P text alerts; 1650- Forms Development Contract Fees is slightly under budget as we are still translating a few forms into Spanish; and 1665 - Legal Hotline is slightly under budget as we incurred no printing costs. Overall, the Risk Management Area has a positive net variance of \$80,321 Y-T-D.

Page 44: BUSINESS TECHNOLOGY & COMMUNICATIONS

Advertising income is under budget as communications revenue did not fund as planned. Expenses are under budget overall primarily due to: 1701 - Bus. Services & Tech Support Staff Development funds have been underutilized, building expenses were less than anticipated, printing volume was not used as planned, Telephone expense was less than expected and conferences did not happen due to COVID-19; 1730 - IT Resource & Security Management is under budget due to less than expected Computer Service and Expense primarily because less laptop/desktop maintenance was required. Additionally, GMI, formerly nVision, Contract Fees were less than expected; 1770 - Business Services Department Forms Licensing Income is over budget due to acquiring new forms licensees, Jointly and Propy; Contract Fees are over budget primarily due to higher than anticipated fees for Lone Wolf Technologies, Tech Helpline and Clareity and payment was processed for our new bulk email system, Higher Logic, which replaces the ClickDimensions renewal payment that was scheduled for December. There was also an overage charge as we exceeded our ClickDimensions email allotment. Travel expenses were not used as planned due to COVID-19; 1780 - Communications overall is under budget mainly due to less than anticipated costs associated with Supplies, Printing, and Contract Fees for our website development contract with IVIO; 860 - Conferences is over budget due to unbudgeted travel for the Communications Manager to attend the NAR Conference & Expo to assist with NAR 2023-2024 Treasurer campaign duties.; 1781 - Diversity Committee is under budget due to Copying and Promotion not being used as planned, and Speaker Fees being offset by NAR grants. Overall, the Business Technology and Communications Area has a positive net variance of \$231,108 Y-T-D. <u>Adjustments/Recommendations:</u> None

Page 50: PROFESSIONAL AND BUSINESS DEVELOPMENT

Income is slightly **over** budget primarily due to earlier than anticipated income for All-In Success Summit (Convention). Expenses are **under** budget overall primarily due to: 1801 - Professional Development Support Building, Copying, Postage, Equipment Maintenance/Rental, Supplies, and Telephone reflect actual expenses to date for building operations, Postage is over budget resulting from C2EX pin distributions, Computer Service and Expense is over budget year-to-date due to new Zoom webinar platform license, Promotion is under budget resulting from less Expo opportunities and actual expenses spent for Facebook ads, Contract Fees are under budget year-to-date due to timing of education video development and reflect actual EFT expenses incurred; Conference expenses are under budget as a result from conversion to virtual events/conferences held to date; 1815 - REALTOR® Institute Income is under budget due to lower number of GRI classes offered year-to-date; expenses are under budget in Contract Fees due to actual GRI class revenue share disbursements to date, Promotion reflects actual scholarship disbursements year-to-date (note, less courses offered to date due to COVID related closed classrooms to date), and Speaker Fees expenses reflect timing for GRI/MRES quarterly webinars and direct-to-member GRI classes, travel expenses not occurred due to virtual classes; 1820 - rCRMS income and expenses reflect the actual number of classes and related expenses including delays in receiving instructor invoices; Postage is under budget due to conversion to Zoom Direct-To-Members; 1825 - CRPM income and expenses reflect the actual number of classes and related expenses; Contract Fees are over budget due to increased revenue share distributions resulting from offering single classes vs. packaged classes due to anticipated classroom offerings converted to Direct-To-Members Zoom offerings, Postage is under budget due to the conversion to Zoom Direct-To-Members, speaker expense under budget due to timing of invoices, supplies over year to date budget due to timing; 1840 - Leadership Training/Conference unbudgeted postage resulting from session materials shipped to participants in the LTA modules that have been converted to virtual sessions, Speaker and Catering expenses reflect actuals from LTA as well as the conference, Supplies are under budget based on program design for this year, travel expenses under budget due to LTA sessions converted to virtual format; 1855 - MRE Society awards and supply expenses under budget due to the conversion to an Education Achievement award to start in 2022; 1860 - Spring Convention Printing expense over budget due to membership numbers for postcard printing and mailing; Promotion expenses reflect actual social media activities; speaker fee expenses reflect this year's program design; catering and contract fees expenses from the Summit will be reflected in the October financials; 1870 - Education Outreach income and expenses reflect actual number of classes and students in classes, Catering expenses for the Trends program will appear I in the December financials, Postage is under budget due to conversion to Zoom Direct-To-Members; 1871 - Education Development income is higher than anticipated reflecting increased interest in the online programs and residual income from the Paperless Agent partnership in 2019-2020, Staff Development expenses will appear in the December financials,

Contract Fees are under budget year-to-date due to software purchase timing and ADRE not charging education fees; 1872 - Instructor Development conference income, catering and speaker expenses reflect actuals; conference expenses under budget due to anticipated attendance at the REEA convention; 1875 - Broker University postcard printing and postage reflect membership numbers, and speaker expense under year to date budget due to BMC timing.

Overall, the Professional & Business Development Area has a positive net variance of \$226,980 Y-T-D. <u>Adjustments/Recommendations</u>: The Executive Committee approved the reallocation of up to \$9,000 from 630-1840 to 787-1840 and 770-1840 in March 2021. Due to COVID, the Partners determined that the Partners Conference will not be held this year.

Page 63: OPERATIONS AND STRATEGIC INITIATIVES

Income is over budget due to higher than budgeted dues income. There were 54,702 fully paid members and 2,392 prorated members for a total of 57,094 paid members during the reporting period. During the same period in 2020, there were 54,838 paid members. This represents a 4% increase in paid members for the same period in 2020. (Note: The 2021 budget was prepared anticipating no annual paid member increase from the 2020 budget projection.) Expenses were under budget overall. 1000 - General Overhead Equipment Maintenance/Rental will be reallocated to the appropriate areas; Contract Fees, Telephone Fees and other expenses were less than budgeted; 1901 - Operations Support expenses were less than budgeted overall primarily due to reduced dues and commitments postage, and the timing of promotion costs; 1903 - Association Relations is under budget due to no AE gathering at AEI due to virtual format and AE Workshop expenses were less than budgeted; 1905 - National Meetings Region XI dues were more than budgeted due to membership increase and less than budgeted Conference and Travel expenses due to COVID-19 related virtual events; 1920 - ExCom & Director Support is less than budgeted due to virtual meetings except for Contract fees that were over budget due to Planning Session Facilitator fee/expenses; 1955 -Public Relations expenses are under budget due to postponement of anticipated special project; 1990 - Personnel is less than budgeted; 6000 - Building income and expenses are less than budgeted due to vacant tenant space. Overall, the Operations & Strategic Initiatives Area has a positive net variance of \$1,490,778 Y-T-D. Adjustments/Recommendations: None.

Arizona Association of REALTORS® Summary Balance Sheet November 2021

	11/30/2021
ASSETS	
Current Assets	
Checking/Savings	36,744,160.05
Accounts Receivable	4,441.72
Other Current Assets	114,048.57
Total Current Assets	36,862,650.34
Fixed Assets	2,240,100.23
Other Assets	0.00
TOTAL ASSETS	39,102,750.57
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	67,086.43
Credit Cards	43,188.42
Other Current Liabilities	1,352,213.43
Total Current Liabilities	1,462,488.28
Long Term Liabilities	40,148.38
Total Liabilities	1,502,636.66
Equity	37,600,113.91
TOTAL LIABILITIES & EQUITY	39,102,750.57

Arizona Association of REALTORS® Grouped Balance Sheet November 2021

	N	ovember 30, 2021	
ASSETS			
Current Assets			
Checking/Savings			
AAR General Accounts			
Operating Account - MIDFIRST Checking	479,780.66		
AFLAC 125 Claims Reimb. MIDFIRST	10,942.45		
Operating Account - CHASE Checking	524.37	491,247.48	
AAR UBS RMA Money Market		4,727,044.44	
Combined AAR General Accounts			5,218,291.92
Capital Accounts			
Capital Purchase - UBS Portfolio Mgmt.		306,604.70	
Capital Purchase - KAR		53,468.94	
Capital Purchase - BlackRock		3,162,211.06	
Capital Reserve Fund - UBS Checking RMA		2,490,126.82	
Capital Reserve - Q-GARP		245,423.88	
Capital Reserve - Dividend Ruler		141,551.21	
Combined Capital Accounts	_		6,399,386.61
Operating Accounts			
Operating Reserve - UBS Checking RMA		5,380,623.49	
Operating Reserve - BlackRock		5,436,123,14	
Combined Operating Accounts			10,816,746.63
Strategic Initiative			
Strategic Initiative - UBS Portfolio Mgmt.		217,107.60	
Strategic Initiatives - BlackRock		1,048,869.44	
Strategic Initiative - UBS RMA		1,333,384.67	
Strategic Initiative Checking - MIDFIRST		65,439.45	
Strategic Initiative - Q_GARP		176,830.29	
Strategic Initiative - Dividend Ruler		138,353.78	
Combined Strategic Initiative Accounts	_		2,979,985.23
Issues Mobilization Accounts			
Issues Mob - UBS RMA		6,435,204.96	
Issues Mob - Portfolio Management		1,164,485.54	
Issues Mob - KAR		214,545.20	
Issues Mob - BlackRock		1,916,681.28	
Issues Mob - Q_GARP		941,709.03	
Issues Mob - Dividend Ruler		550,453.79	
Combined Issues Mob Accounts			11,223,079-80
Arizona Homeownership Alliance - UBS RMA		100,619.16	
			100,619,16
Political Survival Fund		4,741.56	
			4,741.56
Property Management			Page 2

Arizona Association of REALTORS® Grouped Balance Sheet November 2021

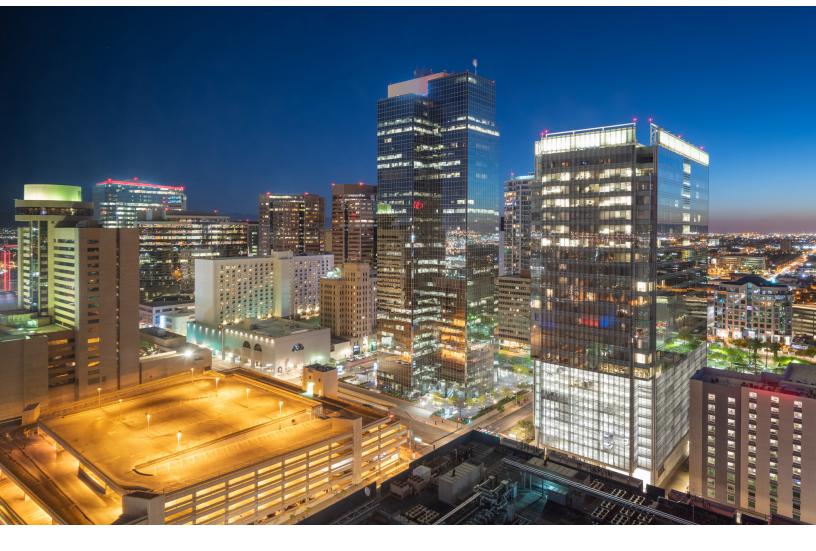
		November 30, 2021	
Cash-AZ Bank & Trust - P	reserve Property Management	1,309.14	
			1,309.14
	Total Checking/Savings		36,744,160.05
Accounts Receivable			
A/R - Trade			4,441.72
A/R - Cvent		4,600.06	
Due From Region 11		0.00	
Due From PSF Fund to IN	1	990.00	
Το	tal Accounts Receivable		5,590.06
REACH Ventures			100,000.00
Other Current Assets			
Prepaid Expenses and De	posits	204.66	
Monthly Prepaids	-	8,253.85	
Total Prepaid	Expenses and Deposits		8,458.51
Το	tal Other Current Assets	•	14,048.57
Total Current Assets		-	36,862,650.34
Fixed Assets		-	
Property and Equipment			
151 · A/D - Furn & Equipm	ient	-236,953.42	
157 · A/D - Computer		-634,581.66	
161 · A/D - Leashold Impr	vments	-1,077,700.89	
165 · A/D - Building Osbor	rn	-1,095,270.18	
167 · A/D - Tenant Improve	ements	-77,957.92	
Total Ac	cumulated Depreciation		-3,122,464.07
150 · Furniture & Equipme	ent	349,614.98	
156 · Computer		691,859.47	
160 · Leasehold Improven	nents	1,627,252.84	
163 · Land - Osborn		617,737.40	
164 · Building - Osborn		1,995,153.78	
166 · Tenant Improvement	ts	80,945.83	
Total	Property and Equipment	-	5,362,564.30
Total Fixed Assets			2,240,100.23
Other Assets			
Loan Cost / Leasing Commissions			
Note Receivable		0.00	
	Total Other Assets		0.00
TOTAL ASSETS		-	39,102,750.57
		-	

Arizona Association of REALTORS® Grouped Balance Sheet November 2021

NOVEITIDET 2021		
	November 30, 2021	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	67,086.43	
Total Accounts Payable		67,086.43
Credit Cards		
MidFirst Business Visa	43,188.42	
Total Credit Cards		43,188.42
Other Current Liabilities		
Due to NAR	0.00	
Due to Region 11	0.00	
Sales Tax Payable	0.00	
Combined Current Liabilities		0.00
Accrued Salaries & P/R Taxes	14,360.70	
Total Accrued Salaries & P/R Taxes		14,360.70
Security Deposits Payable - Osborn	7,984.71	
Deferred Dues Income	1,156,610.00	
Deferred Income - Other	13,000.00	
Deferred Income Issues Mob	0.00	
Stale Dated Checks/Escheat	3,069.28	
Arbitration Case Pending	123,260.13	
Current portion of LTD	33,928.61	1,337,852.73
Total Other Current Liabilities		1,352,213.43
Total Current Liabilities	-	1,462,488.28
Long Term Liabilities		
Capital Lease Payable	40,148.38	
Total Long Term Liabilities	-	40,148.38
TOTAL LIABILITIES	-	1,502,636.66
Equity		
Temporarily restricted		
304 · Fund Balance - Issues Mobilization	734,006.00	
Total Temporarily restricted		734,006.00
Unrestricted/Designated		
302 · Fund Balance - Operating Reserve	9,856,666.00	
303 · Fund Balance - Capital	5,606,680.00	
305 · Fund Balance - Issues Mobilization	8,344,938.00	
307 · Fund Balance - Strategic Initiative	2,420,923.00	
308 Fund Balance - AZ Homeownership	100,593.00	
Total Unrestricted/Designated		26,329,800.00
3900 · Unrestricted/Undesignated		4,691,350.79
Net Income		5,844,957.12
Total Equity	_	37,600,113.91
TOTAL LIABILITIES & EQUITY	=	39,102,750.57

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FINANCIAL DETAILS





Arizona Association of REALTORS® Balance Sheet As of November 30, 2021

	Nov 30, 21
ASSETS	
Current Assets Checking/Savings	
1000 · Combined Operating Cash Account	
100.3 · Operating Acc MidFirst 2997	479,780.66
100.4 · AFLAC 125 Claims - MidFirst	10,942.45
101.3 · Operating Account - CHASE 1442	524.37
101.5 · UBS - AAR Main RMA	4,727,044.44
Total 1000 · Combined Operating Cash Account	5,218,291.92
1005 · Q-GARP Portfolio - UBS	
1005.1 · Strategic Initiative Q-GARP	176,830.29
1005.2 · Capital Reserve Q-GARP	245,423.88
1005.3 · Issues Mob. Q-GARP	941,709.03
Total 1005 · Q-GARP Portfolio - UBS	1,363,963.20
1006 · Dividend Ruler Portfolio - UBS	
1006.1 · Strategic Initiative Div. Ruler	138,353.78
1006.2 · Capital Reserve Dividend Ruler	141,551.21
1006.3 · Issues Mob. Dividend Ruler	550,453.79
Total 1006 · Dividend Ruler Portfolio - UBS	830,358.78
1007 · Portfolio Management - UBS	
1007.1 · Strat Initiative Portfolio Mgmt	217,107.60
1007.2 · Capital Reserve Portfolio Mgmt	306,604.70
1007.3 · Issues Mob. Portfolio Mgmt	1,164,485.54
Total 1007 · Portfolio Management - UBS	1,688,197.84
10081 · BlackRock - UBS	
10081.1 · Capital Reserve - BlackRock	3,162,211.06
10081.2 · Operating Reserve - BlackRock	5,436,123.14
10081.3 · Issues Mobilization - BlackRock	1,916,681.28
10081.4 · Strategic Initiative - BlackRoc	1,048,869.44
Total 10081 · BlackRock - UBS	11,563,884.92
10082 · KAR - UBS	
10082.1 · Capital Purchase - KAR	53,468.94
10082.2 · Issues Mobilization - KAR	214,545.20
Total 10082 · KAR - UBS	268,014.14
101.40 · Combined Strategic Initiative	
101.43 · Strategic Initiative - UBS	1,333,384.67
101.44 · Strategic Init Check - MidFirst	65,439.45
Total 101.40 · Combined Strategic Initiative	1,398,824.12
101.66 · Operating Reserve Net 102 · Cash in Op Reserve - UBS	5,380,623.49
Total 101.66 · Operating Reserve Net	5,380,623.49
103 · Capital Reserve Checking RMA	2,490,126.82
104 · Issues Mob Accounts - UBS 104.4 · Issues Mob Fund - UBS RMA	6,435,204.96
Total 104 · Issues Mob Accounts - UBS	6,435,204.96
105 · Cash-AZ Bank & Trust/Prop Mgmnt	1,309.14
106 · AZ Homeownership Alliance RMA	100,619.16
111. PSF 111 · Political Survival Fund	4,741.56
Total 111. · PSF	4,741.56

Arizona Association of REALTORS® Balance Sheet As of November 30, 2021

	Nov 30, 21
Total Checking/Savings	36,744,160.05
Accounts Receivable 112 · A/R	4,441.72
Total Accounts Receivable	4,441.72
Other Current Assets Prepaid Expenses and Deposits 123 · Monthly Prepaids 123.008 · February Pre-Paids 123.018 · December Pre-Paids	1,299.51 6,954 34
Total 123 · Monthly Prepaids	8,253,85
	0,203.00
124 · Prepaid Expenses 124.2 · Prepaid Postage-Pitney Bowes	204.66
Total 124 · Prepaid Expenses	204.66
Total Prepaid Expenses and Deposits	8,458.51
112.110 · A/R Misc. 113.10 · A/R - Regonline 113.4 · Due From PSF Fund to IM	4,600.06 990.00
Total 112.110 · A/R Misc.	5,590.06
115. · Reach Ventures	100,000.00
Total Other Current Assets	114,048.57
Total Current Assets	36,862,650.34
Fixed Assets Property and Equipment Total Accumulated Depreciation 151 · A/D - Furn & Equipment 157 · A/D - Computer 161 · A/D - Leashold Imprvments 165 · A/D - Building Osborn 167 · A/D - Tenant Improvements	-236,953.42 -634,581.66 -1,077,700.89 -1,095,270.18 -77,957.92
Total Total Accumulated Depreciation	-3,122,464.07
150 · Furniture & Equipment 156 · Computer 160 · Leasehold Improvements 163 · Land - Osborn 164 · Building - Osborn 166 · Tenant Improvements	349,614.98 691,859.47 1,627,252.84 617,737.40 1,995,153.78 80,945.83
Total Property and Equipment	2,240,100.23
Total Fixed Assets	2,240,100.23
TOTAL ASSETS	39,102,750.57
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable	67 096 43
200 · Accounts Payable	67,086.43
Total Accounts Payable	67,086.43
Credit Cards 203.1 · MidFirst Business Credit Card	43,188.42
Total Credit Cards	43,188.42
Other Current Liabilities	

Other Current Liabilities 214 · Accrued Salaries & P/R Taxes

Arizona Association of REALTORS® Balance Sheet As of November 30, 2021

	Nov 30, 21	
2100 · Payroll Liabilities 214 · Accrued Salaries & P/R Taxes - Other	9,502.54 4,858.16	
Total 214 · Accrued Salaries & P/R Taxes	14,360.70	
215 · Security Deposits Payable - Osb 228 · Deferred Income	7,984.71	
229 · Deferred Dues Income	1,156,610.00	
232 · Deferred Income Other	13,000.00	
Total 228 · Deferred Income	1,169,610.00	
240 · Stale Dated Checks/Escheat	3,069.28	
275 · Arbitration Case Pending	123,260.13	
295 · Current portion of LTD	33,928.61	
Total Other Current Liabilities	1,352,213.43	
Total Current Liabilities	1,462,488.28	
Long Term Liabilities 285 · Capital Lease Payable	40,148.38	
Total Long Term Liabilities	40,148.38	
Total Liabilities	1,502,636.66	
Equity		
Temporarily restricted 304 · Fund Bal - Issues Mobilization	734,006.00	
Total Temporarily restricted	734.006.00	
Unrestricted/Designated 302 · Fund Bal - Operating Reserve	9,856,666.00	
303 · Fund Bal - Capital	5,606,680,00	
305 - Fund Bal - Issues Mobilization	8,344,938.00	
307 · Fund Bal - Strategic Initiative	2,420,923.00	
308 · Fund Bal - AZ Homeownership	100.593.00	
Total Unrestricted/Designated	26,329,800.00	
3900 · Unrestricted/Undesignated	4,691,350.79	
Net income	5,844,957.12	
Total Equity	37,600,113.91	
TOTAL LIABILITIES & EQUITY	39,102,750.57	

2021 Funds Analysis Operating Reserve

2001 Funds Analysis

NET	 \$ 4,387,426,49 \$24,219,41 \$1,200,000.00 \$25,079,811 \$ 5,380,623,49 	\$ 5,459,239.37 \$75,055.89 \$0.00 \$0.00 (\$86,357.14) (\$21,844.38) \$ 5,435,123.14	\$ 10,816,746.63
Dec			
Nov	\$773.92 (\$60,581.90) (\$2,186.09)	\$4,414.37 (\$9,163.09)	
षि	\$710.59 \$796.83 \$773.92 200,000 00 (\$3.587.65) (\$31,155.46) (\$60,581.90) (\$2,184.62) (\$2,185.38) (\$2,186.09)	\$5,974.87 \$5,397.32 (\$9,408.79) (\$20,545.72) (\$5,505.63)	
Sep	\$710.69 \$1,200,000.00 (\$3,587.85) (\$2,184.62)	\$5,974.87 (\$9,408.79)	
Aug	\$3,741.61 (\$2,117,39) (\$2,695.00)	\$6,912.67 (\$4,866.07)	
<u>Ju</u>	\$3,593.77 (\$2.975.01)	\$6,754.50 \$2,777.68 (\$5,503.91)	
unt	\$3,796.35 (\$108,500.00) (\$2,887.50)	\$6,523.20 (\$11,449.74)	
Mav	\$3,362.12 (\$2.572.50)	\$6,685,61 \$231,69	
Apr	\$2,833.30 \$3,464.48 \$3,362.12 (\$4,436.20) (\$2,57.51) (\$2,572.50)	\$7,283.25 \$1,069.21 (\$5,439.46)	
Mar	\$2,833.30 (\$4,436.20)	\$9,093.92 (\$10,428.40)	
Feb	\$575.67 (\$0.01)	\$7,405.40 (\$15,416.73)	
Jan	\$570.67 \$0.01	8640.78 -9157.78 (\$5,396.38)	
Balance Forward	54,387,426.49	\$5,469,239.37	\$9,856,665.86 \$ 960,080.77
Acct.#	UX66383	UX17968	
ACCOUNT	AAR Operating Reserve - RMA Dividend and Interest Income memory werwon Deposits Withdrawals Change in Market Value Total	AAR Operating Reserve - BlackRock Dividend and Interest Incorre (notavera econor) Deposits Withdrawals Change in Market Value Fees Total	TOTAL. Year-to-Date Change in Value:

WOTE: The total in securities translitted out of Private Bank do not match the total in securities deposited to the RMA. This is due to to a change in market value and accurate interest as we were transferring securities, not cash.

17

2021 Funds Analysis issues Mobilization

Mary Parent

NET	\$ 6,124,692 89 \$17,157 40 \$1811,525 00 (\$16,169 23) (\$16,169 23) \$16,169 23 \$0,00 \$1,435,204,55	1751.649.27 \$5.529.24 \$5.529.24 \$5.000 \$10.00 \$13.304.700 (\$3.304.70)	\$ 47.45.11.34 \$9.702 49 \$0.00 \$0.00 \$68.478 44 (\$2.186.461 \$	1,128,96,38 2,2976,50 52,000,000 (5,000,000,00 (5,504,20) 5,1,164,485,54 1,164,485,54	\$ 429.125 7 \$1500.000.000 \$1,500.000.000 (a) 500.00 (b) 502.95 6 (b) 51.25 1916,661.28	\$ \$914.88 \$202.464.00 \$0.00 \$12.677.66 \$12.617.96 \$12.645.20	\$ 11,223,079,80
<u>B</u>	99 - See [99]	64 (HE	, -	and ful		. [3]	
AN A	\$1,790,075.00 (\$213,23)	\$475.31 \$833.93	\$501 28 (\$13.582.49)	(\$60,132.26)	\$1,347.30	(\$6,829.93)	
8	\$144.49 \$720.00 \$1 (\$2,000.00) (\$213.17)	\$200.47 \$65,483.04 \$1922.97]	\$842.94 \$32,311.53 [\$536.01]	\$47,962.37 (\$1.187.52)	\$1,708.20 (\$7,493 m) (\$1,941.55)	\$18.40 \$12,577.93 (\$421.68)	
200	\$148.28 (\$213.09)	\$1,010.93 (\$51,194.50)	\$1,635.74 (\$22,195.77]	\$1,353.11 (\$56,361.11)	\$1,890.69 (\$3,678.89)	\$ 167.63 (\$12,480 54)	
6my	\$205.80	\$514.18 \$26,447.77	\$368.44 \$8,725.63	\$23,468.10	\$2,193.07 (\$1,509.29)	545.64 54.844.32	
	\$3,013.12 (\$2,500.00)	\$226.12 \$35,445.56 (\$921.38)	\$816.42 \$9,589.62 (\$536.89)	(\$26,513 91) (\$1,296,10)	\$2,143.30 \$1,683.75 \$1,941.10)	\$102.98 \$6.423.65	
unt	\$3,294,97 \$760.00 (\$2,900.00)	\$064.62 \$33,288.02	\$1,580.92 (\$321.38)	\$1739 98 \$10,609.44	\$2,043.14 (\$3,320.03)	\$160.25 \$2,177,14	
AFW	\$2,812,99 \$8,750.00 (\$2,639.99)	\$424.76 (\$11,083.53)	\$262 18 \$9.051.67	\$ 14,869.01	\$2,131.49 \$406.14	\$30.08 \$2.454 00 {\$4.665 82}	
Aer	\$3,003,76 \$1,536.00 {\$2,969.01}	\$283.57 \$60,771.98 (\$778.20)	\$390.58 \$16,651.56 (\$504.25)	\$43,892.89 (\$1,167.02)	\$2,297.49 \$585.78 (\$2,623.66)	\$43.28 \$10,726.86 {\$398.72}	
	\$3,311.23 \$3,885.00 (\$3,112.70)	\$818.73 \$37,084.15	\$1,941,14 \$28,584 28 (\$143,32)	NE MOG	\$2,850.02 (\$3,581.66)	\$171.94 \$7,480.76	
2	\$917.05 \$1,435.00 (\$1,500.00) (\$1,097.75)	\$427.17 \$6,233.31	\$419.12 \$11.074.84	(\$200,000,000)	\$664.51 \$1,500,000.00 (\$4,227.89)	\$200,000.00 (\$7,576,71) (\$166.50)	
urr	\$103.51 \$4,365.00 \$0.01 (\$1	\$283.18 (\$15,384.51) (\$772.14)	\$443.73 \$443.73 (\$11,461.05) (\$460.01]) 00.057,818 (\$1.39 (\$1	624.5 5 -732.26 (\$423.33)		
Balance Forward	\$ 6,124,692,89	<u>\$ 751,649.27</u>	\$ 474,511.34	\$ 1,238,564,98	\$ 429,125.37	. 4- 65	\$ 9,078,943.85 \$ 2,144,135.95
Acct. II	UX68861	UX52363	UX52365	UX42722	UX500021 5 5 6		
ACCOUNT	Reations issues Mob RMA Develord and Interest (ncome neurons across Deposits Withdrawats Change in Marke Victure Feeb	Reations issues Mob Q.C.A.R.P Davidend and Interest Income re-event Deposition Withdrawelis Change in Market Value Foes	Reattorn fisures Mob Onvidend Ruter Devidend and Interest Income answere Deposition Deposition Deposition Deposition Deposition Change in Market Value Feet	Rautors itsure Mob Pinchole Management Dwdend and Interest Income ensures Deposits Withdrawate Change in Manh 1aue Fees	Reators issues Mob Blackfock Dividend and Interest Income Deprests Workdravets Change in Mark Value Fees	Reathors Isoues Mob VAR Donskend and Inlerest Income answere Deposits Withdrawats Change in Markel Value Feet	TOTAL Yaar-lo-Dale Change in Value:

"NOTE. The total in securities transferred out of Private Bank do not match the total in securities deposited to the RMA. This is due to the a change in market value and accred interest as we were transferring securities. not cash.

2021 Funds Analysis Capital Reserve

NOI Runne American

NET	\$ 2,766,821,05 \$3,661,22 \$795,729,00 [\$1,035,2293] (\$4,190,52] \$2,60,126,62 \$ 2,400,126,62	\$ 186.557 61 \$1,425.75 \$2000 \$0.00 \$482,50 \$482.64.50 \$2,4425.68	\$ 122,094.16 \$2,495.90 \$000 \$17,523.18 \$17,523.18 \$17,557.23 \$141,557.23	\$ 335,022 \$ 205,025 \$ 200,000 \$ 77,11,05 \$ 77,11,05 \$ 200,000 \$ 200,0000\$ \$ 200,0000\$ \$ 200,0000\$ \$ 200,0000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 200,000\$ \$ 2	\$ 2.182.166 63 \$39,068.80 \$1,000,000 00 \$46,855 33 {\$46,855 33} {\$1,52,189.04} \$ 3,152,211.06	\$ \$2033.00 \$50,644.00 \$50,644.00 \$2,974.34 \$2,974.34 \$2,974.340 \$2,8468.94 \$ \$,3394,3466.61	8
2							
Nov	\$378.91 \$259,128.00 (\$1,048.56)	\$118.51 \$245 62	\$129.14	(\$15,789,76)	\$2,414.44 (\$5,100.48)	\$18.22 (\$1,762.80)	
Ott	\$376.91 (\$8,497.81) (\$1,048.21)	\$16,931,76 \$16,931,76	\$217.09 \$8,313.07 (\$137.04)	\$12.702.82 (\$312.55)	\$2,993.14 (\$12,107.50) (\$3,202.38)	\$4 60 \$3,108.01 (\$105.27)	
Sec.	\$347.59 \$500,000.00 (\$10,323.00) (\$1,047.85)	\$261.99	\$422.08	\$14,764,14)	\$3,313,49 (\$5,804.31)	\$42.08 (\$3,130.46)	
Aug	\$343.66 \$94.928.09) \$0.01	\$130.16 \$6,813.19	\$94.49 \$2,215.83	\$5,746.48	\$3,836.02 (\$2,631.48)	\$11.06 \$1,230.09	
μ.	\$364.24	\$59.26 \$9.125.84 [\$227] 49]	\$210.49 \$2.457 21 [\$138.08]	(\$6,661.69) (\$328.35)	\$3,753.07 \$2,155.75 [\$3,202.05]	\$1,626.72 \$1,626.72	
때	\$324.09	\$220.06	\$406.96 (\$94.81)	\$195.07	\$3,609.08 (\$6,515.34)	\$40.20 \$531.61	
Mer	\$343.22	\$111.66 (\$3,100.44)	\$67.51 \$2.311 75	\$3,865.04	\$3,719.00 \$357.85	\$7 12 \$644.00 (\$ 227.78)	
Apr	\$301.16 [\$5,296.58] \$0.01	\$74.35 \$16,097.32 (\$202.96)	\$1,281.46 \$4,261.16 (\$129.74)	\$11,526.74 (\$306.63)	\$3,999.94 \$758.75 \$3,630.99	\$10.82 \$2,666.63 (\$209.61)	
iller.	\$311.01 (\$1.200.00) (\$1.045.91)	\$212.35	\$499.75 \$7,339.21 (\$36.95)	\$232.64	\$5,014,64 (\$5,999.38)	\$1,888.45	
Feb	\$284.20 \$286.23 [\$50.00] {\$1,004,447.45] [\$0.01]	\$110.22 \$1,445.73	\$107.01 \$2,857.58	00 (22) (10 (00) (05)	\$2,983.82 \$1,000,000,00 {\$8,279.81}	\$50,000.00 (\$1.948.13) (\$1.948.13)	
<u>uar</u>	\$284.20 (\$600.00) (\$0.01)	\$74.17 (\$4.070.57) [\$105.67]	\$113.72 (\$2.949.47) (\$120.42)	\$3,847.20 (\$364.64)	\$ 3,432 16 (\$3,629.28) (\$2,153.12)		
Balance Forward	\$ 2,766,821 05	\$ 198,557,61	\$ 122.094.16	\$ 339,020,22	\$ 2,182,186 63	\$ \$5,606,679,67	
Acct. #	UKBAR72 examp examon Deposits Markotrawatis Ashot Value Feets Total	UX52366 Deposis Withdrawels Market Value Feesa	UX52068 UPeposits Withdrawels Wather Fees Total	ement UX42723 Deposits Wrthdrawafs Wrthdrawafs Wrthdrawafs Fees Total	UX17969 Deposis Withdrawals Anter Vatue Fees Total	UX57610 UX57610 Deposits Deposits Market Value Feet Total	
ACCOUNT	Capital Purchase - RNA Dividend and Infanest Income resume Deposits Writhdrawa Change in Markel Value Fees	Capital Purchaes - Q.GARP Davdend and Interest Income prevent arrange Deposits Withdrawels Change in Marker Value Fees	Capital Purchasa - Dividend Ruler Dividend and Interest Income access arows Deposite Withdrawelt Change in Market Value Total	Capital Purchase - Portolio Kanagement Divodend and Literest Income measurement Deposits Withdrawals Change In Markot Value Fees	Ceptral Purchase - SlackRock Dividend and Interest Income Deposits Withdrawas Change in Market Value Total	CapItal Purchase - KAR Dividend and Inless Income recover accurat Deposits Whore a muscle change in Market Value Fan	

"NOTE. The total in securities transferred out of Private Bank donot match the total in securities deposited to the RMA. This is due to to a change in market value and accured interest as we were transferring securities, not cash.

\$ 792,706.94

Year-to-Date Change in Value:

2021 Funds Analysis Strategic Initiative

2015 Furth Astrophy.

NET	\$ 65,439,45 \$0,00 \$0,00 \$0,00 \$ 65,439,45	\$ 833,687.36 1,814.90 500,000 0,000 2,097.59 0,00 \$ 1,333,364,67	\$ 141,318.85 1,040.02 0.00 35,086.42 (\$615.00} \$ 176,430.29	\$ 119,165.51 2,431.53 2,431.53 0.00 17,306.31 549.57 \$49.57 \$49.57	\$ 206,144.84 657.53 657.53 0.00 11,177.19 (\$871.95) \$ 217,107.60	\$ 1,055,186.57 \$14,690.63 \$0.00 \$0.00 (\$16,793.57) (\$4,214.19) \$1,048,869.44	\$ 2.979,985.23
ä							
Nov	\$0.00	\$193.55 (\$524.85)	\$88.57 \$186.63	\$124.94 (\$3.331.48)	(\$10,868.73)	\$906.58 (\$1,707.17)	
Set	80.00	\$189.03 (\$524.69)	\$38.39 \$12,338.19 (\$165.69)	\$211,66 \$8,159.22 (\$134.66)	\$9,187.54 (\$220.81)	\$1,089,60 (\$3,939,88) (\$1,062.09)	
8	20.00	\$173.17 \$500,000.00 (\$524.50)	\$192.09 (\$9,777.53)	\$410.82 (\$5,563.66)	\$300.65 (\$10,203.40)	\$\$,186.55 (\$1,806.56)	
Aug	\$0.00	\$171.30 \$ (\$0.01)	\$94.67 \$4,930.82	17.198 \$2,189.31	\$4,224.98	\$1,334.66 (\$692.62)	
키	80	\$181.55	\$43.14 \$6,655.00 (\$163.70)	\$205.48 \$2,406.13 (\$134.88)	(\$6,691.34) (\$231.50)	\$1,326.38 \$455.95 (\$1,061.71)	
un	80.05	5161.44	\$163.15 \$6,227.53	\$395.63	\$163.09 \$2,359.50	\$1,306.11 (\$2,217.76)	
Kew	00.0\$	\$171.08	\$79.52 (\$2,085.41)	59.23 \$	\$2,445,94	\$1,306.95 (\$51.83)	
Apr	\$0.00	\$149.8B \$0.01	\$54.06 \$11,445.04 (\$146.23)	\$223.89 \$4,187.90 (\$126.67)	\$7,935.34 (\$216.32)	\$1,415.07 \$64,42 (\$1,049.28)	
Mar	\$0.00	\$151.65 (\$523.54)	\$153.42 \$6,941.88	\$485.28 \$7,190.66 (\$35.83)	\$193.79 \$928.07	\$1,773.94 (\$2,006.86)	
Feb	81.00	\$134.63	\$80.30 \$1,119.44	\$105.54 \$2,809.71	\$7,491.00	\$1,397 14 (\$2,837 65)	
Lab	20 00	\$137.42	\$52.71 (\$2,895.17) (\$139.38)	\$110.95 (\$2,874.81) (\$117.53)	\$2,364,28 (\$203.32)	\$1,647,65 (\$1,773,56) (\$1,041,11)	
Balance Forward	\$ 55,439.45	\$ 8,33,687,36	\$ 141,318.65	\$ 118,165.51	5 206,144,84	\$ 1,055,188.57	\$ 2,420,922.58
Acct.#	xx-3020	UX27692	UX52369	UX52370	UX42724	UX53105	
ACCOUNT	AAR Strategic Initiative NBDFIRST Checking Deposits Wahd evals Transfers Transfers	Strategic Initiative - UBS RMA Dividend and Interest Income, neurony account Deposits Withdrawats Change in Market Value Fees	Suratogic Initiative - O-GARP Dividend and Interest Income review ecourty Deposits Withd avais Change in Market Value Fees Total	Strategic Initiative - Dividend Ruler Dividend and Inlerest Income process Deposits Withdrawats Change in Market Value Fees	Strategic teltistive - Portfolio Management Dividend and Interest Income reveared served Deposis Withdrawas Change in Market Value Fees	Strategic Initiative - BlackRock Dividend and Interest Income meaner Deposits Withdrawals Change in Market Value Fees	T07A.

\$ 559,062.65

Year-to-Date Change In Value:

12/14/2020

an exercise account AR General Checking - CHASE Deposits	Acct.# xx-1442	Balance Forward S 1,952.53	<u>uer</u>	Fab		2021 F AAR ^{Aur}	2021 Funds Analysis AAR and RAPAC ABR Mar Jun	alysis PAC	푀	Aug	Sep	Oct Secto 00	Nov	31	NET New Angles S 1.952.53 Second
Withdravia Total AAR General Checking - MIDFIRST Withdravis Total		\$ 447,824.12	(\$57.98) (\$57.97) (\$53.737.007.58 (\$441.713.50) (\$27.000.000.00)	(\$61.99) (\$61.99) (\$521.746.55) (\$521.746.55)	(\$49.98) \$331.828.62 (\$461.609.82) (\$461.602	(\$49.98) \$26,719.35 \$400,000.00 \$400,000.00	(\$53.98) \$174,330.21 \$285,000.00 \$285,000.00	(\$49.98) \$175,646.17 \$175,640.37 \$210,000.00	(\$1.549.38) \$118,198.05 \$391.728.28 \$350.000.00	(\$50.15) \$97,903.35 \$97,903.35 \$285,000.00	(\$50.00) \$86,191.51 \$285,100.00 \$285,000.00		(\$50.14) \$1,568.229.01 (\$436.746.23) (\$800.000.00)		524.37 (\$2.078 16) (\$2.078 16) (\$2.078 16) (\$2.365.05 (\$5.188.402 41) (\$2.365.000.00) (\$2.365.000.000 (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.000.000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.0000) (\$2.365.00000) (\$2.365.0000) (\$2.365.0000) (\$2.3
AR Main RMA Dividend and Interest Income Investigations Withdrawals Change in Market Value		UX66381 S 7,039,934,47	\$184.66 \$2,000,000.00	\$219.45 \$1,800.000.00	\$3,595.82 (\$3,732,17)	\$4,572.63 (\$400,000.00) (\$4,465.00)	\$4,269.32 (\$285,000.00) (\$3,705.00)	\$4,989.69 (\$210,000.00) (\$4,465.00)	\$4,564.95 (\$350,000.00) (\$4,464.99)	\$4,836.73 \$214.80 (\$285,000.00) (\$2,585,000.00) (\$4,037.50) (\$372.92)	\$214.80 \$2.585.000.00) (\$372.92)	\$258.04 (\$400.650.00) (\$373.04)	\$245.66 \$2800,000 (\$2,399,203,00) (\$373.16)		\$ 7.039.934.47 \$27.951.75 \$24.350.00 (\$2.399.80.70) (\$2.59.88.78) \$ 4.727.044.44
A2 Homeownership Alliance Divdend and Interest Income manane account Transfers Withdrawals Change in Market Value Total	UX45239 5 5 6 8	S 100,593.42	S1.08	\$168 (\$11.81)	\$0.78 \$17,00	00;95	\$0.00	(\$3.00)	\$5.00	\$1.00	\$1.56 \$100,000,00	\$2 09 (\$100,000,001 \$)	34.36		\$ 100,593.42 \$11.55 \$100,000 00 (\$100,000.00) \$14.19 \$ 100,619.16
Dividend and Interest Income recentry account Dividend and Interest Income recentry account Deposits Transfers Withdrawals Change in Market Value Total		UX68862 <u>\$ 1,061,749.99</u>	\$75.11	\$72.05	\$79.73 \$500,000.00 (\$239.29)	\$83.05 S	\$96.80	\$93.67	\$102.86	\$96.95	\$100.36 (\$239.73)	\$104.16 (\$239.82)	\$112.31 (\$239.89)		\$ 1,061,749.99 \$1,017,05 \$500,000,00 \$500,000,00 (\$588,72] \$ 1,561,808. 37
TOTAL		\$ 8,652,054.53													\$ 6,869,776.94

Arizona Association of REALTORS® All Funds Budget vs. Actual January through November 2021

	Jan - Nov 21
Ordinary Income/Expense	
Income	
410 · Interest Income	102,878.55
415 · Rental Income	27,942.14
417 · Gain on Investments	390,017.21
430 · Dues Income	10,634,182.13
433 · Forms Licensing	62,000.00
435 · Law Book	1,385.56
440 · Other Program Income	87.28
440.10 · Ethics Citation Fee	1,500.00
440.3 · Arbitration Deposits Retained	3,000.00
440.4 · Appeal Fees Retained	-500.00
440.5 · Ethics Admin Fees	9,000.00
440.6 · Retained Fine	8,600.00
460 · Broker University	2,115.00
461 · Education Development	5,838.62
462 · Education Outreach	39,892.00
463 · Instructor Development	1,256.00
464 · Leadership Training	13,955.00
465 · MRE Society	0.00
466 · Member Communications	0.00
467 · REALTOR Institute	23,576.00
468 · rCRMS	33,798.00
469 · Spring Convention	72,425.00
471 · Industry Partners	0.00
472 · CRPM	23,327.00
491 · IM Contributions	20,340.00
497 · Misc Income	2,053,452.56
Total Income	13,530,068.05
Gross Profit	13,530,068.05
Expense	
500 · Salaries/Benefits	2,531,829.23
540 · Staff Development	3,441.82
605 · Awards/Gifts	22,696.49
612 · Issues Mobilization Expenses	2,000.00
613 · AZ Homeownership Alliance Exp.	100,000.00
620 · Building Expense	220,847.82
629 · Operating Reserve Contributions	205,429.80
630 · Catering/Hotel	250,259.93
631 · Computer Service and Expense	12,141.06
632 · Copying	585.47
633 · Furniture/Equipment Expense	2,964.54
639 · Dues & Commitments.	122,987.93
640 · Equipment Maintenance/Rental	40,467.64
660 · Management Fees	3,394.70

Arizona Association of REALTORS® All Funds Budget vs. Actual January through November 2021

	Jan - Nov 21
690 · Credit Card & EFT Fees/Misc.	177,396.97
693 · Investment Banking Fees	58,943.51
700 · Depreciation	259,128.00
750 · Reserve Funding	1,790,075.00
770 · Supplies	22,148.57
780 · Postage	30,896.63
781 · Printing	15,731.82
786 · Promotion	45,352.54
787 · Speaker Fees	212,666.52
788 · Staff Expense	0.00
790 · Subscriptions and Reference	21,951.85
810 · Contract Fees	1,411,073.25
850 · Telephone	35,511.99
860 · Conferences	26,529.94
867 · Travel	58,657.91
Total Expense	7,685,110.93
Net Ordinary Income	5,844,957.12
Net Income	5,844,957.12

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Accrual Basis

Arizona Association of REALTORS® Operating Budget vs. Actual January through November 2021

	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 410 · Interest Income	27,951.75	30,400.00	-2,448.25	91.9%
415 · Rental Income	27,942.14	30,668.78	-2,726.64	91.1%
417 · Gain on Investments	-25,988.78			
430 · Dues Income	10,634,182.13	9,705,600.00	928,582,13	109.6%
433 · Forms Licensing	62,000.00	55,000.00	7,000.00	112.7%
435 · Law Book	1,385.56	400.00	985.56	346.4%
440 · Other Program Income	87.28	1,000.00	-912.72	8.7%
440.10 · Ethics Citation Fee	1,500.00	500.00	1,000.00	300.0%
440.3 · Arbitration Deposits Retained	3,000.00	3,190.00	-190.00	94.0%
440.4 · Appeal Fees Retained	-500.00	1,000.00	-1,500.00	-50.0%
440.5 · Ethics Admin Fees	9,000.00	6,875.00	2 125 00	130,9%
440.6 · Retained Fine	8,600.00	13,750.00	-5,150.00	62.5%
460 · Broker University	2,115.00	1,650.00	465.00	128.2%
461 · Education Development	5,838.62	3,050.00	2,788.62	191.4%
462 · Education Outreach	39,892.00	37,860.00	2,032.00	105.4%
463 - Instructor Development	1,256.00	1,445.00	-189,00	86.9%
464 · Leadership Training	13,955.00	7,840.00	6,115.00	178.0%
465 · MRE Society	0.00	500.00	-500.00	0.0%
466 · Member Communications	0.00	2,000.00	-2,000,00	0.0%
467 · REALTOR Institute	23,576.00	36,485.00	-12,909.00	64.6%
468 · rCRMS	33,798.00	43,400.00	-9,602.00	77.9%
469 · Spring Convention	72,425.00	82 125.00	-9,700.00	88.2%
471 · Industry Partners	0.00	45 575.00	-45,575.00	0.0%
472 · CRPM	23,327.00	32,370.00	-9,043.00	72.1%
497 · Misc Income	4,249.56	1,000.00	3,249.56	425.0%
Total Income	10,969,592.26	10,143,683.78	825,908.48	108.1%
Gross Profit	10,969,592.26	10,143,683.78	825,908.48	108.1%
Expense 500 · Salaries/Benefits	2,531,829.23	2,788,000.00	-256,170.77	90.8%
EAD - Stoff Dovelopment	3,441.82	11,900.00	-8,458.18	28.9%
540 · Staff Development 605 · Awards/Gifts	22.696.49	42,445.00	-19,748.51	53.5%
620 · Building Expense	220,847,82	276 188.35	-55,340.53	80.0%
630 · Catering/Hotel	250,259,93	581,337.85	-331.077.92	43.0%
631 · Computer Service and Expense	9,741.06	17,900.00	-8,158.94	54.4%
632 · Copying	585.47	8,530.00	-7,944.53	6.9%
639 · Dues & Commitments.	122,987.93	402,851.00	-279,863.07	30.5%
640 · Equipment Maintenance/Rental	40,467,64	34,214.76	6,252.88	118.3%
690 · Credit Card & EFT Fees/Misc.	177,396,97	206.750.00	-29,353.03	85.8%
700 · Depreciation	259,128.00	259,128.00	0.00	100.0%
750 · Reserve Funding	1,790,075.00	1,790,075.00	0.00	100.0%
770 · Supplies	22,148.57	43,030.10	-20,881.53	51.5%
780 · Postage	30,896-63	46,404.50	-15,507.87	66.6%
781 · Printing	15,731.82	47,068.00	-31,336.18	33.4%
786 · Promotion	45,352-54	134,265.00	-88,912.46	33.8%
787 · Speaker Fees	212,666-52	284,300.00	-71,633.48	74.8%
788 · Staff Expense	0.00	2,500.00	-2,500.00	0.0%

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Arizona Association of REALTORS® Operating Budget vs. Actual January through November 2021

	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
790 · Subscriptions and Reference	21,951.85	25,413.19	-3,461.34	86.4%
810 · Contract Fees	1,411,073.25	1,800,608.88	-389,535.63	78.4%
850 · Telephone	35,511.99	42,270.28	-6,758.29	84.0%
860 · Conferences	26,529.94	100,648.10	-74,118.16	26.4%
867 · Travel	58,657.91	254,060.45	-195,402.54	23.1%
Total Expense	7,309,978.38	9,199,888.46	-1,889,910.08	79.5%
Net Ordinary Income	3,659,613.88	943,795.32	2,715,818.56	387.8%
Net Income	3,659,613.88	943,795.32	2,715,818.56	387.8%

12/15/21

Accrual Basis

		Total 1500 Legisla	tive & Pol. Affairs	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	14,379.59	31,370.00	-16,990.41	45.89
620 · Building Expense	8.885.67	23,369.32	-14,483.65	38.09
630 · Catering/Hotel	99,421.55	218,526.75	-119,105.20	45.5%
631 · Computer Service and Expense	1,115.06	1,450.00	-334.94	76.9
632 · Copying	19,51	1,000.00	-980.49	2.0
639 · Dues & Commitments.	66,815.00	343,720.00	-276,905.00	19.49
640 · Equipment Maintenance/Rental	1,758.02	4,530.00	-2,771,98	38.89
770 - Supplies	2,119.07	4,666.74	-2,547.67	45,49
780 · Postage	921.70	1,973.50	-1,051,80	46.7
781 · Printing	45,13	6,700.00	-6,654.87	0.7
786 · Promotion	12,400.61	57,715.00	-45,314,39	21.5
787 · Speaker Fees	237.95	10,000.00	-9,762.05	2.4
788 · Staff Expense	0.00	2,000.00	-2,000.00	0.0
790 · Subscriptions and Reference	11,563.05	13,463.19	-1,900.14	85.9
810 · Contract Fees	135,224.97	246,018.17	-110,793.20	55.0
850 · Telephone	4,879.37	5,217.00	-337,63	93.5
860 · Conferences	5,537.78	21,348.00	-15,810.22	25.9
867 · Travel	0.00	58,888.45	-58,888.45	0.0
Total Expense	365,324-03	1,051,956.12	-686,632.09	34.7
Net Ordinary Income	-365,324.03	-1.051.956.12	686,632.09	34.7
et Income	-365,324.03	-1,051,956.12	686,632.09	34.7

12/15/21 Accrual Basis

		1501 Governme (1500 Legislativ		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 - Building Expense	8,885.67	23,369.32	-14,483.65	38.0%
630 · Catering/Hotel	0.00	5,626.75	-5,626,75	0.0%
631 · Computer Service and Expense	1,115.06	1,450.00	-334,94	76.9%
632 · Copying	19.51	1,000.00	-980.49	2.0%
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	1,758.02	4,530.00	-2,771,98	38.8%
770 · Supplies	1,083.95	2,916.74	-1,832.79	37.2%
780 · Postage	491.21	973.50	-482.29	50.5%
781 · Printing	45.13	2,700.00	-2,654.87	1.7%
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	87.90	322.30	-234.40	27.3%
810 · Contract Fees	1,086.97	951.50	135.47	114.2%
850 · Telephone	4,879.37	5,217.00	-337.63	93.5%
860 · Conferences	0.00	468.00	-468.00	0.0%
867 · Travel	0.00	14,138.45	-14,138.45	0.0%
Total Expense	19,452.79	63,663.56	-44,210.77	30.6%
Net Ordinary Income	-19,452.79	-63,663.56	44,210.77	30.6%
Net Income	-19,452.79	-63,663.56	44,210.77	30.6%

12/15/21 Accrual Basis

		1510 Legislati (1500 Legislativ	•	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	107.51			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	24,815.00	26,600.00	-1,785.00	93.3%
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	7,102.48	13,715.00	-6,612.52	51.8%
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	11,475,15	13,140.89	-1.665.74	87.3%
810 · Contract Fees	117,788.00	119,166.67	-1,378.67	98.8%
850 · Telephone	0.00			
860 · Conferences	4,219.13	14,480.00	-10,260,87	29.1%
867 · Travel	0.00			
Total Expense	165,507.27	187,102.56	-21,595,29	88.5%
Net Ordinary Income	-165,507.27	-187,102.56	21,595.29	88.5%
et Income	-165,507.27	-187,102.56	21,595.29	88.5%

12/15/21 Accrual Basis

		1545 Local Lob (1500 Legislativ		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	2,750.00	-2,750.00	0.0%
Total Expense	0.00	2,750.00	-2,750.00	0.0%
Net Ordinary Income	0.00	-2,750.00	2,750.00	0.0%
t Income	0.00	-2,750.00	2,750.00	0.0%

12/15/21

Accrual Basis

	1550 Legislative Policy Dev. (1500 Legislative & Pol. Affairs)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	70,636.60	156,900.00	-86,263,40	45.0%
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	1,035.12	150.00	885.12	690.1%
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	755.47			
787 · Speaker Fees	237.95	10,000,00	-9,762.05	2.4%
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	5,000.00	5,000.00	0.00	100.0%
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	9,000.00	-9,000.00	0.0%
Total Expense	77,665.14	181,050.00	-103,384,86	42.9%
Net Ordinary Income	-77,665.14	-181,050,00	103,384,86	42.9%
et Income	-77,665.14	-181,050.00	103,384.86	42.9%

12/15/21

Accrual Basis

	1560 Fundraising Support (1500 Legislative & Pol. Affairs)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	14,272.08	31,370.00	-17,097.92	45.5%
620 · Building Expense	0.00			
630 · Catering/Hotel	28,784.95	26,000.00	2,784.95	110.7%
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	42,000.00	317,120.00	-275,120.00	13.2
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00	1,600.00	-1,600.00	0.04
780 · Postage	430.49	1,000.00	-569.51	43.0
781 · Printing	0.00			
786 · Promotion	4,542.66	12,000.00	-7,457.34	37.9
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	10,200.00	104,100.00	-93,900.00	9.8
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	100,230.18	493,190.00	-392,959.82	20.3
Net Ordinary Income	-100,230.18	-493,190.00	392,959.82	20.3
tincome	-100,230.18	-493,190.00	392,959.82	20.3

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Accrual Basis

	1575 Federal Liaison Support (1500 Legislative & Pol. Affairs)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00	30,000.00	-30,000.00	0.0%
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00	16,500.00	-16,500.00	0.0%
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	1,318.65	6,400.00	-5,081.35	20.6%
867 · Travel	0.00	33,000.00	-33,000.00	0.0%
Total Expense	1,318.65	85,900.00	-84,581.35	1.5%
Net Ordinary Income	-1,318.65	-85,900-00	84,581.35	1.5%
et Income	-1,318.65	-85,900.00	84,581.35	1.5%

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Accrual Basis

	1580 - Election Year Activities (1500 Legislative & Pol. Affairs)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00	2,000.00	-2,000.00	0.0%
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00	2,000.00	-2,000-00	0.0%
Net Ordinary Income	0.00	-2,000.00	2,000-00	0.0%
et Income	0.00	-2,000.00	2,000.00	0.0%

12/15/21 Accrual Basis

		1585 Governmenta (1500 Legislativ		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00	4,000.00	-4,000.00	0.0%
786 · Promotion	0.00	15,500.00	-15,500.00	0.0%
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	1,150.00	1,800.00	-650.00	63.9%
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	1,150.00	21,300.00	-20,150.00	5.4%
Net Ordinary Income	-1,150_00	-21,300.00	20,150.00	5.4%
et Income	-1,150.00	-21,300.00	20,150.00	5.4%

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Accrual Basis

		1596 Politica (1500 Legislativ		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
788 · Staff Expense	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	0.00	15,000.00	-15,000.00	0.0%
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00	15,000.00	-15,000,00	0.0%
Net Ordinary Income	0.00	-15,000.00	15,000.00	0.0%
t Income	0.00	-15,000.00	15,000.00	0.0%

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Accrual Basis

	Total 1600 Risk Management				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income	87.28	1,000.00	-912.72	8.7%	
440 · Other Program Income			1.000.00	300.0%	
440.10 · Ethics Citation Fee	1,500.00	500.00	-190.00	94.0%	
440.10 • Entres Onation Peosits Retained	3,000.00	3,190.00	-1,500.00	-50.0%	
440.3 · Appeal Fees Retained	-500.00	1,000.00	2,125.00	130.9%	
440.5 · Ethics Admin Fees	9,000.00	6,875.00	-5,150.00	62.5%	
440.5 · Ethics Admin Fees	8,600.00	13,750.00	-0,100.00		
	21,687.28	26,315.00	-4,627.72	82.4%	
Total Income	21,687.28	26,315.00	-4,627.72	82.4%	
Gross Profit					
Expense		400.00	77.37	119.3%	
605 · Awards/Gifts	477.37		-2,602.96	85.9%	
620 - Building Expense	15,877.67	18,480.63	-2,002.00		
620 · Building Experies	4 440 07	20.515.00	-19,065.03	7.1%	
630 · Catering/Hotel	1,449.97	2,500.00	-96.12	96.2%	
631 · Computer Service and Expense	2,403.88	1,000.00	-963.14	3.7%	
632 · Copying	36.86	7,647.50	-4,348.95	43.1%	
640 · Equipment Maintenance/Rental	3,298.55	3,550.00	-1,860.93	47.6%	
770 · Supplies	1,689.07	3,550.00	11		
the early a	942.14	3,430.00	-2,487.86	27.5%	
780 · Postage	90.28	1,200.00	-1,109.72	7.5%	
781 · Printing	82.96	4,500.00	-4,417.04	1.8%	
786 · Promotion	82.90	1,000100		62.5%	
787 · Speaker Fees	2,500.00	4,000.00	-1,500.00		
-	0.000.54	10,590.00	-1,006.49	90.5%	
790 · Subscriptions and Reference	9,583.51 195,975.27	221,527.00	-25,551.73	88.5%	
810 · Contract Fees	100101012		-459.22	94.1%	
and T-la-hand	7,315.78	7,775,00	-439.22	26.6%	
850 · Telephone	4,829.73	18,137.00		23.69	
860 · Conferences	1,935.78	8,186.00	-6,250.22		
867 · Travel	248,488.82	333,438 13	-84,949.31	74.5%	
Total Expense	-226,801.54	-307,123.13	80,321.59	73.89	
Net Ordinary Income	-226,801.54	-307,123.13	80,321.59	73.8	

12/15/21 Accrual Basis

	1601 Risk Management Support (1600 Risk Management)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
440 · Other Program Income	0.00				
440.10 · Ethics Citation Fee	0.00				
440.3 · Arbitration Deposits Retained	0.00				
440.4 · Appeal Fees Retained	0.00				
440.5 · Ethics Admin Fees	0.00				
440.6 · Retained Fine	0.00				
Total Income	0.00				
Gross Profit	0.00				
Expense					
605 · Awards/Gifts	188.49	200.00	-11.51	94.2	
620 · Building Expense	15,877.67	18,480.63	-2,602.96	85.9	
630 · Catering/Hotel	0.00	2,400.00	-2,400.00	0.0	
631 · Computer Service and Expense	2,403.88	2,500.00	-96.12	96.2	
632 · Copying	36.86	1,000.00	-963.14	3.7	
640 · Equipment Maintenance/Rental	3,298.55	7,647.50	-4,348.95	43.1	
770 · Supplies	1,580.56	2,550.00	-969.44	62.0	
780 · Postage	509.32	1,680.00	-1,170.68	30.3	
781 · Printing	90.28	1,000.00	-909.72	9.0	
786 · Promotion	82.96	500.00	-417.04	16.6	
787 · Speaker Fees	0.00				
790 · Subscriptions and Reference	0.00				
810 · Contract Fees	1,328.61	1,777.00	-448.39	74.8	
850 · Telephone	7,315.78	7,775.00	-459.22	94.1	
860 · Conferences	4,829.73	18,137.00	-13,307.27	26.6	
867 · Travel	1,935.78	2,625.00	-689.22	73.7	
Total Expense	39,478.47	68,272.13	-28,793.66	57.8	
Net Ordinary Income	-39,478.47	-68,272.13	28,793.66	57.8	
t Income	-39,478.47	-68,272.13	28,793.66	57.8	

12/15/21 Accrual Basis

	1602 Legal Support (1600 Risk Management)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
440 · Other Program Income	0.00				
440.10 · Ethics Citation Fee	0.00				
440.3 · Arbitration Deposits Retained	0.00				
440.4 Appeal Fees Retained	0.00				
440.5 · Ethics Admin Fees	0.00				
440.6 · Retained Fine	0.00				
Total Income	0.00				
Gross Profit	0.00				
Expense					
605 · Awards/Gifts	0.00				
620 · Building Expense	0.00				
630 · Catering/Hotel	0.00				
631 · Computer Service and Expense	0.00				
632 · Copying	0.00				
640 · Equipment Maintenance/Rental	0.00				
770 · Supplies	0.00				
780 ⋅ Postage	0.00				
781 · Printing	0.00				
786 · Promotion	0.00				
787 · Speaker Fees	0.00				
790 · Subscriptions and Reference	6,920.75	7,700.00	-779.25	89.9%	
810 · Contract Fees	0.00	20,000.00	-20,000.00	0.0%	
850 · Telephone	0.00				
860 · Conferences	0.00				
867 · Travel	0.00	2,000.00	-2,000.00	0.0%	
Total Expense	6,920.75	29,700.00	-22,779.25	23.3%	
Net Ordinary Income	-6,920.75	-29,700.00	22,779.25	23.3%	
t Income	-6,920.75	-29,700.00	22,779.25	23.3%	

12/15/21

Accrual Basis

		1605 PS Enf (1600 Risk Ma		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
440 · Other Program Income	0.00			
440.10 · Ethics Citation Fee	1,500.00	500.00	1,000.00	300.0%
440.3 · Arbitration Deposits Retained	3.000.00	3,190.00	-190.00	94.0%
440.4 · Appeal Fees Retained	-500.00	1,000.00	-1,500.00	-50.0%
440.5 · Ethics Admin Fees	9.000.00	6.875.00	2,125,00	130.99
440.6 · Retained Fine	8,600.00	13,750.00	-5,150.00	62.59
Total Income	21,600.00	25,315.00	-3,715.00	85.39
Gross Profit	21,600.00	25,315.00	-3,715.00	85.35
Expense				
605 · Awards/Gifts	288.88	200.00	88.88	144.49
620 · Building Expense	0.00			
630 · Catering/Hotel	355.77	2,000.00	-1,644.23	17.8
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	74.31	500.00	-425.69	14.9
780 · Postage	432.82	1,750.00	-1,317.18	24.7
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
790 · Subscriptions and Reference	2,662,76	2,540.00	122.76	104.8
810 · Contract Fees	10,423.49	13,200.00	-2,776.51	79.0
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	2,511.00	-2,511.00	0.0
Total Expense	14,238,03	22,701.00	-8,462,97	62.7
Net Ordinary Income	7,361,97	2,614.00	4,747,97	281.6
et Income	7,361.97	2,614.00	4,747.97	281.65

12/15/21 Accrual Basis

	1610 PS Training (1600 Risk Management)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
440 · Other Program Income	87.28	1,000.00	-912.72	8.79
440.10 · Ethics Citation Fee	0.00			
440.3 · Arbitration Deposits Retained	0.00			
440.4 Appeal Fees Retained	0.00			
440.5 · Ethics Admin Fees	0.00			
440.6 · Retained Fine	0.00			
Total Income	87.28	1,000.00	-912.72	8.7
Gross Profit	87.28	1,000.00	-912.72	8.7
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	1,094.20	14,550.00	-13,455.80	7.5
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	34_20	500.00	-465.80	6,8
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	2,500.00	3,000.00	~500.00	83.3
790 · Subscriptions and Reference	0.00	350.00	-350.00	0.0
810 · Contract Fees	0.00	1,500.00	-1,500.00	0,0
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	0.00	0.00	0.0
Total Expense	3,628.40	19,900.00	-16,271.60	18.2
Net Ordinary Income	-3,541.12	-18,900.00	15,358.88	18.7
t Income	-3,541.12	-18,900.00	15,358.88	18.7

12/15/21 Accrual Basis

		1615 Alt. Dispu (1600 Risk Ma		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense	CONTRACTOR CONTRACTOR			
Income				
440 · Other Program Income	0.00			
440.10 · Ethics Citation Fee	0.00			
440.3 · Arbitration Deposits Retained	0.00			
440.4 · Appeal Fees Retained	0.00			
440.5 · Ethics Admin Fees	0.00			
440.6 · Retained Fine	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00	1,250,00	-1,250.00	0.09
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00	1,000-00	-1,000,00	0.09
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	1,692.73	1,650 00	42.73	102.69
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	1,050.00	-1.050.00	0.0
Total Expense	1,692.73	4,950.00	-3,257,27	34.29
Net Ordinary Income	-1,692.73	-4,950.00	3,257 27	34.2
at Income	-1,692.73	-4,950.00	3,257.27	34.2%

Accrual Basis

		-		1625 Risk Management Publicatns (1600 Risk Management)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget				
Ordinary Income/Expense								
Income								
440 · Other Program Income	0.00							
440.10 · Ethics Citation Fee	0.00							
440.3 · Arbitration Deposits Retained	0.00							
440.4 · Appeal Fees Retained	0.00							
440.5 · Ethics Admin Fees	0.00							
440.6 · Retained Fine	0.00							
Total Income	0.00							
Gross Profit	0.00							
Expense								
605 · Awards/Gifts	0.00							
620 · Building Expense	0.00							
630 · Catering/Hotel	0.00							
631 · Computer Service and Expense	0.00							
632 · Copying	0.00							
640 · Equipment Maintenance/Rental	0.00							
770 · Supplies	0.00							
780 · Postage	0.00							
781 · Printing	0.00							
786 · Promotion	0.00	4,000.00	-4,000.00	0.0				
787 · Speaker Fees	0.00							
790 · Subscriptions and Reference	0.00							
810 · Contract Fees	0.00							
850 · Telephone	0.00							
860 · Conferences	0.00							
867 · Travel	0.00							
Total Expense	0.00	4,000.00	-4,000.00	0.0				
Net Ordinary Income	0.00	-4,000.00	4,000.00	0.0				
	0.00	-4,000.00	4,000.00	0.0				

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Accrual Basis

	Total 1650 Forms Development and Sale (1600 Risk Management)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
440 · Other Program Income	0.00				
440.10 · Ethics Citation Fee	0.00				
440.3 · Arbitration Deposits Retained	0.00				
440.4 · Appeal Fees Retained	0.00				
440.5 · Ethics Admin Fees	0.00				
440.6 · Retained Fine	0.00				
Total Income	0.00				
Gross Profit	0.00				
Expense					
605 · Awards/Gifts	0.00				
620 · Building Expense	0.00				
630 · Catering/Hotel	0.00	315.00	-315.00	0.04	
631 · Computer Service and Expense	0.00				
632 · Copying	0.00				
640 · Equipment Maintenance/Rental	0.00				
770 · Supplies	0.00				
780 · Postage	0.00				
781 · Printing	0.00				
786 · Promotion	0.00				
787 · Speaker Fees	0.00				
790 · Subscriptions and Reference	0.00				
810 · Contract Fees	2,527.28	3,000.00	-472.72	84.2	
850 · Telephone	0.00				
860 · Conferences	0.00				
867 · Travel	0.00				
Total Expense	2,527.28	3,315.00	-787.72	76.2	
Net Ordinary Income	-2,527.28	-3,315.00	787.72	76.2	
t Income	-2,527.28	-3,315.00	787.72	76.2	

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Accrual Basis

	1665 Legal Hotline (1600 Risk Management)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
440 · Other Program Income	0.00				
440.10 · Ethics Citation Fee	0.00				
440.3 · Arbitration Deposits Retained	0.00				
440.4 · Appeal Fees Retained	0.00				
440.5 · Ethics Admin Fees	0.00				
440.6 · Retained Fine	0.00				
Total Income	0.00				
Gross Profit	0.00				
Expense					
605 · Awards/Gifts	0.00				
620 · Building Expense	0.00				
630 · Catering/Hotel	0.00				
631 · Computer Service and Expense	0.00				
632 · Copying	0.00				
640 · Equipment Maintenance/Rental	0.00				
770 · Supplies	0.00				
780 · Postage	0.00				
781 · Printing	0.00	200,00	-200.00	0.0	
786 · Promotion	0.00				
787 · Speaker Fees	0.00				
790 · Subscriptions and Reference	0.00				
810 · Contract Fees	180,003.16	180,400.00	-396.84	99.89	
850 · Telephone	0.00				
860 · Conferences	0.00				
867 · Travel	0.00		*		
Total Expense	180,003.16	180,600.00	-596.84	99.7	
Net Ordinary Income	-180,003,16	-180,600.00	596.84	99.7	
t Income	-180,003.16	-180,600.00	596.84	99.75	

12/15/21

Accrual Basis

	Total 1700 Business Services & Tech.			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
433 · Forms Licensing	62,000.00	55,000.00	7,000.00	112,7
466 · Member Communications	0.00	2,000.00	-2,000.00	0.0
Total Income	62,000.00	57,000.00	5,000.00	108.8
Gross Profit	62,000.00	57,000.00	5,000.00	108.8
Expense				
540 · Staff Development	1,277.51	4,625.00	-3,347.49	27,6
620 · Building Expense	18,936,68	30,540.00	-11,603.32	62.0
630 · Catering/Hotel	0.00	1,200.00	-1,200.00	0.0
631 · Computer Service and Expense	607.71	9,000.00	-8,392.29	6.8
632 · Copying	2.17	2,500.00	-2,497.83	0.1
640 · Equipment Maintenance/Rental	288.35	425.00	-136.65	67.8
770 · Supplies	2,674.45	7,046.06	-4,371,61	38.0
780 · Postage	404.71	1,030.00	-625.29	39.3
781 · Printing	4,854.00	26,130.00	-21,276.00	18.0
786 · Promotion	2,018.91	7,400.00	-5,381.09	27.
787 · Speaker Fees	2,000.00	7,500.00	-5,500.00	26.
790 · Subscriptions and Reference	805.29	1,360.00	-554.71	59.
810 · Contract Fees	856,514.13	993,045.84	-136,531.71	86.3
850 · Telephone	9,199.19	10,246.94	-1,047.75	89.
860 · Conferences	4,710.55	18,206.10	-13,495.55	25.9
867 · Travel	247.52	10,395.00	-10,147.48	2.4
Total Expense	904,541.17	1,130,649,94	-226,108.77	80.0
Net Ordinary Income	-842,541,17	-1,073,649.94	231,108.77	78.
t Income	-842,541.17	-1,073,649.94	231,108.77	78.

Accrual Basis

Jan - Nov 21 Budget \$ Over Budget % of Budget Ordinary Income/Expense Income 433 - Forms Licensing 433 - Forms Licensing 0.00 466 - Member Communications 0.00 0.00 Total Income 0.00 0.00 0.00 0.00 Gross Profit 0.00 0.00 -2,152.44 18.4 620 - Staff Development 472.56 2,625.00 -2,152.44 18.4 620 - Staff Development 472.56 2,625.00 -11.603.32 62.0 630 - Catering/Hotel 0.00 -11.603.32 62.0 -136.65 67.4 632 - Copying 2.157 2,780.06 -944.29 66.5 67.4 770 - Supplies 1.851.77 2,780.06 -944.29 66.5 67.4 780 - Postage 404.71 1.030.00 -625.29 33.5 1.5 780 - Postage 0.00 685.00 -3.484.87 1.5 780 - Postage 0.00 685.00 -0.0 41.075.5 1.2 860 - Contract Fees 2.014 1.898.56 412.84 </th <th></th> <th></th> <th>1701 Bus Service (1700 Business S</th> <th></th> <th></th>			1701 Bus Service (1700 Business S		
Income 433 · Forms Licensing 433 · Forms Licensing 433 · Forms Licensing 435 · Member Communications 0.00 0.00 Total Income 0.00 Gross Profit 0.00 Expense 540 · Staff Development 472.56 2.625.00 -2.152.44 18.1 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62.1 630 · Catering/Hotel 0.00 -136.65 67.7 -136.65 67.7 630 · Catering/Hotel 0.00 -136.65 67.7 -136.65 67.7 -136.65 67.7 640 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67.7 -136.65 67.7 770 · Supplies 1.851.77 2.796.06 -944.29 66.1 -136.65 67.7 780 · Postage 404.71 1,030.00 -625.29 39.3 -136.65 67.7 780 · Postage 0.00 451.77 2.796.06 -944.29 66.1 780 · Postage 0.00 452.02 13.530.00 -3.484.87 13.530.00 -136.65 67.7 <		Jan - Nov 21	Budget	\$ Over Budget	% of Budget
433 · Forms Licensing 0.00 466 · Member Communications 0.00 Total Income 0.00 Gross Profit 0.00 Expense 540 · Staff Development 472.56 2,625.00 -2,152.44 181 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62.4 630 · Catering/Hotel 0.00 0.00 631 · Computer Service and Expense 19.43 632 · Copying 2.17 425.00 -136.65 67.4 760 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67.4 780 · Postage 404.71 1,030.00 -625.29 39.3 786 · Promotion 0.00 787 · Speaker Fees 0.00 -3,484.87 1.3 850 · Telephone 9,199.19 10,246.94 -1,047.75 89.3 10.4 867 · Travel 0.00 420.00 -420.00 0.0 420.00 0.0 780 · Subscriptions and Reference 2.000 420.00 -420.00 0.0 420.00 0.0	Ordinary Income/Expense				
466 · Member Communications 0.00 Total Income 0.00 Gross Profit 0.00 Expense 240 · Staff Development 472.56 2.625.00 -2.152.44 18.4 620 · Building Expense 18.936.68 30.540.00 -11.603.32 622 630 · Catering/Hotel 0.00 633 · Computer Service and Expense 19.43	Income				
Total Income 0.00 Gross Profit 0.00 Expense 440 · Staff Development 472.56 2.625.00 -2.152.44 18.4 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62.4 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 19.43	433 · Forms Licensing	0.00			
Gross Profit 0.00 Expense 540 · Staff Development 472.56 2.625.00 -2.152.44 18.4 620 · Building Expense 18.936.68 30.540.00 -11.603.32 62.0 630 · Catering/Hotel 0.00 -11.603.32 62.0 62.0 631 · Computer Service and Expense 19.43 -136.65 67.1 632 · Copying 2.17 -136.65 66.1 770 · Supplies 1.851.77 2.796.06 -944.29 66.1 780 · Postage 404.71 1.030.00 -625.29 39.1 781 · Printing 45.13 3.530.00 -3.484.87 1.3 786 · Promotion 0.00 -3.484.87 1.3 1.3 786 · Promotion 0.00 -685.00 0.04 1.407.55 89.3 780 · Subscriptions and Reference 0.00 685.00 -685.00 0.04 1.407.55 1.40 1.498.56 4.12.84 1.21.1 1.407.55 1.407.55 1.40 1.498.56 4.12.84 1.21.1 1.407.55 1.407.55 <td>466 · Member Communications</td> <td>0.00</td> <td></td> <td></td> <td></td>	466 · Member Communications	0.00			
Expense 540 · Staff Development 472.56 2,625.00 -2,152.44 18/1 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62.4 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 19,43 632 · Copying 632 · Copying 70 640 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67.4 770 · Supplies 1,851.77 2,796.06 -944.29 66.3 780 · Postage 404.71 1,030.00 -625.29 39.5 781 · Printing 45.13 3,530.00 -3,484.87 1.3 786 · Promotion 0.00 -3484.87 1.3 1.4 787 · Speaker Fees 0.00 685.00 -685.00 0.0 787 · Speaker Fees 0.00 685.00 -685.00 0.0 780 · Conferences 2,311.40 1,898.56 412.84 121.1 860 · Conferences 1,652.02 15,727.60 -14,077.58 10.3 867 · Travel 0.00 420.00 0.0 <td>Total Income</td> <td>0.00</td> <td></td> <td></td> <td></td>	Total Income	0.00			
540 · Staff Development 472.56 2,625.00 -2,152.44 18,4 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62,4 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 19,43 632 · Copying 637 632 · Copying 2.17 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <t< td=""><td>Gross Profit</td><td>0.00</td><td></td><td></td><td></td></t<>	Gross Profit	0.00			
540 · Staff Development 472.56 2,625.00 -2,152.44 18,4 620 · Building Expense 18,936.68 30,540.00 -11,603.32 62,4 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 19,43 632 · Copying 71,6 632 · Copying 2.17 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <	Expense				
630 Catering/Hotel 0.00 631 Computer Service and Expense 19.43 632 Copying 2.17 640 Equipment Maintenance/Rental 288.35 425.00 -136.65 67.4 770 Supplies 1.851.77 2.796.06 -944.29 66.3 780 Postage 404.71 1.030.00 -625.29 39.3 781 Printing 45.13 3,530.00 -3.484.87 1.3 786 Promotion 0.00 -787 Speaker Fees 0.00 -685.00 0.0 787 Speaker Fees 0.00 685.00 -685.00 0.0 790 Subscriptions and Reference 0.00 685.00 -685.00 0.0 850 Telephone 9,199.19 10.246.94 -1,047.75 89.4 860 Conferences 1,652.02 15,727.60 -14,075.58 10.3 867 Travel 0.00 420.00 -420.00 0.0 701 Expense 35,183.41 69,924.16 -34,740.75 50.3 </td <td></td> <td>472.56</td> <td>2,625.00</td> <td>-2,152_44</td> <td>18.</td>		472.56	2,625.00	-2,152_44	18.
631 · Computer Service and Expense 19.43 632 · Copying 2.17 640 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67. 770 · Supplies 1.851.77 2,796.06 -944.29 66. 780 · Postage 404.71 1,030.00 -625.29 39. 781 · Printing 45.13 3,530.00 -3,484.87 1. 786 · Promotion 0.00 - - - - 787 · Speaker Fees 0.00 - - - - - 780 · Contract Fees 0.00 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td>620 · Building Expense</td> <td>18,936.68</td> <td>30,540.00</td> <td>-11,603,32</td> <td>62,</td>	620 · Building Expense	18,936.68	30,540.00	-11,603,32	62,
632 · Copying 2.17 640 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67. 770 · Supplies 1,851.77 2,796.06 -944.29 66. 780 · Postage 404.71 1,030.00 -625.29 39. 781 · Printing 45.13 3,530.00 -3,484.87 1 786 · Promotion 0.00 -136.65 67. 787 · Speaker Fees 0.00 -685.00 -0.484.87 1 780 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50.	630 · Catering/Hotel	0.00			
640 · Equipment Maintenance/Rental 288.35 425.00 -136.65 67. 770 · Supplies 1,851.77 2,796.06 -944.29 66. 780 · Postage 404.71 1,030.00 -625.29 39. 781 · Printing 45.13 3,530.00 -3,484.87 1. 786 · Promotion 0.00 - - - - 787 · Speaker Fees 0.00 -685.00 0. - - 790 · Subscriptions and Reference 0.00 685.00 -685.00 0. - 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.		19.43			
770 · Supplies 1,851.77 2,796.06 -944.29 66. 780 · Postage 404.71 1,030.00 -625.29 39. 781 · Printing 45.13 3,530.00 -3,484.87 1. 786 · Promotion 0.00 -944.29 66. 787 · Speaker Fees 0.00 -3,484.87 1. 790 · Subscriptions and Reference 0.00 685.00 -685.00 0. 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	632 · Copying	2.17			
780 · Postage 404.71 1,030.00 -625.29 39. 781 · Printing 45.13 3,530.00 -3,484.87 1. 786 · Promotion 0.00 -3,484.87 1. 787 · Speaker Fees 0.00 685.00 -685.00 0. 790 · Subscriptions and Reference 0.00 685.00 -685.00 0. 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	640 · Equipment Maintenance/Rental	288.35	425.00		
781 · Printing 45.13 3,530.00 -3,484.87 1. 786 · Promotion 0.00 0.00 -3,484.87 1. 787 · Speaker Fees 0.00 685.00 -685.00 0. 790 · Subscriptions and Reference 0.00 685.00 0. 0. 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 0. 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	770 · Supplies	1,851.77	2,796.06	-944_29	66.
786 · Promotion 0.00 787 · Speaker Fees 0.00 790 · Subscriptions and Reference 0.00 685.00 0. 790 · Subscriptions and Reference 0.00 685.00 0. 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	780 · Postage	404.71	1,030.00	-625.29	39.
787 · Speaker Fees 0.00 790 · Subscriptions and Reference 0.00 685.00 -685.00 0. 810 · Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -0. 0.0 Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	781 · Printing		3,530.00	-3,484 87	1
790 · Subscriptions and Reference 0.00 685 00 -685 00 0.0 810 · Contract Fees 2,311.40 1,898 56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	786 · Promotion	0.00			
Not Contract Fees 2,311.40 1,898.56 412.84 121. 850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	787 · Speaker Fees	0.00			
850 · Telephone 9,199.19 10,246.94 -1,047.75 89. 860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	790 · Subscriptions and Reference	0.00	685.00		-
860 · Conferences 1,652.02 15,727.60 -14,075.58 10. 867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	810 · Contract Fees	2,311.40	1,898.56	412.84	121.
867 · Travel 0.00 420.00 -420.00 0. Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	850 · Telephone				
Total Expense 35,183.41 69,924.16 -34,740.75 50. Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	860 · Conferences	-			
Net Ordinary Income -35,183.41 -69,924.16 34,740.75 50.	867 · Travel	0.00	420.00	-420.00	0.
	Total Expense	35,183.41	69,924.16	-34,740.75	50.3
Income -35,183.41 -69,924.16 34,740.75 50.	Net Ordinary Income	-35,183.41	-69,924.16	34,740.75	50.
	Income	-35,183.41	-69,924.16	34,740.75	50.

Accrual Basis

	1730 IT Resource/Security Mgmt. (1700 Business Services & Tech.)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
433 · Forms Licensing	0.00			
466 · Member Communications	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
540 · Staff Development	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	588.28	9,000.00	-8,411,72	6.5%
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 ⋅ Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
790 · Subscriptions and Reference	0.00			
810 · Contract Fees	142,181.88	257,700.00	-115 518 12	55.2%
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	142,770.16	266,700.00	-123,929.84	53.5%
Net Ordinary Income	-142,770.16	-266,700.00	123,929.84	53.5%
et Income	-142,770.16	-266,700.00	123,929.84	53.5%

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Accrual Basis

		1770 Business S (1700 Business So	•	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
433 · Forms Licensing	62,000,00	55,000.00	7,000_00	112.79
466 · Member Communications	0.00	6.57 2.57		*C332
Total Income	62,000.00	55,000,00	7,000.00	112.79
Gross Profit	62,000,00	55,000,00	7,000.00	112.79
Expense				
540 · Staff Development	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00	1.200.00	-1,200.00	0.0
631 · Computer Service and Expense	0.00	1 200,00	1,200.00	0.0
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
in outplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	144.91	3,000.00	-2,855.09	4.8
787 · Speaker Fees	0.00			
790 · Subscriptions and Reference	0,00			
810 · Contract Fees	692,211.41	639,412.28	52,799.13	108.3
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	219.52	8,225.00	-8,005.48	2.7
Total Expense	692,575.84	651,837.28	40,738.56	106.2
Net Ordinary Income	-630,575.84	-596,837-28	-33,738.56	105.7
t Income	-630,575.84	-596,837.28	-33,738.56	105.79

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Accrual Basis

		1780 Comm (1700 Business S		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
433 · Forms Licensing	0.00			
466 · Member Communications	0.00	2,000.00	-2,000.00	0.0%
Total Income	0.00	2,000.00	-2,000.00	0.0%
Gross Profit	0.00	2,000.00	-2,000.00	0.0%
Expense				
540 · Staff Development	804.95	2,000.00	-1,195,05	40.2%
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	350.08	3,500.00	-3,149.92	10.0%
780 · Postage	0.00			
781 · Printing	4,808.87	22,600.00	-17,791.13	21.3%
786 · Promotion	500.00	1,900.00	-1,400.00	26.3%
787 · Speaker Fees	0.00			
790 · Subscriptions and Reference	805.29	675.00	130.29	119.3%
810 · Contract Fees	19,809.44	94,035.00	-74,225.56	21.1%
850 · Telephone	0.00			
860 · Conferences	3,058.53	2,478.50	580.03	123.4%
867 · Travel	28.00	1,750.00	-1,722.00	1,6%
Total Expense	30,165.16	128,938.50	-98,773.34	23.4%
Net Ordinary Income	-30,165.16	-126,938.50	96,773.34	23.8%
t Income	-30,165.16	-126,938.50	96,773.34	23.8%

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Accrual Basis

	1781 Diversity Committee (1700 Business Services & Tech.)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
433 · Forms Licensing	0.00				
466 · Member Communications	0.00				
Total Income	0.00				
Gross Profit	0.00				
Expense					
540 · Staff Development	0.00				
620 · Building Expense	0.00				
630 · Catering/Hotel	0.00				
631 · Computer Service and Expense	0.00				
632 · Copying	0.00	2,500,00	-2,500.00	0.0	
640 · Equipment Maintenance/Rental	0.00				
770 · Supplies	472.60	750.00	-277_40	63.0	
780 · Postage	0.00				
781 · Printing	0.00				
786 · Promotion	1,374.00	2,500.00	-1,126.00	55.	
787 · Speaker Fees	2,000-00	7.500.00	-5,500.00	26.	
790 · Subscriptions and Reference	0.00				
810 · Contract Fees	0_00				
850 · Telephone	0.00				
860 · Conferences	0.00				
867 · Travel	0.00		****		
Total Expense	3,846.60	13,250.00	-9,403.40	29,	
Net Ordinary Income	-3,846.60	-13,250.00	9,403.40	29.0	
Income	-3,846.60	-13,250.00	9,403.40	29.0	

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12/15/21

Accrual Basis

Ordinary Income/Expense Income 460 · Broker University 461 · Education Development	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Income 460 · Broker University	2 115 00			
460 · Broker University	2 115 00			
461 · Education Development	2,110.00	1,650.00	465.00	128.2
	5,838.62	3,050.00	2,788.62	191.4
462 · Education Outreach	39,892.00	37,860.00	2,032.00	105.4
463 · Instructor Development	1,256.00	1,445,00	-189.00	86.9
464 · Leadership Training	13,955.00	7,840.00	6,115.00	178.0
465 · MRE Society	0.00	500.00	-500.00	0.0
467 · REALTOR Institute	23,576.00	36,485.00	-12,909,00	64.6
468 · rCRMS	33,798.00	43,400.00	-9,602.00	77.9
469 · Spring Convention	72,425.00	82,125.00	-9,700.00	88.3
471 · Industry Partners	0.00	45.575.00	-45.575.00	0.0
472 · CRPM	23,327.00	32,370.00	-9,043.00	72.
Total Income	216,182.62	292,300.00	-76,117.38	74.
Gross Profit	216,182.62	292,300.00	-76,117.38	74.
Expense				
540 · Staff Development	1,103.00	2,900.00	-1,797.00	38.
605 · Awards/Gifts	161.90	900.00	-738.10	18.
620 · Building Expense	12,381.64	13,598,40	-1,216.76	91.
630 · Catering/Hotel	126,460.34	243,996.00	-117 535 66	51.
631 · Computer Service and Expense	3 607 84	2,900.00	707.84	124.
632 · Copying	117.08	1,605.00	-1,487.92	7.
639 · Dues & Commitments.	2,035.76	2,961.00	-925.24	68.
640 · Equipment Maintenance/Rental	10 278 32	13,252,26	-2,973.94	77.
770 · Supplies	9,034.85	15.817.30	-6.782.45	57
780 · Postage	28,062,98	36,629.00	-8,566.02	76.
781 · Printing	10,742.41	12,138.00	-1,395.59	88.
786 · Promotion	12,168.93	22,150.00	-9,981.07	54.
787 · Speaker Fees	207,928.57	262,800.00	-54,871.43	79.
810 · Contract Fees	65,043,42	144,631,75	-79,588.33	45
850 · Telephone	6,547.00	5,831,34	715.66	112.
860 · Conferences	5,108.93	10,274.00	-5,165.07	49.
867 · Travel	2,502,98	14,000.00	-11,497.02	17.
Total Expense	503,285.95	806,384.05	-303,098.10	62
Net Ordinary Income	-287,103.33	-514,084.05	226.980.72	55.
Income	-287,103.33	-514,084.05	226,980.72	55.

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12/15/21 Accrual Basis

	1801 Prof Dev Support (1800 Professional & Bus.Develop)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
540 · Staff Development	1,103.00	800.00	303.00	137.9
605 · Awards/Gifts	0.00	40 500 40	4 040 70	04.4
620 · Building Expense	12,381.64	13,598.40	-1,216.76	91.1
630 · Catering/Hotel	572.35	1,600.00	-1,027.65	35.8
631 · Computer Service and Expense	3,607.84	2,900.00	707.84	124.4
632 · Copying	117.08	1,605.00	-1,487.92	7.3
639 · Dues & Commitments.	1,790.76	2,961.00	-1,170.24	60.5
640 · Equipment Maintenance/Rental	10,278.32	13,252.26	-2,973.94	77.6
770 · Supplies	1,684.98	4,192.30	-2,507.32	40.2
780 · Postage	1,660.20	990.00	670.20	167.7
781 · Printing	109.41	2,650.00	-2,540.59	4.1
786 · Promotion	1,324.40	4,375.00	-3,050.60	30.3
787 · Speaker Fees	0.00			
810 · Contract Fees	11,430.41	30,210.75	-18,780.34	37.8
850 · Telephone	6,547.00	5,831.34	715.66	112.3
860 · Conferences	5,108.93	6,075.00	-966.07	84.1
867 · Travel	1,941.40	2,250.00	-308.60	86.3
Total Expense	59,657.72	93,291.05	-33,633.33	63.9
Net Ordinary Income	-59,657.72	-93,291.05	33,633,33	63.9
Income	-59,657.72	-93,291.05	33,633.33	63.9

Accrual Basis

		1815 REALTO	R Institute	
		(1800 Professional	contract and have not set that is in the	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 460 · Broker University	0.00			
-	0.00			
461 · Education Development				
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	23,576.00	36,485.00	-12,909.00	64.6
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	23_576.00	36,485.00	-12,909.00	64.6
Gross Profit	23 576.00	36,485.00	-12,909.00	64.6
Expense				
540 · Staff Development	0.00			
605 · Awards/Gifts	161.90	150.00	11.90	107.9
620 · Building Expense	0.00			
630 · Catering/Hotel	450.00	660.00	-210 00	68,2
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	2,148.39	1,800.00	348.39	119.4
780 · Postage	0.00	240.00	-240.00	0.0
781 · Printing	0.00			
786 · Promotion	9,840.42	14,375.00	-4,534.58	68.5
787 · Speaker Fees	3,900.00	6,000.00	-2,100.00	65.0
810 · Contract Fees	6,835.00	9,650.00	-2,815.00	70.8
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	400.00	-400.00	0.0
Total Expense	23,335.71	33,275.00	-9,939.29	70.1
Net Ordinary Income	240.29	3,210.00	-2,969.71	7.5
Income	240.29	3,210.00	-2,969.71	7.5
		· · · · · · · · · · · · · · · · · · ·		

Accrual Basis

		1820 rC		
	Jan - Nov 21	(1800 Professional Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	33,798.00	43,400.00	-9,602.00	77.9
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	33,798.00	43,400.00	-9,602.00	77.9
Gross Profit	33,798.00	43,400.00	-9,602.00	77.9
Expense				
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00	150.00	-150.00	0.0
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	255.34	0.00	255.34	100.0
780 · Postage	176.96	667.00	-490.04	26.5
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	21,750.00	24,000.00	-2,250.00	90.6
810 · Contract Fees	4,050.00	4,266.00	-216.00	94,9
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	26,232.30	29,083.00	-2,850 70	90.2
Net Ordinary Income	7,565.70	14,317,00	-6,751.30	52.8
t Income	7,565.70	14,317.00	-6,751.30	52.8

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Accrual Basis

		1825 Cert. Res. I (1800 Professional		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	23,327.00	32,370.00	-9,043.00	72,1
Total Income	23,327.00	32,370.00	-9,043.00	72,1
Gross Profit	23,327.00	32,370.00	-9,043.00	72.1
Expense				
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00	210.00	-210.00	0.0
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	245.00	0.00	245.00	100.0
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	385.20	0.00	385.20	100.0
780 · Postage	132.67	630-00	-497.33	21.1
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	16,294.62	17,475.00	-1,180.38	93.2
810 · Contract Fees	6,215.00	5,227.00	988.00	118.9
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	23,272.49	23,542-00	-269.51	98.9
Net Ordinary Income	54.51	8,828.00	-8,773.49	0.6
t Income	54.51	8,828.00	-8,773.49	0.6
				1 40 8 900

Accrual Basis

	1840 Leadership Training/Conf. (1800 Professional & Bus.Develop)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training 465 · MRE Society 467 · REALTOR Institute	13,955.00 0.00 0.00	7,840.00	6,115.00	178.0%
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners 472 · CRPM	0.00 0.00			
Total Income	13,955.00	7,840.00	6,115.00	178.0%
Gross Profit	13,955.00	7,840.00	6,115.00	178.0%
Expense 540 · Staff Development 605 · Awards/Gifts 620 · Building Expense	0.00 0.00 0.00			
630 · Catering/Hotel 631 · Computer Service and Expense 632 · Copying 639 · Dues & Commitments.	51,764.34 0.00 0.00 0.00	74,335.00	-22,570.66	69.6%
640 · Equipment Maintenance/Rental 770 · Supplies	0.00 1,480.70	4,200.00	-2,719.30	35.3%
780 · Postage 781 · Printing 786 · Promotion	774.79 193 51 0 00	775.00	-581.49	25.0%
787 · Speaker Fees	57,398-92	68,300.00	-10,901.08	84.0%
810 · Contract Fees	6,852.40	29,263.00	-22,410.60	23.4%
850 · Telephone 860 · Conferences 867 · Travel	0.00 0.00 380.50	10,352.00	-9.971.50	3.7%
Total Expense	118,845.16	187,225 00	-68,379.84	63.5%
Net Ordinary Income	104,890.16	-179,385.00	74.494.84	58.5%
t Income	-104,890.16	-179,385.00	74,494.84	58.5%

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12/15/21 Accrual Basis

		1850 Partners (1800 Professional		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 460 · Broker University	0.00			
·				
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00	45,575.00	-45,575.00	0.0
472 · CRPM	0.00			
Total Income	0.00	45,575.00	-45,575.00	0.0
Gross Profit	0.00	45,575.00	-45,575.00	0.0
Expense				
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0,00	23,940.00	-23,940.00	0.0
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00	800.00	-800.00	0.0
787 · Speaker Fees	0.00			
810 · Contract Fees	0.00	14,640.00	-14,640.00	0.0
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00	39,380.00	-39,380.00	0.0
Net Ordinary Income	0.00	6,195.00	-6,195.00	0.0

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Accrual Basis

Income 460 · Broker University 0.00 441 · Education Development 0.00 462 · Education Outreach 0.00 463 · Instructor Development 0.00 464 · Leadership Training 0.00 465 · Bring Convention 0.00 468 · rCRMS 0.00 469 · Spring Convention 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 500 · Staff Development 0.00 501 · Staff Development 0.00 502 · Building Expense 0.00 503 · Catering/Hotel 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 776 · Supplies 0.00 787 · Speaker Fees 1.500.00 786 · Promotion 0.00 885 · Telephone 0.00 885 · Telephone 0.00 885 · Telephone 0.00 887 · Tevel 0.00 887 · Tevel 0.00 888 · Telephone 0.00			Total 1855 Mi	-	
Income 460 · Broker University 0.00 441 · Education Development 0.00 462 · Education Outreach 0.00 463 · Instructor Development 0.00 464 · Leadership Training 0.00 465 · Bring Convention 0.00 468 · rCRMS 0.00 469 · Spring Convention 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 500 · Staff Development 0.00 501 · Staff Development 0.00 502 · Building Expense 0.00 503 · Catering/Hotel 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 776 · Supplies 0.00 787 · Speaker Fees 1.500.00 786 · Promotion 0.00 885 · Telephone 0.00 885 · Telephone 0.00 885 · Telephone 0.00 887 · Tevel 0.00 887 · Tevel 0.00 888 · Telephone 0.00		Jan - Nov 21			% of Budget
460 · Broker University 0.00 461 · Education Development 0.00 462 · Education Outreach 0.00 463 · Instructor Development 0.00 463 · Instructor Development 0.00 464 · Leadership Training 0.00 465 · REAL TOR Institute 0.00 466 · Spring Convention 0.00 467 · REAL TOR Institute 0.00 468 · rCRMS 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 500 · Staff Development 0.00 605 · Awards(Gifts 0.00 605 · Awards(Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 630 · Catering/Hotel 0.00 630 · Catering/Hotel 0.00 633 · Copying 0.00 634 · Staff Development Maintenance/Rental 0.00 776 · Supaker Fees 1.500.00 -1.025.00 786 · Promotion 0.00	Ordinary Income/Expense				
441 - Education Development 0.00 462 - Education Outreach 0.00 463 - Instructor Development 0.00 464 - Leadership Training 0.00 465 - MRE Society 0.00 466 - Leadership Training 0.00 467 - REALTOR Institute 0.00 468 - rCRMS 0.00 469 - Spring Convention 0.00 471 - Industry Partners 0.00 472 - CRPM 0.00 500.00 -500.00 472 - CRPM 0.00 500 - Spring Convention 0.00 473 - Industry Partners 0.00 500 - Spring Convention 0.00 600 - Spring Convention 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 532 - Cat		0.00			
462 · Education Outreach 0.00 463 · Instructor Development 0.00 464 · Leadership Training 0.00 465 · MRE Society 0.00 465 · FCRMS 0.00 465 · FCRMS 0.00 466 · Leadership Training 0.00 467 · REALTOR Institute 0.00 468 · FCRMS 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 500.00 -500.00 600 500.00 510 · Staff Development 0.00 520 · Staff Development 0.00 530 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 633 · Dues & Commitments. 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 776 · Supplies 0.00 786 · Promotion 0.00 787 · Speaker Fees 1.500.00 786 · Promotion 0.00 787 · Speaker Fees 0.00	460 · Broker University	0.00			
463 Instructor Development 0.00 463 Instructor Development 0.00 465 MRE Society 0.00 465 MRE Society 0.00 465 MRE Society 0.00 465 Spring Convention 0.00 466 Spring Convention 0.00 471 Industry Partners 0.00 472 CRPM 0.00 500.00 -500.00 0.00 67058 Profit 0.00 500.00 -500.00 0.00 630 Staff Development 0.00 500.00 -500.00 0.00 631 Computer Service and Expense 0.00 50.00 -500.00 0.00 632 Catering/Hotel 0.00 50.00 -50.00 0.00 633 Catering/Hotel 0.00 1.025.00 -1.025.00 0.00 634 Postage 0.00 1.025.00 -1.025.00 0.00 776 Speaker Fees 1.500.00 0.00	461 · Education Development	0.00			
464 Leadership Training 0.00 465 MRE Society 0.00 500.00 -500.00 0.0 467 REALTOR Institute 0.00 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	462 · Education Outreach	0.00			
465 NRE Society 0.00 500.00 -500.00 0.0 467 REALTOR Institute 0.00 -500.00 0.0 468 rCRMS 0.00 - - - 469 Spring Convention 0.00 - - - 471 Industry Partners 0.00 - - - 472 CRPM 0.00 - 500.00 - 0.0 Gross Profit 0.00 500.00 - 500.00 0.0 605 Staff Development 0.00 50.00 - 50.00 0.0 620 Staff Development 0.00 50.00 - 50.00 0.0 631 Catering/Hotel 0.00 50.00 - 1.025.00 0.0 632 Computer Strike and Expense 0.00 1.025.00 -1.025.00 0.0 780 Postage 0.00 1.500.00 0.00 100.0 100.0 781 Speaker Fee	463 · Instructor Development	0.00			
467 · REALTOR Institute 0.00 468 · rCRMS 0.00 469 · Spring Convention 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 Total Income 0.00 Gross Profit 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Staff Development. 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 634 · Staff Development Service and Expense 0.00 635 · Dues & Commitments. 0.00 636 · Copying 0.00 776 · Supplies 0.00 786 · Postage 0.00 786 · Promotion 0.00 859 · Telephone 0.00 860 · Telephone 0.00 867 · Travel 0.00 767 · Travel 0.00 867 ·	464 · Leadership Training	0.00			
Addition Addition 468 - rCRMS 0.00 469 - Spring Convention 0.00 471 - Industry Partners 0.00 472 - CRPM 0.00 500 - Staff Development 0.00 605 - Supring Convention 0.00 Gross Profit 0.00 500 - Staff Development 0.00 605 - Computer Service and Expense 0.00 632 - Coppying 0.00 633 - Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 770 - Supplies 0.00 786 - Promotion 0.00 787 - Speaker Fees 1,500.00 1,500.00 1,500.00 860 - Conferences 0.00 867 - Travel 0.00 </td <td></td> <td>0.00</td> <td>500.00</td> <td>-500.00</td> <td>0.0</td>		0.00	500.00	-500.00	0.0
469 - Spring Convention 0.00 471 - Industry Partners 0.00 472 - CRPM 0.00 Total Income 0.00 500 - Staff Development 0.00 605 - Awards/Gifts 0.00 605 - Awards/Gifts 0.00 605 - Awards/Gifts 0.00 605 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 640 - Equipment Maintenance/Rental 0.00 770 - Supplies 0.00 780 - Postage 0.00 781 - Printing 0.00 786 - Promotion 0.00 780 - Travel 0.00 780 - Travel 0.00 781 - Printing 0.00 785 - Travel 0.00 869 - Travel 0.00 700 - Stappine 0.00 786 - Promotion 0.00 787 - Speaker Fees 1.500.00 1.500.00 869 - Travel 0.00 2.575.00 -1	467 · REALTOR Institute	0.00			
471 · Industry Partners 0.00	468 · rCRMS	0.00			
472 · CRPM 0.00	469 · Spring Convention	0.00			
472 · CRPM 0.00	A71 - Industry Partners	0.00			
Total Income 0.00 500.00 -500.00 0.0 Gross Profit 0.00 500.00 -500.00 0.0 Expense 540 · Staff Development 0.00 50.00 50.00 0.0 605 · Awards/Gifts 0.00 50.00 50.00 -50.00 0.0 630 · Catering/Hotel 0.00 50.00 50.00 -50.00 0.0 631 · Catering/Hotel 0.00 50.00 50.00 -50.00 0.0 632 · Copying 0.00 50.00 50.00 -50.00 0.0 640 · Equipment Maintenance/Rental 0.00 1,025.00 -1.025.00 0.0 780 · Postage 0.00 1,500.00 1,500.00 0.00 100.0 787 · Speaker Fees 1,500.00 1,500.00 0.00 100.0 850 · Telephone 0.00 2,575.00 -1,075.00 58.3 Net Ordinary Income 1,500.00 2,575.00 575.00 72.3					
Gross Profit 0.00 500.00 -500.00 0.0 Expense 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 600 · 50.00 -50.00 0.0 605 · Awards/Gifts 0.00 50.00 50.00 -50.00 0.0 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 633 · Dues & Commitments. 0.00 -1.025.00 0.0 0.0 640 · Equipment Maintenance/Rental 0.00 1.025.00 -1.025.00 0.0 0.0 780 · Postage 0.00 1.500.00 1.500.00 100.0 786 · Promotion 0.00 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 <td></td> <td></td> <td></td> <td></td> <td></td>					
Expense 540 Staff Development 0.00 50.00 50.00 0.0 605 Awards/Gifts 0.00 50.00 50.00 0.0 620 Building Expense 0.00 50.00 50.00 0.0 630 Catering/Hotel 0.00 631 Computer Service and Expense 0.00 632 Copying 0.00 633 Computer Service and Expense 0.00 633 Computer Service and Expense 0.00 633 Computer Service and Expense 0.00 639 Dues & Commitments. 0.00 639 Dues & Commitments. 0.00 1.025.00 0.0 0.00 0.00 0.00 0.00 0.00 780 Postage 0.00 0.00 786 Promotion 0.00 0.00 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 <td>l otal income</td> <td></td> <td></td> <td></td> <td></td>	l otal income				
540 Staff Development 0.00 605 Awards/Gifts 0.00 50.00 -50.00 0.0 620 Building Expense 0.00 50.00 -50.00 0.0 630 Catering/Hotel 0.00 631 Computer Service and Expense 0.00 632 Copying 0.00 632 Copying 0.00 633 -1.025.00 0.0 633 -1.025.00 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Gross Profit	0.00	500.00	-500.00	0.0
605 · Awards/Gifts 0.00 50.00 -50.00 0.0 620 · Building Expense 0.00 50.00 -50.00 0.0 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 640 · Equipment Maintenance/Rental 0.00 1,025 00 -1,025.00 0.0 770 · Supplies 0.00 1,025 00 -1,025.00 0.0 780 · Postage 0.00 0.00 766 · Promotion 0.00 1,000 0.00 787 · Speaker Fees 1,500.00 1,500.00 0.00 100.0 810 · Contract Fees 0.00 867 · Travel 0.00 600 667 · Travel 0.00 675.00 -1,075.00 58.3 Net Ordinary Income -1,500.00 -2,075.00 575.00 72.3 72.3					
G20 Building Expense 0.00 G30 Catering/Hotel 0.00 G31 Computer Service and Expense 0.00 G32 Copying 0.00 G33 Dues & Commitments. 0.00 G40 Equipment Maintenance/Rental 0.00 1.025.00 0.0 G30 Postage 0.00 1.025.00 0.0 0.00 780 Postage 0.00 1.000 0.00 100.0 0.00 100.0 0.00 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 <					
630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 639 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 770 - Supplies 0.00 780 - Postage 0.00 781 - Printing 0.00 786 - Promotion 0.00 787 - Speaker Fees 1,500.00 810 - Contract Fees 0.00 850 - Telephone 0.00 860 - Conferences 0.00 0.00 2,575.00 -Total Expense 1,500.00 2,575.00 -1,075.00 575.00 2,575.00			50.00	-50.00	0.0
631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 787 · Speaker Fees 1,500.00 1.500.00 1,500.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 -1,075.00 583.3 Net Ordinary Income -1,500.00 -2,075.00 575.00 72.3	620 · Building Expense	0.00			
632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 787 · Speaker Fees 1,500.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 -1,075.00 783 · Dense 1,500.00 -2,075.00	630 · Catering/Hotel	0.00			
632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 787 · Speaker Fees 1,500.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 2,575.00 -1,075.00 575.00 72.3		0.00			
639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 1,025.00 -1,025.00 0.0 770 · Supplies 0.00 1,025.00 -1,025.00 0.0 780 · Postage 0.00 1,000 -1,025.00 0.0 780 · Postage 0.00 -1,025.00 0.0 0.0 781 · Printing 0.00 -1,000 0.00 100.0 0.00 100.0 0.00 100.0 0.00 100.0 0.00 100.0 0.00 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.		0.00			
770 · Supplies 0.00 1,025 00 -1.025.00 0.0 780 · Postage 0.00 0.00 -1.025.00 0.0 781 · Printing 0.00 0.00 -1.000 0.00 786 · Promotion 0.00 1,500.00 0.00 100.00 787 · Speaker Fees 1,500.00 1,500.00 0.00 100.00 810 · Contract Fees 0.00 - - - - 850 · Telephone 0.00 - - - - - 867 · Travel 0.00 - - - - - - Total Expense 1,500.00 -2,075.00 575.00 575.00 72.3		0.00			
770 · Supplies 0.00 1,025.00 -1,025.00 0.0 780 · Postage 0.00 0.00 781 · Printing 0.00 781 · Printing 0.00 785 · Promotion 786 · Promotion 0.00 786 · Promotion 0.00 1.500.00 1.500.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 <td>640 · Equipment Maintenance/Rental</td> <td>0.00</td> <td></td> <td></td> <td></td>	640 · Equipment Maintenance/Rental	0.00			
781 · Printing 0.00 781 · Printing 0.00 786 · Promotion 0.00 787 · Speaker Fees 1,500.00 1.500.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Totat Expense 1,500.00 -1,075.00 Net Ordinary Income -1,500.00 -2,075.00 575.00		0.00	1,025.00	-1,025.00	0.0
781 · Printing 0.00 786 · Promotion 0.00 787 · Speaker Fees 1,500.00 1,500.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Totat Expense 1,500.00 -1,075.00 Net Ordinary Income -1,500.00 -2,075.00 575.00	780 · Postage	0.00			
786 · Promotion 0.00 787 · Speaker Fees 1,500.00 1.500.00 0.00 100.0 810 · Contract Fees 0.00 1.500.00 0.00 100.0 850 · Telephone 0.00 0.00 600 100.0 860 · Conferences 0.00 2,575.00 -1,075.00 58.3 Net Ordinary Income -1,500.00 -2,075.00 575.00 72.3		0.00			
810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 Net Ordinary Income -1,500.00	786 · Promotion	0.00			
850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 Net Ordinary Income -1,500.00 -1,500.00 -2,075.00 575.00 72.3	787 · Speaker Fees	1,500.00	1,500.00	0.00	100.0
860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 Net Ordinary Income -1,500.00 -1,500.00 -2,075.00 575.00 72.3	810 · Contract Fees	0.00			
860 · Conferences 0.00 867 · Travel 0.00 Total Expense 1,500.00 Net Ordinary Income -1,500.00 -1,500.00 -2,075.00 575.00 72.3	850 · Telephone	0.00			
867 · Travel 0.00 Total Expense 1,500.00 2,575.00 -1,075.00 58.3 Net Ordinary Income -1,500.00 -2,075.00 575.00 72.3		0.00			
Net Ordinary Income -1,500.00 -2,075.00 575.00 72.3		0.00			
	Total Expense	1,500.00	2,575.00	-1,075.00	58.3
	Net Ordinary Income	-1,500.00	-2,075.00	575.00	72.3
	tincome	-1,500.00	-2,075.00	575.00	72.3

Accrual Basis

		1860 Spring ((1800 Professional		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	72,425.00	82,125.00	-9,700.00	88.2
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	72,425.00	82,125.00	-9,700.00	88.2
Gross Profit	72,425.00	82,125.00	-9,700.00	88.2
Expense	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts 620 · Building Expense	0.00 0.00			
620 · Building Expense				
630 · Catering/Hotel	73,654,72	139,100.00	-65,445.28	53.0
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	3,019.22	3,050.00	-30.78	99.0
780 · Postage	23,663.34	29,700.00	-6,036.66	79.7
781 · Printing	9,263.21	7,913.00	1,350.21	117.1
786 · Promotion	1,004.11	2,600.00	-1,595.89	38.6
787 · Speaker Fees	85,484.03	120,150.00	-34,665.97	71 ,1
810 · Contract Fees	10,829.99	24,995.00	-14,165.01	43.3
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	181.08	648.00	-466.92	27.9
Total Expense	207,099.70	328,156.00	-121,056,30	63.1
Net Ordinary Income	-134,674.70	-246,031.00	111,356,30	54.7
Income	-134,674.70	-246,031.00	111,356.30	54.7

Accrual Basis

		1870 Educatio (1800 Professional		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
460 · Broker University	0.00			
461 · Education Development	0.00			
462 · Education Outreach	39,892.00	37,860.00	2,032.00	105.49
463 · Instructor Development	0.00			
464 · Leadership Training 465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners 472 · CRPM	0.00 0.00			
Total Income	39,892.00	37,860.00	2,032.00	105.4
Gross Profit	39,892,00	37,860.00	2,032.00	105.4
Expense				
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	18.93	3,545.00	-3,526.07	0.5
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	35.99	300.00	-264.01	12.0
780 · Postage	9.63	482.00	-472.37	2.0
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	18,150.00	18,150.00	0.00	100.0
810 · Contract Fees	14,760.00	19,680.00	-4,920,00	75.0
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00	350.00	-350.00	0.0
Total Expense	32,974.55	42,507.00	-9,532,45	77,6
Net Ordinary Income	6,917.45	-4,647.00	11,564.45	-148.9
t Income	6,917.45	-4,647.00	11,564.45	-148.9

Accrual Basis

Arizona Association of REALTORS® Profit & Loss Budget vs. Actual January through November 2021

		1871 Education	•	
	Jan - Nov 21	(1800 Professiona Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
460 · Broker University	0.00			
461 · Education Development	5.838.62	3,050.00	2,788.62	191.4
462 · Education Outreach	0.00			
463 · Instructor Development	0.00			
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	5,838.62	3,050.00	2,788.62	191.4
Gross Profit	5,838.62	3,050.00	2,788.62	191.4
Expense				
540 · Staff Development	0.00	2,100,00	-2,100.00	0,0
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	25.03	750.00	-724.97	3.3
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	0.00			
810 · Contract Fees	2,683.12	4,925.00	-2,241,88	54.5
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	2,708.15	7,775.00	-5,066.85	34.8
Net Ordinary Income	3,130.47	-4,725.00	7,855.47	-66.3
t Income	3,130.47	-4,725.00	7,855.47	-66.3

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Accrual Basis

		1872 Instructor (1800 Professional	-	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 450 - Broker University	0.00			
460 · Broker University				
461 · Education Development	0.00			
462 · Education Outreach	0.00			
463 · Instructor Development	1,256.00	1,445.00	-189.00	86.9
464 · Leadership Training	0.00			
465 · MRE Society	0.00			
467 · REALTOR Institute	0.00			
468 · rCRMS	0.00			
469 · Spring Convention	0.00			
471 · Industry Partners	0.00			
472 · CRPM	0.00			
Total Income	1,256.00	1,445.00	-189.00	86.9
Gross Profit	1,256.00	1,445.00	-189.00	86.9
Expense	0.00			
540 · Staff Development	0.00	200.00	-200.00	0.0
605 · Awards/Gifts 620 · Building Expense	0.00 0.00	200.00	-200.00	0.0
620 · Building Expense				
630 · Catering/Hotel	0.00	420.00	-420.00	0.0
631 · Computer Service and Expense	0.00			
632 · Copying	0.00	0.00	0.00	
639 · Dues & Commitments.	0.00	0.00	0.00	0.0
640 · Equipment Maintenance/Rental	0.00			
770 · Supplies	0.00	500.00	-500.00	0.0
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
787 · Speaker Fees	2,701.00	6,100.00	-3,399.00	44.3
810 · Contract Fees	0.00	525.00	-525.00	0.0
850 · Telephone	0.00			
860 · Conferences	0.00	4,199.00	-4,199.00	0.0
867 · Travel	0.00			
Total Expense	2,701.00	11,944.00	-9,243.00	22.6
Net Ordinary Income	-1,445.00	-10,499.00	9,054.00	13.8
Income	-1,445.00	-10,499.00	9,054.00	13.8

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Accrual Basis

Income 460 · Broker University 2.115.00 1,650.00 465.00 128.3 441 · Education Development 0.00			1875 Broker	University	
Drdinary Income/Expense Income Income Income Income 460 Broker University 2,115.00 1,650.00 465.00 128.3 461 Education Development 0.00 465.00 128.3 463 Instructor Development 0.00 465.00 128.3 464 Leadership Training 0.00 465.00 128.3 468 rCRMS 0.00 465.00 128.3 468 rCRMS 0.00 465.00 128.3 469 Spring Convention 0.00 465.00 128.3 Gross Profit 2,115.00 1,650.00 465.00 128.3 Expense 0.00 500.00 -500.00 0.0 630 Staff Development 0.00 -500.00 0.0 631 Catering/Motel 0.00 -500.00 -500.00 0.0 631 Catering/Motel 0.00 -465.39 3,920.00 -2274.61 42.4 760 Postage 1,645.39 3,			•		
Income 460 · Broker University 2.115.00 1,650.00 465.00 128.3 441 · Education Development 0.00		Jan - Nov 21	Budget	\$ Over Budget	% of Budget
460 · Broker University 2,115.00 1,650.00 465.00 128.3 461 · Education Development 0.00 465.00 465.00 128.3 462 · Education Outreach 0.00 465.00 465.00 128.3 463 · Instructor Development 0.00 465.00 465.00 465.00 465 · CRMS 0.00 465.00 465.00 465.00 466 · CRMS 0.00 465.00 1.650.00 465.00 128.3 Gross Profit 2,115.00 1.650.00 465.00 128.3 Gross Capping 0.00 500.00 -500.00 0.0 630 · Catering/Hotel 0.00 36.00 -500.00 0.0 631 · Computer Service and Expense 0.00<	Ordinary Income/Expense				
442 Education Outreach 0.00 443 Instructor Development 0.00 453 Instructor Development 0.00 454 Leadership Training 0.00 455 MRE Society 0.00 466 -CRMS 0.00 467 REALTOR Institute 0.00 471 Industry Partners 0.00 472 CRPM 0.00 540 Staff Development 0.00 540 Staff Development 0.00 605 Awards/Gifts 0.00 630 Catering/Hotel 0.00 631 Careing/Hotel 0.00 632 Gouge Strike and Expense 0.00 633 Dure & Commitments. 0.00 640 Equipment Maintenance/Rental 0.00 780 Postage 1.645.33 3.920.00 -2.274.61 42.0 781 Friming 1.176.28 800.00 376.28 147.0 786 Postage 1.645.39 </td <td></td> <td>2,115.00</td> <td>1,650.00</td> <td>465.00</td> <td>128,2</td>		2,115.00	1,650.00	465.00	128,2
463 Instructor Development 0.00 463 Instructor Development 0.00 465 MRE Society 0.00 465 MRE Society 0.00 465 FRALTOR Institute 0.00 468 -CRMS 0.00 469 Spring Convention 0.00 471 Industry Partners 0.00 472 CRPM 0.00 473 Staff Development 0.00 540 Staff Development 0.00 670ss Profit 2,115.00 1,650.00 465.00 540 Staff Development 0.00 500.00 0.01 633 Catering/Hotel 0.00 500.00 -500.00 0.01 634 Capying 0.00 36.00 -36.00 0.01 635 Acomitments. 0.00 36.00 -2274.61 42.0 780 Postage 1.645.33 3.920.00 -2274.61 42.1 781 Primiting 1.176.28	461 · Education Development	0.00			
464 Leadership Training 0.00 465 MRE Society 0.00 466 Cadership Training 0.00 467 REALOR Institute 0.00 468 rCRMS 0.00 469 Spring Convention 0.00 471 Industry Partners 0.00 472 CRPM 0.00 472 CRPM 0.00 473 Staff Development 0.00 540 Staff Development 0.00 600 Staff Development 0.00 620 Staff Development 0.00 631 Catering/Hotel 0.00 632 Computer Service and Expense 0.00 633 Catering/Hotel 0.00 640 Equipment Maintenance/Rental 0.00 780 Postage 1.645.39 3.920.00 -2.274.61 42.0 786 Promotion 0.00 36.00 375.00 663 810 Contract Fees 1.387.50 1.25.00 375.00 663 810 Contract Fees	462 · Education Outreach	0.00			
485 MRE Society 0.00 467 REALTOR Institute 0.00 468 rCRMS 0.00 469 Spring Convention 0.00 471 Industry Partners 0.00 472 CRPM 0.00 473 Industry Partners 0.00 471 Industry Partners 0.00 472 CRPM 0.00 473 Staff Development 0.00 605 Awards/Gifts 0.00 605 Awards/Gifts 0.00 630 Catering/Hotel 0.00 631 Computer Service and Expense 0.00 632 Computer Service and Expense 0.00 633 Computer Service and Expense 0.00 634 Equipment Maintenance/Rental 0.00 780 Postage 1,645.39 3,920.00 -2.274.61 42.0 786 Promotion 0.00 36.00 375.00 663.14.0 810 Contract Fees 1,387.5	463 · Instructor Development	0.00			
465 - MRE Society 0.00 467 - REALTOR Institute 0.00 468 - rCRMS 0.00 469 - Spring Convention 0.00 471 - Industry Partners 0.00 472 - CRPM 0.00 Total Income 2,115.00 1,650.00 469 - Staff Development 0.00 630 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 633 - Computer Service and Expense 0.00 634 - Equipment Maintenance/Rental 0.00 632 - Computer Service and Expense 0.00 633 - Computer Service and Expense 0.00 640 - Equipment Maintenance/Rental 0.00 780 - Postage 1,645.39 3,920.00 -2.274.61 42.0 786 - Promotion 0.00 36.00 375.00 663.14 787 - Speaker Fees 750.00 1,125.00 375.00 663.14 810 - Contract Fees 1,387.50 1.250.00 137.50 111.0 850 - Telephone 0.00 - 651. 651. 867 - Travel 0.00 - 2.671.83 651.	464 · Leadership Training	0.00			
468 · rCRMS 0.00 469 · Spring Convention 0.00 471 · Industry Partners 0.00 472 · CRPM 0.00 473 · Industry Partners 0.00 474 · CRPM 0.00 475 · CRPM 0.00 476 · CRPM 0.00 477 · Industry Partners 0.00 476 · CRPM 0.00 476 · CRPM 0.00 540 · Staff Development 0.00 605 · Awards/Gifs 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 786 · Promotion 0.00 787 · Speaker Fees 750.00 1,125.00 786 · Premotion 0.00 650 · Conferences 0.00 650 · Telephone 0.00 650 · Telephone 0.00 657 · Travel 0.00 657 · Travel 0.00 657 · Travel 0.00		0.00			
469 Spring Convention 0.00 471 Industry Partners 0.00 472 CRPM 0.00 Total Income 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Expense 540 Staff Development 0.00 605 4465.00 128.4 Expense 540 Staff Development 0.00 500.00 -500.00 0.0 630 Cabring/Hotel 0.00 500.00 -500.00 0.0 631 Computer Service and Expense 0.00 36.00 -36.00 0.0 632 Copying 0.00 36.00 -2274.61 42.0 780 Postage 1,645.39 3,920.00 -2.274.61 42.0 786 Promotion 0.00 -2.274.61 42.0 42.0 786 Promotion 0.00 -2.274.61 <t< td=""><td>467 · REALTOR Institute</td><td>0.00</td><td></td><td></td><td></td></t<>	467 · REALTOR Institute	0.00			
471 · Industry Partners 0.00 472 · CRPM 0.00 Total Income 2,115.00 Gross Profit 2,115.00 Expense 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 1,645.39 780 · Postage 1,645.39 787 · Speaker Fees 750.00 786 · Promotion 0.00 650 · Telephone 0.00 667 · Travel 0.00 677 · Suppline 0.00 780 · Contract Fees 1,387.50 1,250.00 137.50 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 - - - - 667 · Travel 0.00 - - - - 7036.00 ·	468 · rCRMS	0.00			
472 · CRPM 0.00 Total Income 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Expense 540 · Staff Development 0.00 500.00 -500.00 0.0 605 · Awards/Gifts 0.00 500.00 -500.00 0.0 630 · Catering/Hotel 0.00 36.00 -36.00 0.0 632 · Copying 0.00 36.00 -36.00 0.0 632 · Copying 0.00 36.00 -2274.61 42.0 770 · Supplies 0.00 -2274.61 42.0 -2274.61 42.0 780 · Postage 1,645.39 3,920.00 -2274.61 42.0 -2274.61 42.0 786 · Promotion 0.00 -2274.61 42.0 -2274.61 42.0 -2274.61 42.0 786 · Promotion 0.00 -2274.61 -2274.61 42.0 -2775.00 66.2	469 · Spring Convention	0.00			
472 · CRPM 0.00 Total Income 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Gross Profit 2,115.00 1,650.00 465.00 128.4 Expense 540 · Staff Development 0.00 500.00 -500.00 0.0 630 · Catering/Hotel 0.00 36.00 -500.00 0.0 631 · Computer Service and Expense 0.00 36.00 -36.00 0.0 632 · Copying 0.00 36.00 -36.00 0.0 632 · Copying 0.00 36.00 -2274.61 42.0 770 · Supplies 0.00 39.920.00 -2.274.61 42.0 780 · Postage 1,645.39 3.920.00 -2.274.61 42.0 780 · Postage 1,645.39 3.920.00 -2.274.61 42.0 780 · Postage 1,250.00 137.50 111.0 850 · Telephone 0.00 -2.671.83 650.0 860 · Conferences 0.00 <td>471 · Industry Partners</td> <td>0.00</td> <td></td> <td></td> <td></td>	471 · Industry Partners	0.00			
Gross Profit 2,115.00 1,650.00 465.00 128.3 Expense 540 · Staff Development 630 · Catering/Hotel 0.00 635 · Awards/Gifts 0.00 630 500.00 -500.00 0.0 630 · Catering/Hotel 0.00 633 · Computer Service and Expense 0.00 633 · Dues & Commitments. 36.00 -36.00 0.0 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 770 · Supplies -2,274.61 42.0 786 · Prostage 1,645.39 1,176.28 3,920.00 800.00 -2,274.61 42.0 786 · Promotion 0.00 0.00 -2,274.61 42.0 787 · Speaker Fees 750.00 1,125.00 -375.00 663 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 867 · Travel 0.00 -2,671.83 65.4 Vet Ordinary Income -2,844.17 -5,981.00 3,136.83 47.4					
Expense	Total Income	2,115.00	1,650.00	465.00	128.2
540 · Staff Development 0.00 500.00 -500.00 0.0 605 · Awards/Gifts 0.00 500.00 -500.00 0.0 620 · Building Expense 0.00 36.00 -36.00 0.0 631 · Catering/Hotel 0.00 36.00 -36.00 0.0 631 · Computer Service and Expense 0.00 -36.00 0.0 632 · Copying 0.00 -36.00 -36.00 0.0 633 · Dues & Commitments. 0.00 -36.00 -36.00 0.0 640 · Equipment Maintenance/Rental 0.00 -2.274.61 42.0 780 · Postage 1,645.39 3,920.00 -2.274.61 42.0 786 · Promotion 0.00 -2.774.61 42.0 -2.774.61 42.0 787 · Speaker Fees 1,176.28 800.00 375.00 66.7 -375.00 66.7 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 - - - - 867 · Travel <t< td=""><td>Gross Profit</td><td>2,115.00</td><td>1,650.00</td><td>465.00</td><td>128.2</td></t<>	Gross Profit	2,115.00	1,650.00	465.00	128.2
605 · Awards/Gifts 0.00 500.00 -500.00 0.0 620 · Building Expense 0.00 36.00 -36.00 0.0 630 · Catering/Hotel 0.00 36.00 -36.00 0.0 631 · Computer Service and Expense 0.00 36.00 -36.00 0.0 632 · Copying 0.00 639 · Dues & Commitments. 0.00 -36.00 0.0 640 · Equipment Maintenance/Rental 0.00 -2.274.61 42.0 770 · Supplies 0.00 -2.274.61 42.0 780 · Postage 1.645.39 3.920.00 -2.274.61 42.0 786 · Promotion 0.00 -2.274.61 42.0 47.0 786 · Promotion 0.00 -2.274.61 42.0 47.0 787 · Speaker Fees 750.00 1,125.00 -375.00 66.1 810 · Contract Fees 1.387.50 1.250.00 137.50 111.0 850 · Telephone 0.00 -0.00 -2.671.83 65.0 867 · Travel 0.00 -2.671.83					
620 · Building Expense 0.00 630 · Catering/Hotel 0.00 36.00 -36.00 0.0 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 632 · Copying 0.00 0.00 634 · Catering/Hotel 0.00 0.00 633 · Dues & Commitments. 0.00 0.00 -22.74.61 42.0 780 · Postage 1,645.39 3,920.00 -22.274.61 42.0 781 · Printing 1,176.28 800.00 376.28 147.0 786 · Promotion 0.00 -275.00 66.7 147.0 787 · Speaker Fees 750.00 1,125.00 -375.00 66.7 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00					
G30 Catering/Hotel 0.00 36.00 -36.00 0.0 G31 Computer Service and Expense 0.00 63.00 -36.00 0.0 G31 Copying 0.00 0.00 63.00 -36.00 0.0 G32 Copying 0.00 0.00 639 Dues & Commitments. 0.00 G40 Equipment Maintenance/Rental 0.00 0.00 -2.274.61 42.0 780 Postage 1,645.39 3,920.00 -2.274.61 42.0 781 Printing 1,176.28 800.00 376.28 147.0 786 Promotion 0.00 375.00 66.3 147.0 787 Speaker Fees 1,387.50 1,250.00 137.50 111.0 850 Tolephone 0.00 0.00 66.3 66.3 65.0 700 Total Expense 4.959.17 7.631.00 -2.671.83 65.0 Net Ordinary Income -2.844.17 -5.981.00 3,136.83 47.0 <td></td> <td></td> <td>500.00</td> <td>-500.00</td> <td>0.0</td>			500.00	-500.00	0.0
631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 1.645.39 3.920.00 -2.274.61 42.0 781 · Printing 1.176.28 800.00 376.28 147.0 786 · Promotion 0.00 376.28 147.0 787 · Speaker Fees 750.00 1.125.00 -375.00 66.1 810 · Contract Fees 1.387.50 1.250.00 137.50 111.0 850 · Telephone 0.00 0.00 867 · Travel 0.00 1.250.00 137.50 111.0 R57 · Travel 0.00 -2.671.83 65.0 65.0 65.0 65.0 Net Ordinary Income -2.844.17 -5.981.00 3.136.83 47.0	620 · Building Expense	0.00			
632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 1,645.39 3,920.00 -2,274.61 42.0 781 · Printing 1,176.28 800.00 376.28 147.0 786 · Postage 1,645.39 3,920.00 -2,274.61 42.0 786 · Postage 1,645.39 3,920.00 -376.28 147.0 786 · Promotion 0.00 376.28 147.0 787 · Speaker Fees 750.00 1,125.00 -375.00 66.3 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 0.00 867 · Travel 0.00 - - Total Expense 4,959.17 7,631.00 -2,671.83 65.1 - Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0	630 · Catering/Hotel		36.00	-36.00	0.0
639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 1,645.39 3,920.00 -2.274.61 42.0 781 · Printing 1,176.28 800.00 376.28 147.0 786 · Promotion 0.00 1,125.00 -375.00 66.1 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00	631 · Computer Service and Expense				
640 · Equipment Maintenance/Rental 0.00 770 · Supplies 0.00 780 · Postage 1,645.39 781 · Printing 1,176.28 786 · Promotion 0.00 787 · Speaker Fees 750.00 1,125.00 -375.00 810 · Contract Fees 1,387.50 1,250.00 137.50 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 4,959.17 7.631.00 -2.671.83 65.0 3,136.83					
770 · Supplies 0.00 780 · Postage 1,645.39 3,920.00 -2.274.61 42.0 781 · Printing 1,176.28 800.00 376.28 147.0 786 · Promotion 0.00 0.00 375.00 66.1 787 · Speaker Fees 750.00 1,125.00 375.00 66.1 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 0.00 137.50 111.0 867 · Travel 0.00 - - - Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0	639 · Dues & Commitments.	0.00			
770 · Supplies 0.00 780 · Postage 1,645.39 3,920.00 -2,274.61 42.0 781 · Printing 1,176.28 800.00 376.28 147.0 786 · Promotion 0.00 0.00 376.28 147.0 787 · Speaker Fees 750.00 1,125.00 -375.00 66.1 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 0.00 66.1 111.0 867 · Travel 0.00 - - - Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0	640 · Equipment Maintenance/Rental	0.00			
781 · Printing 1,176.28 800.00 376.28 147.4 786 · Promotion 0.00 1,125.00 375.00 66. 810 · Contract Fees 1,387.50 1,250.00 137.50 111.4 850 · Telephone 0.00 0.00 137.50 111.4 850 · Travel 0.00 0.00 -2,671.83 65.4 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.4					
786 · Promotion 0.00 786 · Promotion 0.00 787 · Speaker Fees 750.00 1,125.00 -375.00 66.1 810 · Contract Fees 1,387.50 1,250.00 137.50 111.1 850 · Telephone 0.00 0.00 66.1 860 · Conferences 0.00 0.00 1.250.00 137.50 111.1 Total Expense 4,959.17 7,631.00 -2,671.83 65.1 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0	780 · Postage	•			
787 · Speaker Fees 750.00 1,125.00 -375.00 66.7 810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 0.00 137.50 111.0 860 · Conferences 0.00 0.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.6	781 · Printing	•	800,00	376.28	147.0
810 · Contract Fees 1,387.50 1,250.00 137.50 111.0 850 · Telephone 0.00 0.00 137.50 111.0 860 · Conferences 0.00 0.00 100 100 Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.6	786 · Promotion	0.00			
850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 4,959.17 7,631.00 -2,671.83 Net Ordinary Income -2,844.17 -5,981.00 3,136.83	787 · Speaker Fees	750.00	1,125.00	-375.00	66.7
860 · Conferences 0.00 867 · Travel 0.00 Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.6	810 · Contract Fees	1,387.50	1,250.00	137.50	111.0
867 · Travel 0.00 Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.6					
Total Expense 4,959.17 7,631.00 -2,671.83 65.0 Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0					
Net Ordinary Income -2,844.17 -5,981.00 3,136.83 47.0	867 · Travel	0.00			
	Total Expense	4,959.17	7,631.00	-2,671,83	65.0
Income -2,844.17 -5,981.00 3,136.83 47.0	Net Ordinary Income	-2,844.17	-5,981.00	3,136,83	47.6
	Income	-2,844.17	-5,981.00	3,136.83	47.6

12/15/21

Accrual Basis

	Total 1900 Operations			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
410 · Interest Income	27,951.75	30,400.00	-2,448.25	91.9%
415 · Rental Income	27,942.14	30,668.78	-2,726 64	91.19
417 · Gain on Investments	-25,988.78			
430 · Dues Income	10,634,182.13	9,705,600.00	928,582.13	109.69
435 · Law Book	1,385.56	400.00	985.56	346.4
497 · Misc Income	4,249.56	1,000.00	3,249.56	425.0
Total Income	10,669,722.36	9,768,068.78	901,653.58	109.2
Gross Profit	10,669,722.36	9,768,068.78	901,653.58	109.25
Expense				
500 · Salaries/Benefits	2,531,829.23	2,788,000.00	-256,170.77	90.8
540 · Staff Development	1,061.31	4,375.00	-3,313.69	24.3
605 · Awards/Gifts	7.677.63	9,775.00	-2,097.37	78.5
620 · Building Expense	164,766.16	190,200.00	-25,433.84	86.6
630 · Catering/Hotel	22,928.07	97,100.10	-74,172.03	23.6
631 · Computer Service and Expense	2,006.57	2,050.00	-43.43	97.9
632 · Copying	409.85	2,425.00	-2,015.15	16.9
639 · Dues & Commitments.	54,137,17	56,170.00	-2,032.83	96.4
640 · Equipment Maintenance/Rental	24,844.40	8,360.00	16,484.40	297.2
690 · Credit Card & EFT Fees/Misc.	177,396.97	206,750.00	-29,353.03	85.8
700 · Depreciation	259,128.00	259,128.00	0.00	100.0
750 · Reserve Funding	1,790,075.00	1,790,075.00	0.00	100.0
770 · Supplies	6,628.24	11,950.00	-5,321.76	55.5
780 · Postage	565.10	3,342.00	-2,776.90	16.9
781 · Printing	0.00	900.00	-900.00	0.0
786 · Promotion	18,681.13	42,500.00	-23,818.87	44.0
788 · Staff Expense	0.00	500.00	-500.00	0.0
810 · Contract Fees	158,315.46	195,386.12	-37,070.66	81.0
850 · Telephone	7,570.65	13,200.00	-5,629.35	57.4
860 · Conferences	6,342.95	32,683.00	-26,340.05	19.4
867 · Travel	53,971.63	162,591.00	-108,619.37	33.2
Total Expense	5,288,335.52	5,877,460.22	-589,124.70	90.0
Net Ordinary Income	5.381,386.84	3,890,608.56	1,490,778.28	138.3
t Income	5,381,386.84	3,890,608.56	1,490,778.28	138.3

12/15/21

Accrual Basis

		1000 Genera (1900 Ope		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 410 · Interest Income	27,951.75	30,400.00	-2,448,25	91.9%
415 · Rental Income	0.00			
417 · Gain on Investments	-25,988.78			
430 · Dues Income	0.00			
435 · Law Book	1,385.56	400.00	985.56	346.4%
497 · Misc Income	4,249.56	1,000.00	3,249.56	425.0%
Total Income	7,598.09	31,800.00	-24,201.91	23.9%
Gross Profit	7,598.09	31,800.00	-24,201.91	23.9%
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	1,061.31	4,375.00	-3,313.69	24.3%
605 · Awards/Gifts	1,845.92	3,000.00	-1,154.08	61.5%
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	2,006.57	2,050.00	-43.43	97.9%
632 · Copying	0.00	4 4 5 5 4 4	040.00	04.40
639 · Dues & Commitments.	936.38	1,155.00	-218,62	81.1%
640 · Equipment Maintenance/Rental	24,844.40	8,360.00	16,484.40	297.2%
690 · Credit Card & EFT Fees/Misc.	177,396.97	206,750.00	-29,353,03	85.8%
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	6,628.24	9,250.00	-2,621.76	71.7%
780 · Postage	0.00			
781 · Printing	0.00	900.00	-900.00	0.0%
786 · Promotion	0.00			
788 · Staff Expense	0.00	500.00	-500.00	0.0%
810 · Contract Fees	100,532.16	106,860.00	-6,327.84	94.1%
850 · Telephone	7,570.65	13,200.00	-5,629.35	57.4%
860 · Conferences	0.00			
867 · Travel	0.00	250.00	-250.00	0.0%
Total Expense	322,822.60	356,650.00	-33,827.40	90.5%
Net Ordinary Income	-315,224.51	-324,850.00	9,625.49	97.0%
et Income	-315,224.51	-324,850.00	9,625.49	97.0%

5:03 PM 12/15/21

Accrual Basis

		1100 Reserv (1900 Opt	-	
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0.00			
430 · Dues Income	0.00			
435 · Law Book	0.00			
497 · Misc income	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0,00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	259,128.00	259,128-00	0.00	100.0
750 · Reserve Funding	1,790,075.00	1,790,075.00	0.00	100.0
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	2,049,203.00	2,049,203 00	0.00	100.09
Net Ordinary Income	-2,049,203.00	-2,049,203.00	0.00	100.09

12/15/21

Accrual Basis

	1401 Affiliate Dues (1400 Dues)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budge
Ordinary Income/Expense				
Income				
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0.00			
430 · Dues Income	190.00			
435 · Law Book	0,00			
497 · Misc Income	0.00			
Total Income	190.00			
Gross Profit	190.00			
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00			
Net Ordinary Income	190.00			
t Income	190.00			

Accrual Basis

Ordinary Income/Expense Income 0.00 410 · Interest Income 0.00 417 · Gain on Investments 0.00 430 · Dues Income 19,530.00 433 · Dues Income 19,530.00 435 · Law Book 0.00 437 · Misc Income 19,530.00 Gross Profit 19,530.00 Expense 500 · Salaries/Benefits 0.00 500 · Salaries/Benefits 0.00 633 · Catering/Hotel 0.00 634 · Staff Development 0.00 635 · Computer Service and Expense 0.00 636 · Catering/Hotel 0.00 637 · Commitments. 0.00 638 · Dues & Commitments. 0.00 639 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 778 · Promotion 0.00 788 · Staff Expense 0.00 850 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00				lividual Dues)0 Dues)	
410 - Interest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 433 - Dues Income 19.530.00 435 - Law Book 0.00 497 - Misc Income 19.530.00 500 - Salaries/Benefits 0.00 500 - Salaries/Benefits 0.00 6Cross Profit 19.530.00 Expense 500 - Salaries/Benefits 500 - Salaries/Benefits 0.00 620 - Building Expense 0.00 633 - Computer Service and Expense 0.00 633 - Computer Service and Expense 0.00 633 - Computer Service and Expense 0.00 634 - Equipment Maintenance/Rental 0.00 635 - Computer Service and Expense 0.00 636 - Dues & Commitments. 0.00 700 - Depreciation 0.00 736 - Primetion 0.00 738 - Staff Expense 0.00 850 - Telephone 0.00 860 - Contract Fees 0.00 867 - Travel 0.00 704 - Deprese 0.00 867 - Travel 0.00 708 - Sta		Jan - Nov 21	Budget	\$ Over Budget	% of Budget
410 - Interest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 433 - Dues Income 19.530.00 435 - Law Book 0.00 437 - Misc Income 19.530.00 437 - Misc Income 19.530.00 500 - Salaries/Benefits 0.00 500 - Salaries/Benefits 0.00 633 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 634 - Equipment Maintenance/Rental 0.00 635 - Commitments. 0.00 636 - Postage 0.00 770 - Depreciation 0.00 778 - Promotion 0.00 778 - Promotion 0.00 788 - Staff Expense 0.00 850 - Contract Fees 0.00 850 - Telephone 0.00 850 - Total Expense 0.00 756 - Prinnetion 0.00 757 - Supplies 0.00 850 - Telephone 0.00 850 - Telephone 0.00 850 - Telephon					
417 · Gain on Investments 0.00 430 · Dues Income 19,530.00 435 · Law Book 0.00 497 · Misc Income 0.00 Total Income 19,530.00 Gross Profit 19,530.00 Expense 0.00 500 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 631 · Computer Staff Development 0.00 632 · Building Expense 0.00 633 · Catering/Hotel 0.00 634 · Capuigment Maintenance/Rental 0.00 635 · Dues & Commitments. 0.00 636 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 730 · Postage 0.00 736 · Promotion 0.00 736 · Printing 0.00 736 · Talephone 0.00 830 · Telephone 0.00 830 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel	410 · Interest Income	0.00			
430 · Dues Income 19,530.00 435 · Law Book 0.00 497 · Misc Income 0.00 Total Income 19,530.00 Gross Profit 19,530.00 Expense 500 · Salaries/Benefits 500 · Staff Development 0.00 605 · Awards/Offs 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 634 · Equipment Maintenance/Rental 0.00 639 · Dues & Commitments. 0.00 630 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 786 · Prostage 0.00 780 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 857 · Travel 0.00	415 · Rental Income	0.00			
435 · Law Book 0.00 497 · Misc Income 0.00 Total Income 19,530.00 Gross Profit 19,530.00 Expense 0.00 500 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 605 · Swards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Catering/Hotel 0.00 635 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 700 · Depreciation 0.00 730 · Postage 0.00 730 · Postage 0.00 736 · Prostage 0.00 736 · Postage 0.00 859 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 0.0	417 · Gain on Investments	0.00			
497 · Misc Income 0.00 Total Income 19,530.00 Gross Profit 19,530.00 Expense 500 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 768 · Promotion 0.00 788 · Staff Expense 0.00 860 · Conferences 0.00 860 · Conferences 0.00 867 · Travel 0.00 R67 · Travel 0.00 Net Ordinary Income 19,530.00	430 · Dues Income	19,530.00			
Total Income 19,530.00 Gross Profit 19,530.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Dues & Commitments. 0.00 639 · Dues & Commitments. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 760 · Postage 0.00 780 · Postage 0.00 780 · Postage 0.00 780 · Postage 0.00 786 · Fromotion 0.00 850 · Telephone 0.00 850 · Telephone 0.00 867 · Travel 0.00 700 · Detreces 0.00 780 · Postage 0.00 780 · Travel 0.00 850 · Telephone 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 0	435 · Law Book				
Gross Profit19,530.00Expense 500 - Salaries/Benefits0.00540 - Staff Development0.00605 - Awards/Gifts0.00620 - Building Expense0.00630 - Catering/Hotel0.00631 - Computer Service and Expense0.00632 - Copying0.00633 - Dues & Commitments.0.00640 - Equipment Maintenance/Rental0.00690 - Credit Card & EFT Fees/Misc.0.00700 - Depreciation0.00750 - Reserve Funding0.00760 - Postage0.00780 - Postage0.00780 - Postage0.00780 - Staff Expense0.00810 - Contract Fees0.00850 - Telephone0.00867 - Travel0.00Nt Ordinary Income19,530.00	497 · Misc Income	0.00			
Expense0.00540 · Salaries/Benefits0.00605 · Awards/Gifts0.00605 · Awards/Gifts0.00620 · Building Expense0.00631 · Catering/Hotel0.00631 · Computer Service and Expense0.00632 · Copying0.00633 · Dues & Commitments.0.00640 · Equipment Maintenance/Rental0.00690 · Credit Card & EFT Fees/Misc.0.00700 · Depreciation0.00750 · Reserve Funding0.00776 · Supplies0.00786 · Postage0.00786 · Promotion0.00786 · Staff Expense0.00810 · Contract Fees0.00850 · Telephone0.00867 · Travel0.00Net Ordinary Income19.530.00	Total income	19,530.00			
500 - Salaries/Benefits 0.00 540 - Staff Development 0.00 605 - Awards/Gifts 0.00 620 - Building Expense 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Comping Motel 0.00 633 - Copying 0.00 633 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 780 - Postage 0.00 781 - Printing 0.00 788 - Staff Expense 0.00 810 - Contract Fees 0.00 850 - Telephone 0.00 867 - Travel 0.00 867 - Travel 0.00 Net Ordinary Income 19,530.00	Gross Profit	19,530.00			
500 - Salaries/Benefits 0.00 540 - Staff Development 0.00 605 - Awards/Gifts 0.00 620 - Building Expense 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Comping Motel 0.00 633 - Copying 0.00 633 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 780 - Postage 0.00 781 - Printing 0.00 788 - Staff Expense 0.00 810 - Contract Fees 0.00 850 - Telephone 0.00 867 - Travel 0.00 867 - Travel 0.00 Net Ordinary Income 19,530.00	Expense				
605 · Awards/Gifts 0.00 620 · Building Expense 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 867 · Telephone 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00		0.00			
605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Promotion 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	540 · Staff Development	0.00			
620 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 867 · Travel 0.00 701 Expense 0.00 867 · Travel 0.00		0.00			
631 · Computer Service and Expense0.00632 · Copying0.00639 · Dues & Commitments.0.00640 · Equipment Maintenance/Rental0.00690 · Credit Card & EFT Fees/Misc.0.00700 · Depreciation0.00750 · Reserve Funding0.00770 · Supplies0.00780 · Postage0.00786 · Promotion0.00788 · Staff Expense0.00850 · Telephone0.00850 · Telephone0.00867 · Travel0.00Net Ordinary Income19,530.00		0.00			
632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	630 · Catering/Hotel	0.00			
639 • Dues & Commitments.0.00640 • Equipment Maintenance/Rental0.00690 • Credit Card & EFT Fees/Misc.0.00700 • Depreciation0.00750 • Reserve Funding0.00770 • Supplies0.00780 • Postage0.00786 • Promotion0.00788 • Staff Expense0.00810 • Contract Fees0.00850 • Telephone0.00860 • Conferences0.00867 • Travel0.00Net Ordinary Income19,530.00	631 · Computer Service and Expense				
640Equipment Maintenance/Rental0.00690Credit Card & EFT Fees/Misc.0.00700Depreciation0.00750Reserve Funding0.00770Supplies0.00780Postage0.00781Printing0.00786Promotion0.00788Staff Expense0.00810Contract Fees0.00850Telephone0.00860Conferences0.00867Travel0.00Total Expense0.00Net Ordinary Income19,530.00					
690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	639 · Dues & Commitments.	0.00			
700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	640 · Equipment Maintenance/Rental	0.00			
750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	690 · Credit Card & EFT Fees/Misc.	0.00			
770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	700 · Depreciation	0.00			
780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Net Ordinary Income 19,530.00	750 · Reserve Funding	0.00			
781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	770 · Supplies	0.00			
786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	780 · Postage	0.00			
788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	781 · Printing	0.00			
810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	786 · Promotion	0.00			
850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 0.00 Net Ordinary Income 19,530.00	788 · Staff Expense	0.00			
860 · Conferences0.00867 · Travel0.00Total Expense0.00Net Ordinary Income19,530.00	810 · Contract Fees	0.00			
867 · Travel0.00Total Expense0.00Net Ordinary Income19,530.00	850 · Telephone				
Total Expense0.00Net Ordinary Income19,530.00					
Net Ordinary Income 19,530.00	867 · Travel	0.00			
	Total Expense	0.00			
t Income 19,530.00	Net Ordinary Income	19,530.00			
	et Income	19,530.00			

Accrual Basis

	1404 NAR Institute Affiliates (1400 Dues)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0.00			
430 · Dues Income	7,807.13			
435 · Law Book	0.00			
497 · Misc Income	0.00			
Total Income	7,807.13			
Gross Profit	7,807.13			
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00			
Net Ordinary Income	7,807-13			
t Income	7,807.13			

12/15/21

Accrual Basis

		January	through	November	2021
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		1400 Due (1400 l		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income	0.00			
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0.00			
430 · Dues Income	10,606,655.00	9,705,600,00	901,055.00	109.3
435 ⋅ Law Book	0.00			
497 · Misc Income	0.00			
Total Income	10,606,655.00	9,705,600.00	901,055.00	109.3
Gross Profit	10,606,655.00	9,705,600.00	901,055.00	109.3
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0,00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00			
Net Ordinary Income	10,606.655.00	9,705,600.00	901.055.00	109.3
t Income	10,606,655.00	9,705,600.00	901,055.00	109.3

Accrual Basis

		Total 14((1900 Ope		
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income	0.00			
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0.00			
430 · Dues Income	10,634,182.13	9,705,600,00	928,582,13	109.6
435 ⋅ Law Book	0.00			
497 · Misc Income	0.00			
Total Income	10,634,182.13	9,705,600.00	928,582,13	109.6
Gross Profit	10,634,182.13	9,705,600.00	928,582.13	109.6
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	0.00			
Net Ordinary Income	10,634,182.13	9,705,600.00	928,582.13	109.6
t Income	10,634,182.13	9,705,600.00	928,582.13	109.6

12/15/21 Accrual Basis

Jan - Nov 21 Budget \$ Over Budget % of Budget Ordinary Income/Expense Income 410 - Interest Income 0.00 ** of Budget % of Budget 410 - Interest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 413 - Law Book 0.00 433 - Law Book 0.00		1901 Operations & Strategic Sup (1900 Operations)			
Income 4 10 · Interest Income 0 00 415 · Rental Income 0 00 415 · Rental Income 0 00 417 · Gain on Investments 0 00 439 · Dues Income 0 00 Gross Profit 0 00 500 · Salaries/Benefits 0 00 631 · Catering/Hotel 325.48 632 · Catering/Hotel 325.48 633 · Catering/Hotel 325.48 633 · Copying 499.65 634 · Copying 0.00 639 · Dues & Commitments. 456.79 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFF Fees/Misc. 0.00 700 · Depreciation 0.00 780 · Postage 565.10 780 · Postage 565.10 781 · Contract Fees 879.73 810 · Contract Fees 879.73 810 · Contract Fees 879.73 810 · Contract Fees 0.00 667 · Travel 0.00		Jan - Nov 21	Budget	\$ Over Budget	% of Budget
410 - Interest Income 0.00 415 - Rental Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 430 - Dues Income 0.00 435 - Law Book 0.00 437 - Misc Income 0.00 438 - Law Book 0.00 437 - Misc Income 0.00 500 - Salaries/Benefits 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 325.48 630 - Catering/Hotel 3.870.00 631 - Computer Service and Expense 0.00 632 - Capying 409.85 633 - Catering/Hotel 0.00 630 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 778 - Prinnting 11.774.04 717 - Supplies <	Ordinary Income/Expense				
415 Rental Income 0.00 417 Gain on Investments 0.00 430 Dues Income 0.00 435 Law Book 0.00 435 Law Book 0.00 435 Law Book 0.00 435 Law Book 0.00 497 Misc Income 0.00 Gross Profit 0.00 0 S00 Salaries/Benefits 0.00 632 Staff Development 0.00 630 Catering/Hotel 325.48 1.500.00 -1.174.52 21.7 631 Corpring 409.85 2.425.00 -2.015.15 16.9 632 Copying 409.85 2.425.00 -3.413.21 11.8 640 Equipment Maintenance/Rental 0.00 -700 Depreciation 0.00 700 Depreciation 0.00 -2.776.90 16.9 738 Staff Expense 0.00 -725.96 94.2 738 Staff Expense <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
417 · Gain on Investments 0.00 430 · Dues Income 0.00 433 · Law Book 0.00 437 · Misc Income 0.00 Gross Profit 0.00 Expense 0.00 500 · Salaries/Benefits 0.00 632 · Cavering/Hotel 0.00 633 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -43.51.25 16.9 1.300.00 632 · Copying 409.85 2,425.00 -2,015.15 16.9 633 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 -700 · Depreciation 0.00 -770 · Supplies 0.00 780 · Postage 565.10 3,342.00 -2,776.90 16.9 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 786 · Promotion 0.00 -725.96 94.2 -785.51 3.342.00 -2,776.90 16.9 786 · Promotion 11,774.04	410 · Interest Income	0.00			
430 · Dues Income 0.00 435 · Law Book 0.00 435 · Law Book 0.00 497 · Misc Income 0.00 Gross Profit 0.00 Summer Starle St	415 · Rental Income	0_00			
435 Law Book 497 0.00 Misc Income 0.00 0.00 Total Income 0.00 Gross Profit 0.00 Solo Salaries/Benefits 0.00 S40 Staff Development 0.00 605 Awards/Gifts 0.00 630 Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 Computer Service and Expense 0.00 -2.015.15 16.9 632 -2.425.00 -2.015.15 16.9 632 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 633 -2.015.15 16.9 -2.015.	417 · Gain on Investments	0.00			
497 · Misc income 0.00 Total Income 0.00 Gross Profit 0.00 Solo Salaries/Benefits 0.00 500 · Salaries/Benefits 0.00 605 · Swards/Sifts 0.00 630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -2,015.15 16.9 15.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 13.870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00	430 · Dues Income	0,00			
Total Income 0.00 Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -2,015.15 16.9 -2,015.15 16.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 -2,015.15 16.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 -2,015.15 16.9 639 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00	435 · Law Book	0.00			
Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 325.48 1,500.00 631 · Computer Service and Expense 0.00 632 · Daying 409.85 2,425.00 633 · Dates & Commitments. 456.79 3,870.00 639 · Dues & Commitments. 456.79 3,870.00 630 · Credit Card & EFT Fees/Misc. 0.00 -3,413.21 700 · Depreciation 0.00 -2,776.90 16.9 760 · Postage 565.10 3,342.00 -2,776.90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -2,500.00 -1,620.27 35.2 850 · Telephone 0.00 600.00 -600.00 0.00 867 · Travel 0.00 600.00 -600.00	497 · Misc Income	0.00			
Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 607 · Building Expense 0.00 630 · Catering/Hotel 325.48 1.500.00 631 · Computer Service and Expense 0.00 632 · Copying 409.85 2.425.00 633 · Dues & Commitments. 456.79 3.870.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 565.10 3.342.00 786 · Promotion 11.774.04 12.500.00 -725.96 786 · Promotion 11.774.04 12.500.00 -725.96 810 · Contract Fees 879.73 2.500 00 -1.620.27 850 · Telephone 0.00 600.00 600.00 600.00 867 · Travel 0.00 600.00 600.00 600.00 867 · Travel 0.00 600.00 600.00 600.00 867 · Travel	Total Income	0.00			
500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -6.2 -2,015.15 16.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 633 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 -00 -700 Depreciation 0.00 700 · Depreciation 0.00 -777 · Supplies 0.00 -776 · 90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 600.00 -725.96 94.2 850 · Telephone 0	Gross Profit	0.00			
500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -2,015.15 16.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 633 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 -00 -700 Depreciation 0.00 700 · Depreciation 0.00 -776 · Supplies 0.00 -776 · 90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -600.00 -600.00 0.00 860 · Conferences 0.00 <t< td=""><td>Expense</td><td></td><td></td><td></td><td></td></t<>	Expense				
605 - Awards/Gifts 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 - Computer Service and Expense 0.00 -2,015.15 16.9 639 632 - Copying 409.85 2,425.00 -2,015.15 16.9 633 - Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 - Equipment Maintenance/Rental 0.00 -0.00 -3,413.21 11.8 640 - Equipment Maintenance/Rental 0.00 -0.00 -2,776.90 16.9 780 - Postage 565.10 3,342.00 -2,776.90 16.9 781 - Printing 0.00 -0.00 -725.96 94.2 788 - Staff Expense 0.00 -14,250.00 -725.96 94.2 788 - Staff Expense <t< td=""><td></td><td>0.00</td><td></td><td></td><td></td></t<>		0.00			
620 · Building Expense 0.00 630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 -2,015.15 16.9 632 · Copying 409.85 2,425.00 -2,015.15 16.9 639 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	540 · Staff Development	0.00			
630 · Catering/Hotel 325.48 1,500.00 -1,174.52 21.7 631 · Computer Service and Expense 0.00 632 Copying 409.85 2,425.00 -2,015.15 16.9 639 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 0.00 -2,776.90 16.9 70 · Depreciation 0.00 -2,776.90 16.9 -2,776.90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 -0.00 -725.96 94.2 788 · Staff Expense 0.00 -3,500.00 -1,620.27 35.2 850 · Telephone 0.00 600.00 -600.00 0.00 860 · Confraences 0.00 600.00 -600.00 0.00 867 · Travel 0.	605 · Awards/Gifts	0.00			
631 Computer Service and Expense 0.00 632 Copying 409.85 2,425.00 -2,015.15 16.9 639 Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 Equipment Maintenance/Rental 0.00 -0.00 -3,413.21 11.8 640 Equipment Maintenance/Rental 0.00 -0.00 -3,413.21 11.8 640 Equipment Maintenance/Rental 0.00 -3,413.21 11.8 640 Depreciation 0.00 -2,776.90 16.9 780 Postage 565.10 3,342.00 -2,776.90 16.9 786 Promotion 11,774.04 12,500.00 -725.96 94.2 788 Staff Expense 0.00 600.00 -1,620.27	620 · Building Expense	0.00			
632 · Copying 409.85 2,425.00 -2,015.15 16.9 639 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 0.00 -3,413.21 11.8 700 · Depreciation 0.00 -2,776.90 16.9 -2,776.90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 -2,776.90 16.9 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 -788 · Staff Expense 0.00 600.00 -1,620.27 35.2 850 · Telephone 0.00 600.00	630 · Catering/Hotel	325.48	1,500.00	-1,174.52	21.7
632 · Copying 409.85 2,425.00 -2,015.15 16.9 639 · Dues & Commitments. 456.79 3,870.00 -3,413.21 11.8 640 · Equipment Maintenance/Rental 0.00 0.00 -3,413.21 11.8 700 · Depreciation 0.00 -2,776.90 16.9 -2,776.90 16.9 780 · Postage 565.10 3,342.00 -2,776.90 16.9 -2,776.90 16.9 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 -788 · Staff Expense 0.00 600.00 -1,620.27 35.2 850 · Telephone 0.00 600.00	631 · Computer Service and Expense	0.00			
640 Equipment Maintenance/Rental 0.00 690 Credit Card & EFT Fees/Misc. 0.00 700 Depreciation 0.00 750 Reserve Funding 0.00 770 Supplies 0.00 780 Postage 565.10 3.342.00 -2.776.90 16.9 781 Printing 0.00 -2.776.90 16.9 786 Promotion 11.774.04 12.500.00 -725.96 94.2 788 Staff Expense 0.00 -725.96 94.2 780 Contract Fees 879.73 2.500.00 -1620.27 35.2 850 Telephone 0.00 -600.00 0.0 860 Conferences 0.00 600.00 -600.00 0.0 867 Travel 0.00 600.00 -600.00 0.0 Total Expense 14.410.99 26.737.00 -12.326.01 53.9 Net Ordinary Income -14.410.99 -26.737.00 12.326.01 53.9		409.85	2,425,00	-2,015.15	
690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 565.10 781 · Printing 0.00 786 · Promotion 11,774.04 788 · Staff Expense 0.00 810 · Contract Fees 879.73 2,500.00 -1,620.27 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 700 · Depreciation 14,410.99 26,737.00 -12,326.01 53.9 -14,410.99 -26,737.00 12,326.01	639 · Dues & Commitments.	456.79	3,870.00	-3,413,21	11.8
700 · Depreciation 0.00 750 · Reserve Funding 770 · Supplies 0.00 780 · Postage 565.10 3.342.00 -2.776.90 16.9 781 · Printing 0.00 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 -735.2 -746.2 735.2 810 · Contract Fees 879.73 2,500.00 -1,620.27 35.2 -735.2 850 · Telephone 0.00 600.00 600.00 -0.00 -0.00 867 · Travel 0.00 600.00 -12.326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12.326.01 53.9	640 · Equipment Maintenance/Rental	0.00			
750 · Reserve Funding 770 · Supplies 0.00 0.00 780 · Postage 781 · Printing 786 · Promotion 565.10 11,774.04 3,342.00 12,500.00 -2,776.90 -2,776.90 16.9 14,200 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -725.96 94.2 788 · Staff Expense 0.00 -1,620.27 35.2 850 · Telephone 860 · Conferences 0.00 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	690 · Credit Card & EFT Fees/Misc.	0.00			
770 · Supplies 0.00 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 0.00 -2,776.90 16.9 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 788 · Staff Expense 0.00 -1620.27 35.2 850 · Telephone 0.00 600.00 -1620.27 35.2 850 · Telephone 0.00 600.00 -600.00 0.00 867 · Travel 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	700 · Depreciation	0.00			
770 · Supplies 0.00 780 · Postage 565.10 3,342.00 -2,776.90 16.9 781 · Printing 0.00 0.00 -2,776.90 16.9 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 788 · Staff Expense 0.00 - -725.96 94.2 788 · Staff Expense 0.00 - -725.96 94.2 810 · Contract Fees 879.73 2,500.00 -1,620.27 35.2 850 · Telephone 0.00 600.00 -600.00 0.00 860 · Conferences 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	750 · Reserve Funding	0.00			
781 · Printing 0.00 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 788 · Staff Expense 0.00	÷	0.00			
781 · Printing 0.00 786 · Promotion 11,774.04 12,500.00 -725.96 94.2 788 · Staff Expense 0.00 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <	780 · Postage	565.10	3,342.00	-2,776.90	16.9
788 · Staff Expense 0.00 810 · Contract Fees 879.73 2,500.00 -1,620.27 35.2 850 · Telephone 0.00 600.00 -1,620.27 35.2 850 · Conferences 0.00 600.00 -600.00 0.00 867 · Travel 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9		0.00			
810 · Contract Fees 879.73 2,500.00 -1,620.27 35.2 850 · Telephone 0.00 0.00 600.00 -600.00 0.00 867 · Travel 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	786 · Promotion	11,774.04	12,500.00	-725.96	94.2
850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 14,410.99 Net Ordinary Income -14,410.99 -14,410.99 -26,737.00 12,326.01 53.9	788 · Staff Expense	0.00			
860 · Conferences 0.00 600.00 -600.00 0.0 867 · Travel 0.00 600.00 -600.00 0.0 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	810 · Contract Fees	879.73	2,500 00	-1,620.27	35.2
867 · Travel 0.00 600.00 -600.00 0.00 Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	850 · Telephone				
Total Expense 14,410.99 26,737.00 -12,326.01 53.9 Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	860 · Conferences				
Net Ordinary Income -14,410.99 -26,737.00 12,326.01 53.9	867 · Travel	0.00	600.00	-600.00	0.0
	Total Expense	14,410.99	26,737.00	-12,326.01	53.9
t Income -14,410.99 -26,737.00 12,326.01 53.9	Net Ordinary Income	-14,410.99	-26,737.00	12,326.01	53.9
	t Income	-14,410.99	-26,737.00	12,326.01	53.9

12/15/21 Accrual Basis

Ordinary Income/Expense Income 410 · Interest Income 415 · Rental Income	Jan - Nov 21 0.00 0.00	Budget	\$ Over Budget	% of Budget
Income 410 · Interest Income				
410 · Interest Income				
415 - Poptal Income	0.00			
415 · Kental Income				
417 · Gain on Investments	0.00			
430 · Dues Income	0.00			
435 · Law Book	0.00			
497 · Misc Income	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	4,822.22	15,000,00	-10,177.78	32.1
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0,00			
781 · Printing	0.00			
786 · Promotion	2,704.85	5,000,00	-2 295 15	54.1
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	780.91	3,800.00	-3.019.09	20.6
Total Expense	8,307.98	23,800.00	-15,492.02	34.9
Net Ordinary Income	-8,307.98	-23,800.00	15,492.02	34.9
t Income	-8,307.98	-23,800.00	15,492.02	34.9

12/15/21

Accrual Basis

Jan - Nov 21 Budget \$ Over Budget % of Budget		1905 National Meetings (1900 Operations)				
Income 10 Interest Income 0.00 410 Interest Income 0.00 411 Rental Income 0.00 413 Rental Income 0.00 430 Dues Income 0.00 430 Dues Income 0.00 433 Dues Income 0.00 433 Dues Income 0.00 600 497 Misc Income 0.00 Gross Profit 0.00 0.00 540 Staff Development 0.00 520 Suiding Expense 0.00 530 0.00 633 Computer Service and Expense 0.00 51,145.00 1,599.00 103.11 634 Equipment Maintenance/Rental 0.00 51,145.00 1,599.00 103.11 640 Equipment Maintenance/Rental 0.00 0.00 760 Depreciation 0.00 780 Postage 0.00 786 Promotion 0.00 786 Fremotion 0.00 650 -13,872.25 20.11 70.938.00 -50,321.61 37.0 786<		Jan - Nov 21		· · · · · · · · · · · · · · · · · · ·	% of Budget	
Income 10 Interest Income 0.00 410 Interest Income 0.00 411 Rental Income 0.00 413 Rental Income 0.00 430 Dues Income 0.00 430 Dues Income 0.00 433 Dues Income 0.00 433 Dues Income 0.00 600 497 Misc Income 0.00 Gross Profit 0.00 0.00 540 Staff Development 0.00 520 Suiding Expense 0.00 530 0.00 633 Computer Service and Expense 0.00 51,145.00 1,599.00 103.11 634 Equipment Maintenance/Rental 0.00 51,145.00 1,599.00 103.11 640 Equipment Maintenance/Rental 0.00 0.00 760 Depreciation 0.00 780 Postage 0.00 786 Promotion 0.00 786 Fremotion 0.00 650 -13,872.25 20.11 70.938.00 -50,321.61 37.0 786<	Ordinary Income/Expense			G		
415 · Rental Income 0.00 417 · Gain on Investments 0.00 430 · Dues Income 0.00 435 · Law Book 0.00 435 · Law Book 0.00 437 · Misc Income 0.00 Gross Profit 0.00 Gross Profit 0.00 S00 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Copying 0.00 635 · Dues & Commitments. 52,744.00 540 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 781 · Printing 0.00 786 · Promotion 0.00 786 · Promotion 0.00 680 · Contract Fees 0.00 <						
417 · Gain on Investments 0.00 430 · Dues Income 0.00 435 · Law Book 0.00 437 · Misc Income 0.00 Gross Profit 0.00 Staries/Benefits 0.00 500 · Salaries/Benefits 0.00 605 · Awards/Gits 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 634 · Catering/Hotel 0.00 635 · Computer Service and Expense 0.00 636 · Catering/Hotel 0.00 637 · Catering/Hotel 0.00 638 · Dues & Commitments. 52.744.00 51,145.00 1.599.00 639 · Dues & Commitments. 52.744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 786 · Promotion 0.00 786 · Promotion 0.00 850 · Conferences 3.485.75 79.938.00	410 · Interest Income	0.00				
430 - Dues Income 0.00 435 - Law Book 0.00 497 - Misc Income 0.00 Gross Profit 0.00 Staries/Benefits 0.00 760 · Postage 0.00 776 · Starge 0.00 786 · Promotion 0.00 850 · Tele	415 · Rental Income	0.00				
435 · Law Book 497 · Misc Income 0.00 0.00 Total Income 0.00 Gross Profit 0.00 Same Signature 0.00 Total Expense 0.00 Same Signature 0.00 Same Signature 0.00 Total Expense 0.00 Same Signature 0.00 Same Signature 0.00 Same Signature 0.0	417 · Gain on Investments	0.00				
497 · Misc income 0.00 Total Income 0.00 Gross Profit 0.00 Son · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52,744.00 51,145.00 1,599.00 103.11 640 · Equipment Maintenance/Rental 0.00 700 · Depreciation 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Staff Expense 0.00 539 · Dues & Conferences 3,485.75 17,358.00 -13,872.25 20.11 860 · Telephone 0.00 -50.321.61 37.0 -50.321.61 37.0 867 · Travel 29,616.33 79,938.00 -50.321.61 </td <td>430 · Dues Income</td> <td>0.00</td> <td></td> <td></td> <td></td>	430 · Dues Income	0.00				
Total Income 0.00 Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52,744.00 51,145.00 1,599.00 103,11 640 · Equipment Maintenance/Rental 0.00 600 700 · Depreciation 0.00 700 · Depreciation 0.00 700 · Postage 0.00 700 · Postage 0.00 780 · Postage 0.00 700 · Postage 0.00 700 · Postage 0.00 781 · Printing 0.00 788 · Staff Expense 0.00 738 · Staff Expense 0.00 850 · Telephone 0.00 79.938.00 -50.321.61 37.0 70 · Depreces 3.485.75 17.358.00 -13.872.25 20.1 i 867 · Travel 29.616.39 79.938.00 -50.321.61 3	435 · Law Book	0.00				
Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 631 · Catering/Hotel 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 634 · Equipment Maintenance/Rental 0.00 639 · Dues & Commitments. 52.744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 700 · Depreciation 0.00 780 · Postage 0.00 780 · Postage 0.00 781 · Staff Expense 0.00 783 · Staff Expense 0.00 850 · Telephone 0.00 850 · Telephone 0.00 850 · Telephone 0.00 860 · Conferences 3.485.75 9.938.00 -50.321.61 867 · Travel 29.616.39 79.938.00 -50.321.61 37.0 -50.341.10 <td></td> <td>0.00</td> <td></td> <td></td> <td></td>		0.00				
Expense 0.00 500 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 606 · Awards/Gifts 0.00 607 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52,744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Postage 0.00 850 · Telephone 0.00 860 · Conferences 3.485.75 17.358.00 -13.872.25 20.11 867 · Travel 29,616.39 79.938.00 50.321.61 37.0 Total Expense 85.846.14 152.241.10 66.394.96 566.4 Net Ordinary Income -85.846.14 -152.241.10	Total Income	0.00				
Expense 0.00 500 · Salaries/Benefits 0.00 605 · Awards/Gifts 0.00 606 · Awards/Gifts 0.00 607 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52,744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Postage 0.00 850 · Telephone 0.00 860 · Conferences 3.485.75 17.358.00 -13.872.25 20.11 867 · Travel 29,616.39 79.938.00 50.321.61 37.0 Total Expense 85.846.14 152.241.10 66.394.96 566.4 Net Ordinary Income -85.846.14 -152.241.10	Gross Profit	0.00				
500 - Salaries/Benefits 0.00 540 - Staff Development 0.00 605 - Awards/Gifts 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Dues & Commitments. 52,744.00 639 - Dues & Commitments. 52,744.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 750 - Reserve Funding 0.00 780 - Postage 0.00 780 - Postage 0.00 781 - Printing 0.00 788 - Staff Expense 0.00 810 - Contract Fees 0.00 850 - Telephone 0.00 860 - Conferences 3,485.75 17,358.00 970 - Bayense 0.00 786 - Travel 29,616.39 -50,321.61 77.0 29,616.39 79,938.00 -53,321.61 77.0 29,616.39 70,938.00 -50,321.61 77.0 29,616.39 79,9	Gloss Hold	0.00				
540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Caying 0.00 633 · Catering/Hotel 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52,744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 760 · Postage 0.00 786 · Promotion 0.00 786 · Promotion 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	•					
605 - Awards/Gifts 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Catering/Hotel 0.00 632 - Copying 0.00 633 - Dues & Commitments. 52,744.00 51,145.00 1,599.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 700 - Depreciation 0.00 780 - Postage 0.00 786 - Promotion 0.00 788 - Staff Expense 0.00 810 - Contract Fees 0.00 850 - Telephone 0.00 860 - Conferences 3,485.75 17,358.00 867 - Travel 29,616.39 79,938.00 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	500 · Salaries/Benefits	0.00				
605 · Awards/Gifts 0.00 620 · Building Expanse 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 52.744.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 0.00 786 · Promotion 0.00 850 · Telephone 0.00 860 · Conferences 3.485.75 3.485.75 17,358.00 -50,321.61 37.0 850 · Telephone 0.00 860 · Conferences 3.485.75 77.938.00 -50,321.61 37.0 Total Expense 85.846.14 152.241.10 66.394.96 56.4	540 · Staff Development	0.00				
620 · Building Expense 0.00 630 · Catering/Hotel 0.00 3,800,10 -3,800,10 0.00 631 · Computer Service and Expense 0.00		0.00				
631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 52,744.00 51,145.00 1,599.00 103.1 640 · Equipment Maintenance/Rental 0.00 000 1000 1000 700 · Depreciation 0.00 000 1,599.00 103.1 700 · Depreciation 0.00 000 1,599.00 103.1 760 · Postage 0.00 0.00 1,599.00 103.1 780 · Postage 0.00 0.00 1,599.00 103.1 780 · Postage 0.00 0.00 1,599.00 103.1 780 · Postage 0.00 0.00 100.00 100.00 100.00 788 · Staff Expense 0.00 0.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00		0.00				
631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 52,744.00 51,145.00 1,599.00 103.1 640 · Equipment Maintenance/Rental 0.00 000 103.1 100 690 · Credit Card & EFT Fees/Misc. 0.00 000 103.1 100 700 · Depreciation 0.00 000 1000 1000 1000 750 · Reserve Funding 0.00 0.00 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 10000 <td>630 · Catering/Hotel</td> <td>0.00</td> <td>3,800.10</td> <td>-3,800.10</td> <td>0.0</td>	630 · Catering/Hotel	0.00	3,800.10	-3,800.10	0.0	
639 - Dues & Commitments. 52,744.00 51,145.00 1,599.00 103.11 640 - Equipment Maintenance/Rental 690 - Credit Card & EFT Fees/Misc. 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0.00				
639 - Dues & Commitments. 52,744.00 51,145.00 1,599.00 103.11 640 - Equipment Maintenance/Rental 690 - Credit Card & EFT Fees/Misc. 0.00 0.00 103.11 700 - Depreciation 0.00 0.00 0.00 103.11 700 - Depreciation 0.00 0.00 0.00 103.11 700 - Depreciation 0.00 0.00 0.00 103.11 760 - Postage 0.00 0.00 0.00 103.11 780 - Postage 0.00 0.00 103.11 103.11 786 - Promotion 0.00 103.11 103.11 103.11 788 - Staff Expense 0.00 103.11 103.11 103.11 850 - Telephone 0.00 103.11 103.11 103.11 860 - Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 - Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14	632 · Copying	0.00				
690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 37.0 700 · Depreciation 0.00 860 · Conferences 3,485.75 17,358.00 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -50,321.61 37.0 -56,346.14 152,241.10 -66,394.96 56.4 <	639 · Dues & Commitments.	52,744.00	51,145.00	1,599.00	103.1	
700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 3,485.75 17,358.00 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 66,394.96 56.4 Net Ordinary Income -85,846.14	640 · Equipment Maintenance/Rental	0.00				
750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10	690 · Credit Card & EFT Fees/Misc.	0.00				
770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 867 · Travel 29,616.39 79,938.00 Total Expense 85,846.14 152,241.10 -66,394.96 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	700 · Depreciation	0.00				
780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14	750 · Reserve Funding	0.00				
781 · Printing 0.00 786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3.485.75 867 · Travel 29,616.39 70tal Expense 85,846.14 152,241.10 -66,394.96 56.4 -85,846.14	770 · Supplies	0.00				
786 · Promotion 0.00 788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	780 · Postage					
788 · Staff Expense 0.00 810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4						
810 · Contract Fees 0.00 850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	786 · Promotion	0.00				
850 · Telephone 0.00 860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	788 · Staff Expense	0.00				
860 · Conferences 3,485.75 17,358.00 -13,872.25 20.1 867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	810 · Contract Fees	0.00				
867 · Travel 29,616.39 79,938.00 -50,321.61 37.0 Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	850 · Telephone	0.00				
Total Expense 85,846.14 152,241.10 -66,394.96 56.4 Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	•••	3,485.75	17,358_00	,		
Net Ordinary Income -85,846.14 -152,241.10 66,394.96 56.4	867 · Travel	29,616.39	79,938.00	-50,321.61	37.0	
•	Total Expense	85,846.14	152,241.10	-66,394.96	56.4	
t Income -85,846.14 -152,241.10 66,394.96 56.4	Net Ordinary Income	-85,846.14	-152,241.10	66,394.96	56.4	
	t Income	-85,846.14	-152,241.10	66,394.96	56.4	

12/15/21 Accrual Basis

	1920 EXCOM & Director Support (1900 Operations)			
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
410 · Interest Income	0.00			
415 · Rental Income	0.00			
417 · Gain on Investments	0,00			
430 · Dues Income	0.00			
435 · Law Book	0,00			
497 · Misc Income	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
500 · Salaries/Benefits	0.00			
540 · Staff Development	0.00			
605 · Awards/Gifts	5,831,71	6,775.00	-943.29	86.1
620 · Building Expense	0.00			
630 · Catering/Hotel	17,780.37	76.800.00	-59,019.63	23.2
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00	2,700.00	-2,700.00	0.0
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	10,596.30	10,000.00	596.30	106.0
850 · Telephone	0.00			
860 · Conferences	2,857.20	15,325.00	-12,467-80	18.6
867 · Travel	23,574.33	76,503.00	-52,928.67	30.8
Total Expense	60,639.91	188,103.00	-127,463.09	32.2
Net Ordinary Income	-60,639.91	-188,103.00	127,463.09	32.2
t Income	-60,639.91	-188,103.00	127,463.09	32.2
			····	

12/15/21

Accrual Basis

Income 0.00 410 - Inferest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 439 - Dues Income 0.00 439 - Law Book 0.00 437 - Misc Income 0.00 Gross Profit 0.00 S00 - Staff Development 0.00 605 - Awards/Clifts 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Dues & Commitments. 0.00 639 - Dues & Commitments. 0.00 639 - Dues & Commitments. 0.00 700 - Depreciation 0.00 780 - Postage 0.00 781 - Printing 0.00 788 - Staff Expense 0.00 810 - Contract Fees 33,000,00 -29,434,00 52.91 850 - Telephone 0.00 -29,434,00 52.91 850 - Telephone 0.00 -29,434,00 52.91 850 - Telephone 0.00 -20,00 0		1955 Public Relations (1900 Operations)				
Income 0.00 410 - Inferest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 439 - Dues Income 0.00 439 - Law Book 0.00 437 - Misc Income 0.00 Gross Profit 0.00 S00 - Staff Development 0.00 605 - Awards/Clifts 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Dues & Commitments. 0.00 639 - Dues & Commitments. 0.00 639 - Dues & Commitments. 0.00 700 - Depreciation 0.00 780 - Postage 0.00 781 - Printing 0.00 788 - Staff Expense 0.00 810 - Contract Fees 33,000,00 -29,434,00 52.91 850 - Telephone 0.00 -29,434,00 52.91 850 - Telephone 0.00 -29,434,00 52.91 850 - Telephone 0.00 -20,00 0		Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
410 - Interest Income 0.00 415 - Rental Income 0.00 417 - Gain on Investments 0.00 430 - Dues Income 0.00 433 - Law Book 0.00 435 - Law Book 0.00 437 - Misc Income 0.00 437 - Misc Income 0.00 500 - Statries/Benefits 0.00 500 - Staff Development 0.00 663 - Awards/Gifts 0.00 630 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 634 - Equipment Maintenance/Rental 0.00 639 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 630 - Credit Card & EFT Fees/Misc. 0.00 770 - Depreciation 0.00 775 - Reserve Funding 0.00 780 - Postage 0.00 788 - Staff Expense 0.00 860 - Contract Fees 33,000.00 62,434.00 -29,434.00 52.91 850 - Telephone <td>Ordinary Income/Expense</td> <td></td> <td></td> <td></td> <td></td>	Ordinary Income/Expense					
415 · Rental Income 0.00 417 · Gain on Investments 0.00 439 · Dues Income 0.00 439 · Dues Income 0.00 435 · Law Book 0.00 437 · Misc Income 0.00 Gross Profit 0.00 Bilding Expense 0.00 500 · Salaries/Benefits 0.00 620 · Building Expense 0.00 631 · Catering/Hotel 0.00 632 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Computer Service and Expense 0.00 635 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 706 · Depreciation 0.00 778 · Postage 0.00 788 · Staff Expense 0.00 788 · Staff Expense 0.00 859 · Telephone 0.00 859 · Telephone 0.00 859 · Talephone 0.00 859 · Talephone 0.00 859 · Talephone 0.00 859 · Talephone 0.00		0.00				
417 - Gain on Investments 0.00 439 - Dues Income 0.00 439 - Dues Income 0.00 437 - Misc Income 0.00 Gross Profit 0.00 Gross Profit 0.00 500 - Salaries/Benefits 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Catering/Hotel 0.00 634 - Equipment MaintenancoRental 0.00 635 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 786 - Promotion 4.202.24 25.000.00 -20.797.76 16.8° 786 - Promotion 4.202.24 25.000.00 -20.797.76 16.8° 786 - Promotion 4.202.24 25.000.00 -20.797.76 16.8° 850 - Telephone 0.00 -20.797.76 16.8° 650 - Telephone 0.00 -20.797.76 16.8° 850 - Telephone 0.00 -20.797.76 16.8° 850 - Telephone	410 · Interest Income	0.00				
430 - Dues Income 0.00 435 - Law Book 0.00 497 - Misc Income 0.00 Total Income 0.00 Gross Profit 0.00 Superstand 0.00 Gross Profit 0.00 Superstand 0.00 Total Expense 0.00 Total Income 0.00 Total Expense 0.00 Total Expense 0.00 Total Expense 0.00 Staff Expense 0.00 Staff Expense 0.00	415 · Rental Income	0.00				
435 · Law Book 0.00 497 · Misc Income 0.00 Total Income 0.00 Gross Profit 0.00 Staf Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 633 · Catering/Hotel 0.00 634 · Staff Development 0.00 635 · Copying 0.00 636 · Awards/Gifts 0.00 637 · Copying 0.00 638 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 630 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 7780 · Postage 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 16.81 788 · Staff Expense 0.00 -29,434.00 52.91 850 · Telephone 0.00 -29,434.00 52.91 850 · Telephone 0.00 -1,500.00 0.01 867 · Travel 0.00 -1,500.00 0.01 867 · Travel 0.00 -51,731.76 41.81	417 · Gain on Investments	0.00				
497 · Misc Income 0.00 Total Income 0.00 Gross Profit 0.00 Solution 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Swards/Sifts 0.00 605 · Swards/Sifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Capping 0.00 633 · Catering/Hotel 0.00 634 · Equipment Maintenance/Rental 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 781 · Printing 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 16.87 788 · Staff Expense 0.00 -20,797.76 16.87 850 · Telephone 0.00 -20,797.76 16.87 850 · Telephone 0.00 -20,000 -20,797.76 16.87 860 · Conferences 0.00 -20,000 -20,797.76 16.87 <	430 · Dues Income	0.00				
Total Income 0.00 Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 810 · Contract Fees 33,000.00 62,434.00 -29,434.00 52.9 850 · Telephone 0.00 -1,500.00 0.01 860 · Conferences 0.00 -1,500.00 0.01 860 · Conferences 0.00 -1,500.00 0.01 867 · Travel 0.00 1,500.00 -1,500.00 0.01 868 · Conferences 0.00 -1,500.00	435 · Law Book	0.00				
Gross Profit 0.00 Expense 500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 634 · Equipment Maintenance/Rental 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 760 · Postage 0.00 780 · Postage 0.00 781 · Printing 0.00 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 62.434.00 -29.434.00 52.9 850 · Telephone 0.00 1,500.00 -1.500.00 0.01 860 · Conferences 0.00 1,500.00 -1.500.00 0.01 860 · Conferences 0.00 1,500.00 -1.500.00 0.01 860 · Conferences 0.00		0.00				
Expense 0.00 540 - Staff Development 0.00 605 - Awards/Gifts 0.00 605 - Awards/Gifts 0.00 620 - Building Expense 0.00 631 - Catering/Hotel 0.00 632 - Catering/Hotel 0.00 633 - Catering/Hotel 0.00 634 - Equipment Maintenance/Rental 0.00 639 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 780 - Postage 0.00 786 - Promotion 4.202.24 25,000.00 -20,797.76 786 - Promotion 4.202.24 25,000.00 -29,434.00 780 - Postage 0.00 786 - Fromotion 4.202.24 25,000.00 -29,434.00 786 - Travel 0.00 860 - Conferences 0.00 867 - Travel 0.00 867 - Travel 0.00 0	Total Income	0.00				
500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 631 · Catering/Hotel 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 25.000.00 -20.797.76 786 · Promotion 4.202.24 25.000.00 -20.797.76 786 · Promotion 4.202.24 786 · Talephone 0.00 860 · Confreences 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 0.00 <t< td=""><td>Gross Profit</td><td>0.00</td><td></td><td></td><td></td></t<>	Gross Profit	0.00				
500 · Salaries/Benefits 0.00 540 · Staff Development 0.00 605 · Awards/Gifts 0.00 605 · Awards/Gifts 0.00 620 · Building Expense 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 633 · Catering/Hotel 0.00 633 · Computer Service and Expense 0.00 639 · Dues & Commitments. 0.00 630 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 25.000.00 -20.797.76 786 · Promotion 4.202.24 25.000.00 -20.797.76 786 · Promotion 4.202.24 786 · Travel 0.00 850 · Telephone 0.00 867 · Travel 0.00 867 · Travel 0.00 1.500.00 -51.731.76 88,934.00 -51.731.76 88,934.00 51.731.76 <td< td=""><td>Evenen</td><td></td><td></td><td></td><td></td></td<>	Evenen					
605 - Awards/Gifts 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 770 - Supplies 0.00 780 - Postage 0.00 786 - Promotion 4.202.24 788 - Staff Expense 0.00 810 - Contract Fees 33,000.00 621 - Travel 0.00 867 - Travel 0.00 1.500.00 -51.731.76 </td <td></td> <td>0.00</td> <td></td> <td></td> <td></td>		0.00				
605 - Awards/Gifts 0.00 620 - Building Expense 0.00 630 - Catering/Hotel 0.00 631 - Computer Service and Expense 0.00 632 - Copying 0.00 633 - Dues & Commitments. 0.00 640 - Equipment Maintenance/Rental 0.00 690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 750 - Reserve Funding 0.00 770 - Supplies 0.00 780 - Postage 0.00 786 - Promotion 4.202.24 25,000.00 -20,797.76 786 - Promotion 4.202.24 25,000.00 -20,797.76 786 - Promotion 4.202.24 25,000.00 -20,797.76 786 - Promotion 4.202.24 810 - Contract Fees 33,000.00 810 - Contract Fees 0.00 867 - Travel 0.00 867 - Travel 0.00 867 - Travel 0.00 980 - Conferences 0.00 987 - Travel 0.00	540 · Staff Development	0.00				
630 · Catering/Hotel 0.00 631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 62,434.00 -29,434.00 52.9 850 · Telephone 0.00 1,500.00 -1,500.00 0.01 860 · Confreences 0.00 1,500.00 -1,500.00 0.01 867 · Travel 0.00 1,500.00 -51,731.76 41.8 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8	•	0.00				
631 · Computer Service and Expense 0.00 632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 850 · Telephone 0.00 850 · Telephone 0.00 867 · Travel 0.00 1,500.00 -1,500.00 867 · Travel 0.00 870 · Telephone 0.00 867 · Travel 0.00 1,500.00 -1,500.00 867 · Travel 0.00 1,500.00 -51,731.76 41.8 Net Ordinary Income -37,202.24	620 · Building Expense	0.00				
632 · Copying 0.00 639 · Dues & Commitments. 0.00 640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 16.81 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 62.434.00 -29.434.00 52.91 850 · Telephone 0.00 1,500.00 -1,500.00 0.01 860 · Conferences 0.00 1,500.00 -1,500.00 0.01 Net Ordinary Income -37,202.24 -88.934.00 51,731.76 41.81	630 · Catering/Hotel					
639 Dues & Commitments. 0.00 640 Equipment Maintenance/Rental 0.00 690 Credit Card & EFT Fees/Misc. 0.00 700 Depreciation 0.00 750 Reserve Funding 0.00 770 Supplies 0.00 780 Postage 0.00 781 Printing 0.00 786 Promotion 4.202.24 25,000.00 -20,797.76 16.8' 788 Staff Expense 0.00 -29,434.00 52.9' 50 850 Telephone 0.00 -29,434.00 52.9' 50 850 Telephone 0.00 -1,500.00 0.0' -1,500.00 0.0' 860 Conferences 0.00 1,500.00 -1,500.00 0.0' -1,500.00 0.0' Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8'						
640 · Equipment Maintenance/Rental 0.00 690 · Credit Card & EFT Fees/Misc. 0.00 700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 1,500.00 -1,500.00 0.00 1,500.00 867 · Travel 0.00 867 · Travel 0.00 867 · Travel 37,202.24 88,934.00 -51,731.76 41.8						
690 - Credit Card & EFT Fees/Misc. 0.00 700 - Depreciation 0.00 750 - Reserve Funding 0.00 770 - Supplies 0.00 780 - Postage 0.00 781 - Printing 0.00 786 - Promotion 4.202.24 25,000.00 -20,797.76 788 - Staff Expense 0.00 810 - Contract Fees 33,000.00 660 - Conferences 0.00 850 - Telephone 0.00 867 - Travel 0.00 1.500.00 -1.500.00 0.00 1.500.00 867 - Travel 0.00 Total Expense 37,202.24 88,934.00 51,731.76 41.8'	639 · Dues & Commitments.	0.00				
700 · Depreciation 0.00 750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 4.202.24 25,000.00 -20,797.76 788 · Staff Expense 0.00 -29,434.00 52.9 850 · Telephone 0.00 -20,797.76 16.8 860 · Confreences 0.00 -29,434.00 52.9 850 · Telephone 0.00 -1,500.00 -0.0 867 · Travel 0.00 1,500.00 -1,500.00 0.0 Total Expense 37,202.24 88,934.00 -51,731.76 41.8 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8	640 · Equipment Maintenance/Rental	0.00				
750 · Reserve Funding 0.00 770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 4,202.24 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 850 · Telephone 0.00 866 · Conferences 0.00 867 · Travel 0.00 1.500.00 -1,500.00 0.00 1,500.00 860 · Conferences 0.00 87. Talephone 0.00 87. Travel 0.00 1.500.00 -1,500.00 0.00 1,500.00 90 -37,202.24 88,934.00 -51,731.76 41.8' Net Ordinary Income -37,202.24	690 · Credit Card & EFT Fees/Misc.	0.00				
770 · Supplies 0.00 780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 4.202.24 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 850 · Telephone 0.00 866 · Conferences 0.00 867 · Travel 0.00 1,500.00 -1,500.00 0.00 1,500.00 867 · Travel 37,202.24 88,934.00 -51,731.76 41.8' Net Ordinary Income -37,202.24	700 · Depreciation	0.00				
780 · Postage 0.00 781 · Printing 0.00 786 · Promotion 4,202.24 788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 850 · Telephone 0.00 867 · Travel 0.00 1.500.00 -1,500.00 0.00 1,500.00 867 · Travel 37,202.24 88,934.00 -51,731.76 41.8 Net Ordinary Income -37,202.24	750 · Reserve Funding					
781 · Printing 0.00 786 · Promotion 4,202.24 25,000.00 -20,797.76 16.8 788 · Staff Expense 0.00 0.00 -20,797.76 16.8 788 · Staff Expense 0.00 62,434.00 -29,434.00 52.9 850 · Telephone 0.00 62,434.00 -29,434.00 52.9 860 · Conferences 0.00 1,500.00 -1,500.00 0.0 867 · Travel 0.00 1,500.00 -51,731.76 41.8 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8	770 · Supplies	0.00				
786 · Promotion 4,202.24 25,000.00 -20,797.76 16.8 788 · Staff Expense 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	780 · Postage					
788 · Staff Expense 0.00 810 · Contract Fees 33,000.00 62,434.00 -29,434.00 52.91 850 · Telephone 0.00 60.00 60.00 60.00 60.00 860 · Conferences 0.00 1,500.00 -1,500.00 0.00 70tal Expense 37,202.24 88,934.00 -51,731.76 41.81 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.81						
810 · Contract Fees 33,000.00 62,434.00 -29,434.00 52.9° 850 · Telephone 0.00 0.00 860 · Conferences 0.00 867 · Travel 0.00 1,500.00 -1,500.00 0.0° Total Expense 37,202.24 88,934.00 -51,731.76 41.8° Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8°	786 · Promotion	4,202.24	25,000.00	-20,797.76	16.8	
850 · Telephone 0.00 860 · Conferences 0.00 867 · Travel 0.00 Total Expense 37,202.24 Net Ordinary Income -37,202.24	788 · Staff Expense	0.00				
860 · Conferences 0.00 867 · Travel 0.00 Total Expense 37,202.24 88,934.00 -51,731.76 41.8 Net Ordinary Income -37,202.24	810 · Contract Fees	33,000.00	62,434.00	-29,434,00	52.9	
860 · Conferences 0.00 867 · Travel 0.00 1,500.00 -1,500.00 0.01 Total Expense 37,202.24 88,934.00 -51,731.76 41.81 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.81	850 · Telephone	0.00				
Total Expense 37,202.24 88,934.00 -51,731.76 41.85 Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.85	860 · Conferences					
Net Ordinary Income -37,202.24 -88,934.00 51,731.76 41.8	867 · Travel	0.00	1,500.00	-1,500.00	0.0	
	Total Expense	37,202.24	88,934-00	-51,731.76	41.8	
Income -37,202.24 -88,934.00 51,731.76 41.8	Net Ordinary Income	-37,202.24	-88,934_00	51,731,76	41.8	
	Income	-37,202.24	-88,934.00	51,731.76	41.8	

12/15/21

Accrual Basis

Ordinary Income/Expense Income 410 · Interest Income 415 · Rental Income 417 · Gain on Investments	Jan - Nov 21 0.00 0.00 0.00	(1900 Ope Budget	\$ Over Budget	% of Budget
Income 410 · Interest Income 415 · Rental Income	0.00			
Income 410 · Interest Income 415 · Rental Income	0.00			
415 · Rental Income	0.00			
417 - Gain on Investments	0.00			
417 · Gain on investments				
430 · Dues Income	0.00			
435 · Law Book	0.00			
497 · Misc Income	0.00			
Total Income	0.00			
Gross Profit	0.00			
Expense				
500 · Salaries/Benefits	2,531,829,23	2,788,000,00	-256,170,77	90.8
540 · Staff Development	0.00			
605 · Awards/Gifts	0.00			
620 · Building Expense	0.00			
630 · Catering/Hotel	0.00			
631 · Computer Service and Expense	0.00			
632 · Copying	0.00			
639 · Dues & Commitments.	0.00			
640 · Equipment Maintenance/Rental	0.00			
690 · Credit Card & EFT Fees/Misc.	0.00			
700 · Depreciation	0.00			
750 · Reserve Funding	0.00			
770 · Supplies	0.00			
780 · Postage	0.00			
781 · Printing	0.00			
786 · Promotion	0.00			
788 · Staff Expense	0.00			
810 · Contract Fees	0.00			
850 · Telephone	0.00			
860 · Conferences	0.00			
867 · Travel	0.00			
Total Expense	2,531,829.23	2,788,000.00	-256,170.77	90.8
Net Ordinary Income	-2,531,829.23	-2,788,000.00	256 170 77	90.8
t Income	-2,531,829.23	-2,788,000.00	256,170.77	90.8

Accrual Basis

	6000 Building (1900 Operations)				
	Jan - Nov 21	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
410 · Interest Income	0.00				
415 · Rental Income	27,942.14	30,668.78	-2,726.64	91.19	
417 · Gain on Investments	0.00				
430 · Dues Income	0.00				
435 · Law Book	0.00				
497 · Misc Income	0.00				
Total Income	27,942.14	30,668.78	-2,726.64	91.1	
Gross Profit	27,942.14	30,668.78	-2.726.64	91.1	
Expense					
500 · Salaries/Benefits	0.00				
540 · Staff Development	0.00				
605 · Awards/Gifts	0.00				
620 · Building Expense	164,766.16	190,200.00	-25,433,84	86.6	
630 · Catering/Hotel	0.00				
631 · Computer Service and Expense	0.00				
632 · Copying	0.00				
639 · Dues & Commitments.	0.00				
640 · Equipment Maintenance/Rental	0.00				
690 · Credit Card & EFT Fees/Misc.	0.00				
700 · Depreciation	0.00				
750 · Reserve Funding	0.00				
770 · Supplies	0.00				
780 · Postage	0.00				
781 · Printing	0.00				
786 · Promotion	0.00				
788 · Staff Expense	0.00				
810 · Contract Fees	13,307.27	13,592,12	-284.85	97.9	
850 · Telephone	0.00				
860 · Conferences	0,00				
867 · Travel	0.00				
Total Expense	178,073-43	203,792_12	-25,718.69	87.4	
Net Ordinary Income	-150,131.29	-173, 123.34	22,992.05	86.7	
t Income	-150,131.29	-173,123.34	22,992.05	86.7	