## **RECOMMENDATION TO THE EXECUTIVE COMMITTEE**

#### FROM:

Risk Management Committee

### **RECOMMENDATION:**

Approval of a revised Counter Offer

### BACKGROUND:

Currently, line 19 of the Counter Offer explains that it should be "delivered pursuant to Section 8m of the Contract." Rather than simply reference section 8m, on January 9, 2020 the Risk Management Committee voted to revise Section 8m so that it specifically explains the manner of delivery, either "in person, by mail, facsimile or electronically."

The Risk Management Committee additionally voted to change the header on line 19 of the Counter Offer from "Time for acceptance" to "Terms of Acceptance" so that it mirrors the verbiage used in Section 80 of the Residential Purchase Contract.

### **BUDGET IMPACT:**

None

#### **MOTION:**

# TO APPROVE FOR RELEASE ON OR ABOUT JUNE 1, 2020, THE ATTACHED REVISED COUNTER OFFER

### FOR MORE INFORMATION CONTACT:

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| (                               | COUNTER OFFER   |  |   |   |  | Document updated:<br>June 2020                              |
|---------------------------------|---|--|---|---|--|---|
|                                 | REAL SOLUTIONS. REALTORS  | Any change in the<br>No representation<br>including tax cons | e pre-printed language of th<br>s are made as to the legal va | nis form must be ma<br>alidity, adequacy and<br>ire legal, tax or other | a Association of REALTORS <sup>®</sup> .<br>ade in a prominent manner.<br>d/or effects of any provision,<br>r professional advice, please                  | REALTOR*  |
| 1.                              | This is a Counter Offer originated by: Seller Buyer Landlord Tenant.  |  |   |   |  |   |
| 2.                              | This is a Counter Offer to the Offer Counter Offer dated  |  |   |   |  |   |
| 3.                              | Seller/Landlord:  |  |   |   |  |   |
| 4.                              | Buyer/Tenant:   |  |   |   |  |   |
| 5.                              | Premises Address:   |  |   |   |  |   |
| 6.<br>7                         | Acceptance of the above Offer and/or Counter Offer is contingent upon agreement to the following:                   |  |   |   |  |   |
| 7.<br>8.                        |   |  |   |   |  |   |
| 9.                              |   |  |   |   |  |   |
| 10.                             |   |  |   |   |  |   |
| 11.                             |   |  |   |   |  |   |
| 12.                             |   |  |   |   |  |   |
|                                 |   |  |   |   |  |   |
|                                 |   |  |   |   |  |   |
|                                 |   |  |   |   |  |   |
|                                 |   |  |   |   |  |   |
| 18.                             |   |  |   |   |  |   |
| 20.<br>21.<br>22.<br>23.<br>24. | by<br>Except as otherwise provi<br>offer. Until this Counter O  | _at<br>ided in this Counte<br>ffer has been acce             | ] a.m.  | tandard Time, this<br>and agree to all ter<br>bed above, the Par        | act Section 8q or 9a as applic<br>Counter Offer shall be con<br>rms and conditions of the ab<br>ties understand that the Pre<br>he Premises. The undersign | sidered withdrawr<br>ove offer / counte<br>mises can be sol |
| 25.                             |   |  |   | Date:   | Time:  |   |
| 26.                             | Seller Buyer  | Landlord   | Tenant  |   |  |   |
| 27.                             |   |  |   | Date:   | Time:  |   |
| 28.                             | Seller Buyer  | Landlord   | Tenant  |   |  |   |
| <u>29</u> .                     | RESPONSE  |  |   |   |  |   |
| 30.<br>31.                      |   |  | nd is incorporated by reference additional counter offer s    | hall be controlling   |  |   |
| 82.<br>83.                      | Seller Buyer  | Landlord   | Tenant  | Date  | Time:  |   |
| 34.                             |   |  |   | Date:   | Time:  |   |
| 35.                             | Seller Buyer  | Landlord   | Tenant  |   |  |   |
| 86.                             | ACCEPTANC   | E  |   |   |  |   |
| 37.                             | The undersigned agrees to the terms and conditions of this Counter Offer and acknowledges receipt of a copy hereof. |  |   |   |  |   |
| 88.                             |   |  |   | Date:   | Time:  |   |
| 39.                             | Seller Buyer  | Landlord   | Tenant  |   |  |   |
| 11.<br>12.                      | Seller Buyer  | Landlord   | Tenant  | Date:   | Time:  |   |
| r∠.                             | -   |  |   |   |  |   |
|                                 | For Broker Use Only:<br>Brokerage File/Log  | j No   | Manager's Initials_   | Broker  | 's Initials Date_  |   |
|                                 |   |  |   |   |  | MO/DA/YR  |

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