



BOARD OF DIRECTORS MEETING

October 15, 2021 / 10:30 a.m. – 1:30 p.m.

Embassy Suites, Phoenix, Arizona

AGENDA

- I. CALL TO ORDER – 2021 President Jan Leighton**
 - A. Pledge of Allegiance – Louis McCall, Scottsdale Area Association**

 - B. Inspirational Message – Laya Gavin, West and Southeast REALTORS® of the Valley**

- II. ASSOCIATION REPORT – 2021 President Jan Leighton**
 - A. Approval of March 31, 2021 Meeting Minutes (attachment 01)**

 - B. Election of NAR National Director (attachment 02)**

 - C. NAR Report**
 - 1. Candidate for NAR Treasurer for 2023 & 2024 – **Craig Sanford**
 - 2. 2021 NAR Region XI RVP – **Scott Matthias**
 - 3. Candidates for NAR First Vice President – **Kevin Sears and Daryl Braham**

 - D. Executive Committee Report – President-elect Gary Nelson (attachment 03 and 03a)**
 - 1. Revised 2022-2023 Legislative Program Policy Positions – **PENDING MOTION (attachment 04)**
 - 2. Bylaws Revision – Director Allocations – **PENDING MOTION (attachment 05)**

 - E. Treasurer’s Report – Treasurer Shelley Ostrowski**
 - 1. 2021 Year-to-Date Financials **(attachment 06)**
 - 2. 2021 Year-to-Date Capital Budget Update **(attachment 07)**
 - 3. 2022 Proposed Operating and Capital Budget and Strategic Plan – **2022 Treasurer Sindy Ready – MOTION**
2022 Operating and Capital Budget Memo **(attachment 08)**
Proposed 2022 Operating and Capital Budget **(attachment 09)**
Proposed 2022 Strategic Plan **(attachment 10)**

 - F. Chief Executive Officer’s Report – Michelle Lind, CEO (attachment 11)**
 - 1. Legal Update – **Scott Drucker, General Counsel/Assistant CEO**
 - 2. Health Insurance Update – **Nikki Salgat, Assistant General Counsel**

- III. PRIMARY COMMITTEE REPORTS**
 - A. Professional & Business Development (PBD) – Mandy Neat (attachment 12)**
 - B. Business Technology & Communications (BT&C) – Gunner Mitchell (attachment 13)**
 - C. Risk Management (RMC) – Mike Porter, 2022 Chair (attachment 14)**
 - D. Legislative & Political Affairs (LPA) – Duane Washkowiak (attachment 15)**
 - 1. RAPAC and Issues Mobilization Activity Reports **(attachment 16 and 16a)**

IV. REAL ESTATE SPECIALTY REPORTS

- A. Arizona RRC/CRS Update – Ben Little, AZ Residential Real Estate Council**
- B. Arizona WCR Update – Kay Carlson, 2021 Arizona WCR President**
- C. Arizona CCIM Update – Brian Teske, Arizona CCIM Representative**

V. ASSOCIATION CONSIDERATIONS

VI. ADJOURN

NEXT MEETING: 2022 Board of Directors

March 2022

Location to be determined at a later date.