

# ARIZONA REALTORS®

## BOARD OF DIRECTORS MEETING April 16, 2020 Zoom Virtual Meeting ~ Statewide, Arizona **DRAFT MINUTES**

### **CALL TO ORDER**

The regularly scheduled meeting was called to order at 1:02 p.m. by President Mary Roberts. A quorum was present.

### **ASSOCIATION REPORT**

**The Pledge of Allegiance** - The pledge of allegiance was led by President Roberts.

**2020 Oath of Office** - President Roberts administered the oath and swore in the 2020 Arizona REALTORS® Board of Directors.

**Approval of Meeting Minutes** - The October 18, 2019 minutes were approved as delivered.

**2021 Arizona REALTORS® Election Results** - 2020 President Roberts declared, without objection:

**Jan Leighton**, West & Southeast REALTORS® of the Valley, as President,  
**Gary Nelson**, Northern Arizona Association as President-elect  
**Eric Gibbs**, Tucson Association as First Vice President  
**Shelley Ostrowski**, Yuma Association as Treasurer

Additionally, President Roberts declared without objection:

**Dena Greenawalt**, West & Southeast REALTORS® of the Valley, as Region 2 Vice President

**Deb Fisher, Phoenix Association**, as Region 4 Vice President.

All were duly elected to their respective offices for the year 2021. The newly elected Treasurer, Shelley Ostrowski, addressed the Directors.

**Executive Committee Report** - The actions of the Executive Committee since the October 2019 Board of Directors meeting, including those actions that were approved after the March mailing to the Directors, were presented by President-elect Roberts:

**MOTION:** It was moved, seconded and carried to approve the following leadership appointments for primary committees and local association executive for 2020 to the Board of Directors.

- Legislative and Political Affairs:  
**Duane Washkowiak**, Chair  
**Susan Herber**, Vice Chair
- Business Services and Technology  
**Gunner Mitchell**, Chair  
**Shane Cook**, Vice Chair
- Risk Management  
**Laurie McDonnell**, Chair  
**Mike Porter**, Vice Chair
- Professional and Business Development  
**Mandy Neat**, Chair  
**Barbara Wilson**, Vice Chair

- Local Association Executive appointment to Executive Committee  
**Roger Nelson**, West & Southeast REALTORS® of the Valley

**MOTION:** It was moved, seconded and carried to approve amending the Arizona REALTORS® Bylaws at Article II, Section 4c to require Code of Ethics Training every 3 years.

**MOTION:** It was moved, seconded and carried to approve revision of the current Arizona REALTORS® Region 2 to include WeSERV only, and revise Region 4 to include the Scottsdale Area Association and the Phoenix REALTORS® effective immediately.

**Treasurer's Report** - Treasurer Gibbs provided a report on the 2019 Audit and the 2020 year-to-date financials.

**MOTION:** It was moved, seconded and carried to approve allocating the accumulated operating surplus of \$2,031,776 as follows:

1. \$500,000 allocated to the Issues Mobilization Fund
2. \$700,000 allocated to the Operating Reserve;
3. \$500,000 allocated to the Capital Reserve;
4. \$100,000 allocated to the Strategic Initiative Fund
5. \$100,000 allocated to the Arizona Homeownership Alliance

Which leaves \$131,776 in unallocated status for cash flow purposes.

**Chief Executive Officer's Report** - CEO Michelle Lind updated the Directors on the Association's operations.

**Legal Update** – Scott Drucker, General Counsel, presented an update on the association's legal activities.

### **PRIMARY COMMITTEE REPORTS**

**Professional and Business Development** - Marci Slater, Chair of the Professional and Business Development Committee provided a year-to-date update on the committee's activities for the Directors.

**Business Services and Technology** - Steve Redmond, Chair of the Business Services and Technology Committee, provided a year-to-date update on the committee's activities for the Directors.

**Risk Management** - Jim Durham, Chair of the Risk Management Committee, provided a year-to-date update on the committee's activities for the Directors.

**Legislative and Political Affairs** - Shelley Ostrowski, Chair of the Legislative and Political Affairs Committee, provided a year-to-date update on the committee's activities for the Directors.

### **REAL ESTATE SPECIALTY REPORTS**

**Arizona State WCR** - Elisabeth Ortega, 2020 President of the Arizona State WCR updated the Directors on chapter events.

**Arizona CRS Chapter** - Bryan Anderson, 2020 President of the Arizona RRC chapter, updated the Directors on chapter events.

**ASSOCIATION CONSIDERATIONS**

There were no issues raised.

**ADJOURN**

There being no further business the meeting was adjourned at 2:22 p.m.

---

**K. Michelle Lind, Recording Secretary**