

ARIZONA REALTORS®

BOARD OF DIRECTORS' MEETING

October 17, 2018

Scottsdale Marriott at McDowell Mountains ~ Scottsdale, AZ

DRAFT MINUTES

CALL TO ORDER

The regularly scheduled meeting was called to order at 10:33 a.m. by President Doerfler. A quorum was present.

Pledge of Allegiance – The pledge of allegiance was led by Shari Ward.

Inspirational Message – The inspirational message was given by Hilary Sosey.

ASSOCIATION REPORT – President Doerfler

Approval of Minutes – The March 22, 2018 meeting minutes were approved as delivered.

Executive Committee Report – The actions of the Executive Committee since the March 22, 2018 Board of Directors' meeting, including those actions that were approved after the September mailing to the Directors, were presented by President-elect Lewis.

MOTION:

It was moved, seconded and carried to approve Shelley Ostrowski from the Yuma Association of REALTORS® as the 2019 Legislative and Political Affairs Committee Vice-chair.

MOTION:

It was moved, seconded and carried to approve the proposed changes to the 2019-2020 Legislative Program Policy Positions.

MOTION:

It was moved, seconded and carried to approve Shelley Ostrowski from the Yuma Association of REALTORS® as the 2019 Legislative and Political Affairs Chair.

Treasurer's Report – Treasurer Leighton provided a report on the 2018 year-to-date financials and the Capital Budget.

2019 Treasurer-elect Nelson presented the 2019 Proposed Operating/Capital Budget and Strategic Plan to the Board for approval.

MOTION:

It was moved and seconded to approve the proposed 2019 Strategic Plan and Operating and Capital Budgets.

MOTION:

It was moved, seconded and carried to amend the 2019 Operating budget to increase the BS&T budget (810-1770) by \$178,007.65 to provide for zipForm® Mobile and MLS Connect and partially offset the increase by reducing the following expenses:

810-1710	Outsourced Consulting	\$20,000
810-1730	Managed Service Provider – Projects	\$40,000
810-1730	Network Vulnerability Scan	\$10,000
810-1770	Clickdimensions	\$12,000

MOTION:

It was moved, seconded and carried to approve the 2019 Strategic Plan and the 2019 Operating and Capital budgets as amended.

Chief Executive Officer’s Report – CEO Michelle Lind updated the Directors on the Association’s operations.

Legal Update – General Counsel Scott Drucker gave an update on the association’s legal activities.

PRIMARY COMMITTEE REPORTS

Professional and Business Development – Susan Slattery, Chair of the Professional and Business Development Committee provided a year-to-date report on the committee’s activities for the Directors.

Business Services and Technology – Carlos Ramos, Chair of the Business Services and Technology Committee provided a year-to-date report on the committee’s activities for the Directors.

Risk Management – Beth Adams, Chair of the Risk Management Committee provided a year-to-date report on the committee’s activities for the Directors.

Legislative and Political Affairs – Kent Simpson, Chair of the Legislative and Political Affairs Committee provided a year-to-date report on the committee’s activities.

REAL ESTATE SPECIALTY REPORTS

Arizona Chapter of the Residential Real Estate Council – Fred LaBell, 2019 President of the Arizona Chapter of Residential Real Estate Council gave an update to the Directors on chapter events.

Arizona Chapter of WCR – Stacey Krolak, 2018 President of the Arizona State Women’s Council of REALTORS® gave on update to the Directors on chapter events.

Arizona CCIM – Rick Padelford, 2017 Central Arizona CCIM Chapter President gave on update to the Directors on statewide CCIM events.

Broker Involvement Program – J.T. Tsighis from the Tucson Association and member of the NAR Broker Involvement Council encouraged members to participate in the Broker Involvement Program.

ASSOCIATION CONSIDERATIONS

There were no issues up for consideration.

ADJOURN

There being no further business the meeting was adjourned at 12:03 p.m.

K. Michelle Lind, Recording Secretary