



BOARD OF DIRECTORS MEETING

October 17, 2018 ~ 10:30 am – 12:30 pm

Scottsdale Marriott at McDowell Mountains ~ Scottsdale, Arizona

AGENDA

- I. CALL TO ORDER – 2018 President Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN**
 - a. Pledge of Allegiance – **Shari Ward, ABR, GREEN, LTG, SRES** – Southeast AZ Assoc.
 - b. Inspirational Message – **Hilary Sosey** – Lake Havasu Assoc.

- II. ASSOCIATION REPORT – 2018 President Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN**
 - a. Approval of March 22, 2018 Meeting Minutes (**attachment 01**)
 - b. NAR Report – **2018 NAR Region XI RVP Cathy Colvin**
 - c. Executive Committee Report – **President-elect D. Patrick Lewis (attachment 02 and handout)**
 1. Revised 2019-2020 Legislative Program Policy Positions – **MOTION (attachment 03)**
 - d. Treasurer's Report – **Treasurer Jan Leighton, CRS, GRI**
 1. 2018 Year-to-Date Financials (**attachment 04**)
 2. 2018 Year-to-Date Capital Budget Update (**attachment 05**)
 - e. 2019 Proposed Operating Budget, Capital Budget and Strategic Plan – **2019 Treasurer Gary Nelson, CRS, GRI, rCRMS – MOTION (attachments 06, 07, 08)**
 - f. Chief Executive Officer's Report – **Michelle Lind, CEO (attachment 09)**
 1. Legal Update – **Scott Drucker, General Counsel**

- III. PRIMARY COMMITTEE REPORTS**
 - a. Professional & Business Development (**PBD**) – **Susan Slattery, GRI (attachment 10)**
 - b. Business Services & Technology (**BST**) – **Carlos Ramos (attachment 11)**
 - c. Risk Management (**RM**) – **Beth Adams, rCRMS (attachment 12)**
 - d. Legislative & Political Affairs (**LPA**) – **Kent Simpson (attachment 13)**
 1. RAPAC and Issues Mobilization Activity Reports (**attachment 14**)

- IV. REAL ESTATE SPECIALTY REPORTS**
 - a. Arizona CRS Update – **2018 Arizona CRS President, Jeff Lewis, CRS, GRI, SRES**
 - b. Arizona WCR Update – **2018 Arizona State WCR President Stacey Krolak, PMN**
 - c. Arizona CCIM Update – **2017 Central AZ CCIM Chapter President Rick Padelford, CCIM**

- V. ASSOCIATION CONSIDERATIONS**

- VI. ADJOURN**

NEXT MEETING: 2019 Board of Directors

March 28, 2019 - Scottsdale Plaza ~ Scottsdale, Arizona