

# ARIZONA REALTORS®

## EXECUTIVE COMMITTEE MEETING

June 7, 2019

Arizona REALTORS® Building - Phoenix, Arizona

### DRAFT MINUTES

#### CALL TO ORDER

The meeting was called to order at 1:01 p.m. by President Lewis. A quorum was present.

#### Present

|                  |              |                   |
|------------------|--------------|-------------------|
| D. Patrick Lewis | Mary Roberts | Jan Leighton      |
| Gary Nelson      | KC Cyga      | Dani Lawrence     |
| Becca Linnig     | Eric Gibbs   | Shelley Ostrowski |
| Aaron Pfeifer    | Sindy Ready  | Randy Rogers      |
| Lori Doerfler    |              |                   |

#### Phone/Videoconference

|               |                 |
|---------------|-----------------|
| Lisa Paffrath | Nicole LaSlavic |
|---------------|-----------------|

#### Absent

Dale Kelley

#### Staff

|               |                  |                |
|---------------|------------------|----------------|
| Michelle Lind | Christina Smalls | Monica Schulik |
| Scott Drucker |                  |                |

#### PRESIDENT'S REPORT – President Lewis

**Approval of Meeting Minutes** – The minutes from the March 25, 2019 meeting were approved as delivered.

**Updated Arizona REALTORS® Calendar of Events** – President Lewis gave an update on the upcoming events and meetings.

**Primary Committee PAG Update** – President Lewis gave an update on the PAGs recommendations.

**Association Health Plan Update** – President Lewis gave an update on the association's efforts to establish an Association Health Plan for members.

#### **MOTION:**

**IT WAS MOVED, SECONDED AND CARRIED TO PARTICIPATE IN THE NAR AMICUS BRIEF, STATE OF NEW YORK VS. U.S. DEPARTMENT OF LABOR, IN DEFENSE OF THE ASSOCIATION HEALTH PLAN REGULATION.**

**NAR and Region XI Update** – President Lewis gave an overview of the NAR REALTOR® Party Meetings in Washington D.C. in May.

## **TREASURER'S REPORT – Gary Nelson**

**2019 Year-to-Date Financials and Capital Budget Update** – Treasurer Nelson gave an update on the Year-to-Date Financials and Capital Budget.

## **CHIEF EXECUTIVE OFFICER'S REPORT – Michelle Lind**

**CEO Update** – CEO Michelle Lind gave an update on the Operations and Strategic Initiatives area.

**Legal Update** – General Counsel Scott Drucker gave an update on current legal issues being monitored by the association.

## **PRIMARY COMMITTEE REPORTS**

**Professional and Business Development** – Chair Sindy Ready gave an update on the PBD area's activities year-to-date.

**Business Services and Technology** – Chair Aaron Pfeifer gave an update on the progress of the BS&T area's year-to-date activities.

### **Risk Management -**

**In Executive session:** Adoption of Hearing Panel Decisions – Seven (7) hearing panel decisions were adopted as submitted.

Chair Lisa Paffrath gave an update on the Risk Management Committee's activities year-to-date.

### **MOTION:**

**IT WAS MOVED, SECONDED AND CARRIED TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2019 THE REVISED RESIDENTIAL LEASE AGREEMENT.**

### **MOTION:**

**IT WAS MOVED, SECONDED AND CARRIED TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2019 THE REVISED BUYER PRE-CLOSING WALKTHROUGH FORM.**

### **MOTION:**

**IT WAS MOVED, SECONDED AND CARRIED TO APPROVE THE REVISIONS TO THE ARIZONA REALTORS®' ADAPTATIONS TO THE NAR CODE OF ETHICS AND ARBITRATION MANUAL.**

**Legislative and Political Affairs** – Chair Shelley Ostrowski gave an update on the year-to-date activities of the LPA area which included a RAPAC and Issues Mobilization Funds Update.

## **REGION VICE PRESIDENTS' REPORTS**

**Region 1** – Vice President Dale Kelley was unable to attend and an update was not given.

**Region 2** – Vice President KC Cyga gave an update on the region activities.

**Region 3** – Vice President Dani Lawrence gave an update on the region activities.

**Region 4** – Vice President Becca Linnig gave an update on the region activities.

**Region 5** – Vice President Eric Gibbs gave an update on region activities.

**AE Representative** – Association Executive Representative Randy Rogers provided a brief report.

**UNFINISHED BUSINESS**

There was no unfinished business to discuss.

**NEW BUSINESS**

**RVP Nomination Process** – President Lewis gave an update on the response received from the local association AEs on changes to the RVP nomination process.

**NAR REACH Investment Fund** – President Lewis gave an overview of a meeting regarding the NAR REACH investment fund and the research needed before the committee can make a decision on investing in the fund.

**Merger Discussion** – President Lewis gave an overview of the meeting held with Arizona REALTORS® leadership and members of the West Maricopa and Southeast Valley Regional merger leadership team.

**Upcoming Meetings** –

2020 Executive Committee Orientation and Budget Meeting will be held at 10:00 a.m. on Friday, September 6, 2019 at the Arizona REALTORS® Building.

2019 Executive Committee Meeting will be held on Wednesday, October 16, 2019 at the Embassy Suites Phoenix/Paradise Valley in conjunction with the Leadership Conference.

**ADJOURN**

There being no further business, the meeting was adjourned at 3:07 p.m.

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**K. Michelle Lind, Recording Secretary**

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On September 11, 2019 an email vote was sent to the Executive Committee for the following motion:

**MOTION:  
TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2019, A REVISED VACANT LAND/LOT PURCHASE CONTRACT THAT REMOVES THE “MARKET CONDITIONS ADVISORY” OPTION CURRENTLY FOUND IN SECTION 1h.**

On September 11, 2019 there was a unanimous vote to approve the motion.  
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