







DUTIES OWED TO THE REAL ESTATE INVESTOR CLIENT | CRS: INCREASE WEALTH WITH RENTALS AND INVESTMENTS

With National Speaker, Chris Bird

Come join us and learn how to increase your wealth, and your clients wealth!

Investment property transactions can easily increase

THURSDAY, AUGUST 22 | 8-5PM

at Tucson Association of REALTORS®

CE: 3 hours Agency & 3 hours General

\$99 (includes lunch & snacks)

your market by 20% and build your net worth at the same time. You will learn why and how rental properties are IDEAL investments that outperform other types of investments while giving you more control to optimize financial returns. You will be able to immediately implement your strategy using the same homes you've been selling for owner-occupants and packaging them to appeal to investors, and your clients too! You do not have to be working on your CRS Designation to learn the benefits of INVESTMENTS; just Register now!

After successfully completing this course, YOU will be able to:

- Develop strategies to increase wealth for your investor clients and yourself through real estate investments
- Integrate real estate investing into your business plan
- Find, analyze, and select successful real estate investments
- Simplify ROI evaluations with easy-to-use financial apps

8 Credits Towards your CRS Designation, 1 CRS Maintenance Credit if you're a CRS, and 6 ADRE Credits!



About the speaker: Chris Bird, CRS

Chris Bird has been in the finance business for more than 30 years. He started his career with a degree in accounting minor in business administration. He also holds the Certified Financial Planner Designation and was a Senior IRS agent for 16 years. He conducts more than 125 seminars a year on accounting, financial planning, wealth building, residential rental property ownership, and tax strategies for both the real estate and financial industries nationwide.



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