



**EXECUTIVE COMMITTEE MEETING**  
**October 13, 2021 ~ 2:00 p.m.**  
**Embassy Suites Phoenix/Scottsdale ~ Phoenix, Arizona**

**DRAFT AGENDA**

- I. CALL TO ORDER – 2021 President Jan Leighton**
- II. ROLL CALL**
- III. PRESIDENT’S REPORT – President Leighton**
  - a. Approval of Meeting Minutes for June 4, 2021, and August 9, 2021 (**attachment 01 and 01a**)
  - b. Leadership Conference Schedule (**attachment 02**)
  - c. Update from Previous Meetings (**attachment 03**)
  - d. Arizona REALTORS® Contribution letters (**attachment 04**)
  - e. Arizona Cardinals Ad (**attachment 05**)
  - f. Search Committee Update
- IV. TREASURER’S REPORT – Treasurer Shelley Ostrowski**
  - a. 2021 Year-to-Date Financials (**attachment 06**)
  - b. 2021 Year-to-Date Capital Budget Update (**attachment 07**)
  - c. NAR REACH Ventures Investor Report (**attachment 08**)
  - d. 2022 Proposed Operating and Capital Budgets, and Strategic Plan (**attachment 09, 10**)
- V. CHIEF EXECUTIVE OFFICER’S REPORT – Michelle Lind, CEO (attachment 11)**
  - a. CEO Update – Michelle Lind, CEO
  - b. Legal Update – Scott Drucker, General Counsel/Assistant CEO
  - c. Health Insurance Update – Nikki Salgat, Assistant General Counsel
- VI. PRIMARY COMMITTEE REPORTS**
  - a. Professional & Business Development (**PBD**) – Mandy Neat (**attachment 12**)
  - b. Business Technology & Communications (BTC) – Gunner Mitchell (**attachment 13**)
  - c. Risk Management (**RM**) – Mike Porter, 2022 Chair (**attachment 14**)
    1. Executive Session – Ethics Decisions (**Separate ShareFile Folder**)
    2. Commercial Property Owner’s Association (CPOA) Addendum – **MOTION (attachment 15)**
  - d. Legislative & Political Affairs (**LPA**) – Duane Washkowiak (**attachment 16**)
    1. RAPAC and Issues Mobilization Activity Reports (**attachment 17**)
    2. 2022-2023 Proposed Legislative Policy Revisions – **MOTION (attachment 18)**

**VII. REGION VICE PRESIDENTS' REPORTS**

- a. AE Representative – **Roger Nelson**
- b. Region 1 – **Phil Annett**
- c. Region 2 – **Dena Greenawalt**
- d. Region 3 – **James Adams**
- e. Region 4 – **Deb Fisher**
- f. Region 5 – **Annie Barmore**

**VIII. UNFINISHED BUSINESS**

**IX. NEW BUSINESS**

- a. Arizona REALTORS® Bylaws Revision - Director Allocation – **MOTION (attachment 19)**
- b. Arizona REALTORS® Disaster Assistance Foundation Funding – **MOTION (attachment 20)**
- c. On-site Security Funding – **MOTION (attachment 21)**

**X. ADJOURN**

**Thank you for your service on the  
2021 Arizona REALTORS® Executive Committee**