



EXECUTIVE COMMITTEE MEETING

October 21, 2020 ~ 2:30 p.m.

Zoom ~ Statewide, Arizona

AGENDA

- I. CALL TO ORDER – 2020 President Mary Roberts**
- II. ROLL CALL**
- III. PRESIDENT’S REPORT – President Roberts**
 - a. Approval of Meeting Minutes for June 5, 2020 and July 23rd (**attachment 01**)
 - b. Leadership Conference Schedule (**attachment 02**)
 - c. Update from Previous Meetings (**attachment 03**)
- IV. TREASURER’S REPORT – Treasurer Eric Gibbs**
 - a. 2020 Year-to-Date Financials (**attachment 05**)
 - b. 2020 Year-to-Date Capital Budget Update (**attachment 06**)
 - c. 2021 Proposed Operating Budget, Capital Budget and Strategic Plan (**attachment 07, 08, 09**)
- V. CHIEF EXECUTIVE OFFICER’S REPORT – Michelle Lind, CEO (attachment 10)**
 - a. CEO Update – Michelle Lind, CEO
 - b. Legal Update – Scott Drucker, General Counsel
- VI. PRIMARY COMMITTEE REPORTS**
 - a. Professional & Business Development (**PBD**) – **Marci Slater (attachment 11)**
 - b. Business Services & Technology (**BST**) – **Steve Redmond (attachment 12)**
 - c. Risk Management (**RM**) – **Jim Durham (attachment 13)**
 1. Executive Session – Ethics Decisions (**Separate ShareFile Folder**)
 2. Buyer-Broker Exclusive Employment Agreement Revision (**attachment 14**)
 - d. Legislative & Political Affairs (**LPA**) – **Shelley Ostrowski (attachment 15)**
 1. RAPAC and Issues Mobilization Activity Reports (**attachment 16**)
 2. 2021-2022 Proposed Legislative Policy Revisions – **MOTION (attachment 17)**

VII. REGION VICE PRESIDENTS' REPORTS

- a. AE Representative – **Amanda Creel**
- b. Region 1 – **Phil Annett**
- c. Region 2 – **KC Cyga**
- d. Region 3 – **James Adams**
- e. Region 4 – **Becca Linnig**
- f. Region 5 – **Annie Barmore**

VIII. UNFINISHED BUSINESS

IX. NEW BUSINESS

- a. Policy Revision - Policy F.1 – Automatic Endorsement of Candidates for NAR Positions –
MOTION (attachment 18)

X. ADJOURN

*Thank you for your service on the
2020 Arizona REALTORS® Executive Committee –*

**See you next week, Wednesday, October 28th @ 4:30 p.m.
for the Executive Committee Thank You “dinner” via Zoom!**