



BOARD OF DIRECTORS MEETING

October 18, 2019 ~ 10:30 am – 12:30 pm
Embassy Suites ~ Phoenix, Arizona

AGENDA

- I. CALL TO ORDER – 2019 President D. Patrick Lewis**
 - a. Pledge of Allegiance
 - b. Inspirational Message

- II. ASSOCIATION REPORT – 2019 President D. Patrick Lewis**
 - a. Approval of March 28, 2019 Meeting Minutes (attachment 01)
 - b. NAR Report – 2019 NAR Region XI RVP Paula Monthofer
 - c. Executive Committee Report – **President-elect Mary Roberts (attachment 02 and handout)**
 1. Revised 2020-2021 Legislative Program Policy Positions – **PENDING MOTION (attachment 03)**
 2. Investment Policy Amendment - **PENDING MOTION (attachment 04)**
 3. Financial Account signatures – **PENDING MOTION (attachment 05)**
 - d. Treasurer’s Report – **Treasurer Gary Nelson, CRS, GRI, rCRMS**
 1. 2019 Year-to-Date Financials (attachment 06)
 2. 2019 Year-to-Date Capital Budget Update (attachment 07)
 - e. 2020 Proposed Operating Budget, Capital Budget and Strategic Plan – **2020 Treasurer Eric Gibs, SFR, C2EX – MOTION (attachments 08a, 09, 10)**
 - f. Chief Executive Officer’s Report – **Michelle Lind, CEO (attachment 11)**
 1. Legal Update – **Scott Drucker, General Counsel**

- III. PRIMARY COMMITTEE REPORTS**
 - a. Professional & Business Development (PBD) – **Sindy Ready (attachment 12)**
 - b. Business Services & Technology (BST) – **Aaron Pfeifer (attachment 13)**
 - c. Risk Management (RM) – **Lisa Paffrath (attachment 14)**
 - d. Legislative & Political Affairs (LPA) – **Shelley Ostrowski (attachment 15)**
 1. RAPAC and Issues Mobilization Activity Reports (attachment 16)

- IV. REAL ESTATE SPECIALTY REPORTS**
 - a. Arizona CRS Update – **Fred LaBell – 2019 AZ Residential Real Estate Council President**
 - b. Arizona WCR Update – **Yvonne Ahern – 2019 Arizona WCR President**
 - c. Arizona CCIM Update – **Greg Boccardo – CCIM Southern Arizona**

- V. ASSOCIATION CONSIDERATIONS**

- VI. ADJOURN**

NEXT MEETING: 2020 Board of Directors
March 26, 2020
Glendale Renaissance Hotel & Spa ~ Glendale, Arizona