



BOARD OF DIRECTORS MEETING

October 23, 2020 ~ 10:45 a.m. – 12:30 p.m.

Zoom – Statewide, Arizona

AGENDA

- I. CALL TO ORDER – 2020 President Mary Roberts**
- II. ASSOCIATION REPORT – 2020 President Mary Roberts**
 - a. Approval of April 16, 2020 Meeting Minutes (attachment 01)**
 - b. NAR Report – 2020 NAR Region XI RVP Dave Tina**
 - c. Executive Committee Report – President-elect Jan Leighton (attachment 02 and 02a)**
 - 1. Revised 2021-2022 Legislative Program Policy Positions – PENDING MOTION (attachment 03)**
 - 2. Bylaws Revision – Policy F.1 – Automatic Endorsement of Candidates for NAR Positions – PENDING MOTION (attachment 04)**
 - d. Treasurer’s Report – Treasurer Eric Gibbs**
 - 1. 2020 Year-to-Date Financials (attachment 05)**
 - 2. 2020 Year-to-Date Capital Budget Update (attachment 06)**
 - e. 2021 Proposed Operating Budget, Capital Budget, and Strategic Plan – 2021 Treasurer Shelley Ostrowski – MOTION (attachments 07, 08, 09)**
 - f. Chief Executive Officer’s Report – Michelle Lind, CEO (attachment 10)**
 - 1. Legal Update – Scott Drucker, General Counsel**
- III. PRIMARY COMMITTEE REPORTS**
 - a. Professional & Business Development (PBD) – Marci Slater (attachment 11)**
 - b. Business Services & Technology (BST) – Steve Redmond (attachment 12)**
 - c. Risk Management (RM) – Jim Durham (attachment 13)**
 - d. Legislative & Political Affairs (LPA) – Shelley Ostrowski (attachment 14)**
 - 1. RAPAC and Issues Mobilization Activity Reports (attachment 15)**
- IV. REAL ESTATE SPECIALTY REPORTS**
 - a. Arizona CRS Update – Annette Dalton – AZ Residential Real Estate Council**
 - b. Arizona WCR Update – Elisabeth Ortega – 2020 Arizona WCR President**
 - c. Arizona CCIM Update – Marina Hammersmith – Arizona CCIM**
- V. ASSOCIATION CONSIDERATIONS**
- VI. ADJOURN**

NEXT MEETING: 2021 Board of Directors

March 31, 2021

Location to be determined at a later date.