

**ARIZONA REALTORS®**  
**2022 EXECUTIVE COMMITTEE BUDGET MEETING**  
September 3, 2021  
Arizona REALTORS® Building & Zoom ~ Phoenix, Arizona

**DRAFT MINUTES**

**PRESENT**

Gary Nelson	Eric Gibbs	Shelley Ostrowski	Sindy Ready
Jan Leighton	Jan Marie Ennenga	Diana Bingham	Deb Fisher
Susan Herber	Mike Porter	Shane Cook	Barbara Wilson

**ZOOM:**

Dena Greenawalt	Bryan Anderson	Steve Redmond
-----------------	----------------	---------------

**STAFF**

Michelle Lind	Scott Drucker	Christina Smalls	Monica Schulik
Barbara Freestone	Matthew Contorelli	Dan Pemberton	Kristen Page
Deb Matzen			

**CALL TO ORDER**

2022 President Gary Nelson called the meeting to order at 1:00 p.m. A quorum was present.

**PRIMARY COMMITTEE BUDGET REPORTS**

Susan Herber, 2022 Legislative and Political Affairs Committee Chair, provided an overview of the proposed area budget for 2022.

Mike Porter, 2022 Risk Management Committee Chair, provided an overview of the proposed area budget for 2022.

Shane Cook, 2022 Business Technology & Communications Committee Chair, provided an overview of the proposed area budget for 2022.

Barbara Wilson, 2022 Professional and Business Development Committee Chair, provided an overview of the proposed area budget for 2022.

Sindy Ready, 2022 Treasurer, provided an overview of the proposed Operations & Strategic Initiatives and Capital budgets for 2022.

**MOTION:** IT WAS MOVED, SECONDED AND CARRIED TO APPROVE THE 2022 STRATEGIC PLAN AND BUSINESS PLANS AS DELIVERED.

**MOTION:** IT WAS MOVED AND SECONDED TO RECOMMEND THE PROPOSED 2022 OPERATING AND CAPITAL BUDGETS TO THE ARIZONA REALTORS BOARD OF DIRECTORS AND AUTHORIZE STAFF TO MAKE ANY TECHNICAL AND CONFORMING CHANGES.

MOTION, SECONDED AND APPROVED TO AMEND THE MOTION TO RECOMMEND THE 2022 PROPOSED OPERATING AND CAPITAL

BUDGETS TO THE ARIZONA REALTORS BOARD OF DIRECTORS BY ADDING \$6,500 TO ACCOUNT 810-1901 (OPERATIONS SUPPORT - PROFESSIONAL/CONTRACT FEES) FOR PARTICIPATION IN THE NAR INTERNATIONAL RESIDENTIAL REAL ESTATE BUSINESS SURVEY IN 2022 AND AUTHORIZE STAFF TO MAKE ANY TECHNICAL AND CONFORMING CHANGES.

**MOTION:** IT WAS MOVED, SECONDED AND CARRIED TO RECOMMEND THE PROPOSED 2022 OPERATING AND CAPITAL BUDGETS AS AMENDED TO THE ARIZONA REALTORS® BOARD OF DIRECTORS AND AUTHORIZE STAFF TO MAKE ANY TECHNICAL AND CONFORMING CHANGES.

**ADJOURN**

There being no further business, the meeting was adjourned at 1:32 p.m.

---

K. Michelle Lind, Recording Secretary