

ARIZONA ASSOCIATION OF REALTORS®
EXECUTIVE COMMITTEE MEETING
June 6, 2018
Arizona REALTORS® Building - Phoenix, Arizona

DRAFT MINUTES

CALL TO ORDER

The meeting was called to order at 1:03 p.m. by President Doerfler. A quorum was present.

Present

Lori Doerfler	D. Patrick Lewis	Mary Roberts
Jan Leighton	Dani Lawrence	Becca Linnig
Beth Adams	Carlos Ramos	Susan Slattery
Rebecca Grossman	Paula Monthofer	

Phone/Videoconference

Dale Kelley	Christopher Paris	Eric Gibbs
Kent Simpson	Barb Freestone	

Guests

Gary Nelson (Phone)	Ryan Moore, UBS Financial Services
Mike DiGrazia, UBS Financial Services	Tyler Woolley (Nova 401k Associates TPA)

Staff

Michelle Lind	Christina Smalls	Monica Schulik
Scott Drucker	Nicole LaSlavic	Deb Matzen
Nick Catanesi	Kristen Baxter	

PRESIDENT’S REPORT – President Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN

Approval of Minutes – The minutes from the March 19, 2018 meeting were approved as delivered.

Updated AAR Calendar of Events – President Doerfler gave an update on the AAR Calendar of Events.

NAR and Region XI Update – President Doerfler gave an update on the May NAR and Region XI meetings in Washington D.C.

Arizona REALTORS® Multiple Employer Plan (MEP) Presentation by UBS Financial Services and Nova 401k Associates TPA – Ryan Moore, Ryan DiGrazia and Tyler Woolley gave a presentation to the Committee on a proposed Multiple Employer Plan for Arizona REALTORS® members.

MOTION:

IT WAS MOVED, SECONDED AND CARRIED TO MOVE FORWARD WITH EXPLORING THE VIABILITY OF A MULTIPLE EMPLOYER RETIREMENT PLAN FOR MEMBERS OF THE ARIZONA REALTORS®.

TREASURER'S REPORT – Jan Leighton

2018 Year-to-Date Financials and Capital Budget Update – Treasurer Leighton gave an update on the Year-to-Date Financials and Capital Budget.

CHIEF EXECUTIVE OFFICER'S REPORT – Michelle Lind

AAR Update – CEO Michelle Lind gave an update on the Operations and Strategic Initiatives area.

Legal Update – General Counsel Scott Drucker gave an update on current legal issues being monitored by the association.

PRIMARY COMMITTEE REPORTS

Professional and Business Development – Chair Susan Slattery gave an update on the PBD area's activities year-to-date.

Business Services and Technology – Chair Carlos Ramos gave an update on the progress of the BS&T area's year-to-date activities.

Risk Management -

In Executive session: Adoption of Hearing Panel Decisions – Ten (10) hearing panel decisions were adopted as submitted.

Chair Beth Adams gave an update on the Risk Management Committee's activities year-to-date.

Legislative and Political Affairs – Chair Kent Simpson gave an update on the year-to-date activities of the LPA area which included a RAPAC and Issues Mobilization Funds Update.

REGION VICE PRESIDENTS' REPORTS

Region 1 – Vice President Dale Kelley gave an update on the region activities.

Region 2 – Vice President Christopher Paris gave an update on the region activities.

Region 3 – Vice President Dani Lawrence gave an update on the region activities.

Region 4 – Vice President Becca Linnig gave an update on the region activities.

Region 5 – Vice President Eric Gibbs gave an update on region activities.

AE Representative – Association Executive Representative Rebecca Grossman provided a brief report.

UNFINISHED BUSINESS

There was no unfinished business to discuss.

NEW BUSINESS

Legislative and Political Affairs Vice-chair Appointment

MOTION:

IT WAS MOVED, SECONDED AND CARRIED TO RECOMMEND APPROVAL OF SHELLEY OSTROWSKI FROM THE YUMA ASSOCIATION OF REALTORS® AS THE 2019 LEGISLATIVE AND POLITICAL AFFAIRS VICE-CHAIR.

Upcoming meetings –

2019 Executive Committee Orientation and Budget Meeting will be held at 10:00 a.m. on Friday, September 7, 2018 at the Arizona REALTORS® Building.

2018 Executive Committee Meeting will be held at 3:00 p.m. on Monday, October 15, 2018 at Scottsdale Marriott at McDowell Mountains in conjunction with the Leadership Conference.

ADJOURN

There being no further business, the meeting was adjourned at 4:21 p.m.

K. Michelle Lind, Recording Secretary

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On July 16, 2018 an email vote was sent to the Executive Committee for the following motion:

**MOTION:**

**TO APPROVE FOR RELEASE ON OR ABOUT AUGUST 3, 2018, THE ATTACHED REVISED NOTICE OF ABANDONMENT.**

On July 23, 2018 there was a unanimous vote to approve the motion.

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On August 28, 2018 an email vote was sent to the Executive Committee for the following motion:

MOTION:

TO APPROVE THE USE OF \$8,000 FROM LPA BUDGET 786-1510 (PROMOTION LEGISLATIVE ADVOCACY), AND \$2,000 FROM LPA BUDGET 810-1596 (PROFESSIONAL/CONTRACT FEES POLITICAL RESEARCH) TO MAKE A \$10,000 DONATION TO GOVERNOR DOUG DUCEY’S PROMOTIONAL FUND FOR EXPENSES RELATED TO SENATOR JOHN MCCAIN’S SERVICES AT THE ARIZONA STATE CAPITOL.

On August 29, 2018 there was a unanimous vote to approve the motion.

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On September 20, 2018 an email vote was sent to the Executive Committee for the following motion:

**MOTION:**

**TO APPROVE FOR RELEASE ON OR ABOUT OCTOBER 1, 2018 THE ATTACHED REVISED BUYER CONTINGENCY ADDENDUM.**

On September 24, 2018 there was a unanimous vote to approve the motion.

On September 28, 2018 an email vote was sent to the Executive Committee for the following motion:

**MOTION:**

**TO APPROVE \$2,000,000 FROM THE REALTORS® ISSUES MOBILIZATION FUND TO THE CITIZENS FOR FAIR TAX POLICY FUND FOR USE IN THE PASSAGE OF PROPOSITION 126.**

On September 29, 2018 there was a unanimous vote to approve the motion.