



BOARD OF DIRECTORS MEETING
Thursday, March 28, 2019 ~ 10:30 a.m.
Scottsdale Plaza Resort ~ Scottsdale, Arizona

AGENDA

A. CALL TO ORDER – President Lewis

1. Inspirational Message – **Kristin Croak** – Central Arizona Association
2. Pledge of Allegiance – **Bridgett Bowers** – Sedona/Verde Valley Association

B. ASSOCIATION REPORT – President Lewis

1. Director Responsibilities, Authority and Oath of Office – **(attachment 01)**
2. Approval of October 17, 2018 meeting minutes – **(attachment 02)**
3. Election of Year 2020 Officers – **(attachment 03)**
4. NAR Report - 2019 NAR Region XI RVP **Paula Monthofer**
5. Executive Committee Report – **President-elect Roberts** – **(attachment 04 and Handout)**
6. Treasurer’s Report – **Treasurer Nelson**
 - a. 2018 Audit Report – **(attachment 05)**
 - b. Allocation of 2018 Accumulated Operating Surplus **MOTION** – *(Pending Executive Committee Approval: attachment 06 and handout)*
 - c. 2019 Year-to-Date Financial Update – **(attachment 07)**
 - d. 2019 Year-to-Date Capital Budget Update – **(attachment 08)**
7. Chief Executive Officer’s Report – **Michelle Lind, CEO** – **(attachment 09)**
 - a. Legal Update – **Scott Drucker, General Counsel**

C. PRIMARY COMMITTEE REPORTS

1. Professional & Business Development (**PBD**) – **Sindy Ready** – **(attachment 10)**
2. Business Services & Technology (**BST**) – **Aaron Pfeifer** – **(attachment 11)**
3. Risk Management (**RM**) – **Lisa Paffrath** – **(attachment 12)**
4. Legislative & Political Affairs (**LPA**) – **Shelley Ostrowski** – **(attachment 13)**

D. REAL ESTATE SPECIALTY REPORTS

1. CRS Update – **Bryan Anderson, ABR, CRS, GRI – 2020 Arizona RRC President**
2. WCR Update – **Yvonne Ahern – 2019 Arizona WCR President**
3. Arizona CCIM Update – **Greg Boccardo, CCIM**

E. ASSOCIATION CONSIDERATIONS

F. ADJOURN

NEXT MEETING: Friday, October 18, 2019
Embassy Suites ~ Phoenix/Paradise Valley