

ARIZONA REALTORS®

EXECUTIVE COMMITTEE MEETING

October 21, 2020

Zoom Platform ~ Statewide

DRAFT MINUTES

CALL TO ORDER

The meeting was called to order at 2:30 p.m. by President Roberts. A quorum was present.

Present

Mary Roberts

Jan Leighton

Gary Nelson

Eric Gibbs

D. Patrick Lewis

Amanda Creel

Jim Durham

Marci Slater

Steve Redmond

Shelley Ostrowski

Phil Annett

KC Cyga

James Adams

Becca Linnig

Annie Barmore

Staff

Michelle Lind

Christina Smalls

Monica Schulik

Barb Freestone

Scott Drucker

Dan Pemberton

Matthew Contorelli

Heather Erceg

PRESIDENT'S REPORT – President Roberts

Approval of Meeting Minutes – The minutes from the June 5, 2020 and July 23, 2020 meetings were approved as delivered.

Leadership Conference Schedule – President Roberts gave an overview of conference events for the week.

Update from Previous Meetings – President Roberts reviewed the update from previous meetings for the Board of Directors.

TREASURER'S REPORT – Treasurer Gibbs

2020 Year-to-Date Financials and Capital Budget – Treasurer Gibbs gave an update on the 2020 year-to-date financials and capital budget.

2021 Proposed Operating/Capital Budget and Strategic Plan – Treasurer Gibbs referenced the 2021 Proposed Operating/Capital Budget and Strategic Plan.

CHIEF EXECUTIVE OFFICER'S REPORT – Michelle Lind, CEO

CEO Update – Michelle Lind, CEO gave an update on the Operations and Strategic Initiatives area.

Legal Update – General Counsel/Assistant CEO Scott Drucker gave an update on the association's legal activities.

PRIMARY COMMITTEE REPORTS

Professional & Business Development – Chair Marci Slater gave a year-to-date update on the PBD area's activities.

Business Services & Technology – Chair Steve Redmond gave a year-to-date update on the progress of the BS&T area.

Risk Management – Chair Jim Durham gave an update on the Risk Management Committee's activities year-to-date.

In Executive session: Twenty-one (21) hearing panel decisions were adopted.

MOTION: It was moved, seconded and carried to approve for release on or about February 1, 2021 the revised Buyer-Broker Exclusive Employment Agreement.

Legislative & Political Affairs – Chair Shelley Ostrowski gave an update of the year-to-date activities of the LPA area.

MOTION: It was moved, seconded and carried to approve the proposed substantive changes to the 2021-2022 Legislative Program Policy Positions as amended to add: "To support and lobby legislation to ratify the Equal Rights Amendment as the 28th amendment of the United States Constitution."

MOTION: It was moved, seconded and carried to approve the reallocation of \$25,000 from the Operating Budget for a Major Investor Rally Ride Event (630-1560) to a donation to the Arizona Housing Fund in the name of 2020 Major Investors.

REGION VICE PRESIDENTS' REPORTS

Association Executive Representative – Association Executive Representative Amanda Creel provided a brief report.

Region 1 – Region Vice President Phil Annett gave an update on the region activities year-to-date.

Region 2 – Region Vice President KC Cyga gave an update on the region activities year-to-date.

Region 3 – Region Vice President James Adams gave an update on the region activities year-to-date.

Region 4 – Region Vice President Becca Linnig gave an update on the region activities year-to-date.

Region 5 – Region Vice President Annie Barmore gave an update on the region activities year-to-date.

UNFINISHED BUSINESS

There was no unfinished business.

NEW BUSINESS

Policy F.1 – Automatic Endorsement of Candidates for NAR Positions -

MOTION: It was moved, seconded and carried to approve the addition of the following language to Arizona REALTORS® Policy Statement F.1 – Endorsements and Nominations of Candidates for NAR Positions: “If a NAR Candidate is running unopposed, the AAR President shall have the authority to endorse said candidate on behalf of AAR without the need for a vote.

ADJOURN

There being no further business, the meeting was adjourned at 4:11 p.m.

K. Michelle Lind, Recording Secretary

On November 13, 2020 an email vote was sent to the Executive Committee for the following motion:

**MOTION:
TO APPROVE THE REALLOCATION OF UP TO \$5,000 FROM THE
MEETING CENTER CAPITAL BUDGET TO THE INTERIOR REPAIRS &
IMPROVEMENTS CAPITAL BUDGET FOR OFFICE CONSTRUCTION.**

On November 17, 2020, there was a unanimous vote to approve the motion.