



**EXECUTIVE COMMITTEE MEETING**  
**October 15, 2018 ~ 3:00 p.m.**  
**Scottsdale Marriott at McDowell Mountains ~ Scottsdale, Arizona**

**AGENDA**

- I. **CALL TO ORDER – 2018 President, Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN**
- II. **ROLL CALL - Reimbursement slips**
- III. **PRESIDENT’S REPORT –President Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN**
  - a. Approval of Meeting Minutes for June 6, 2018 (**attachment 01**)
  - b. Leadership Conference Schedule (**attachment 02**)
  - c. Update from Previous Meetings (**attachment 03**)
  - d. Arizona REALTORS® Multiple Employer Plan (MEP) Update
- IV. **TREASURER’S REPORT – Treasurer Jan Leighton, CRS, GRI**
  - a. 2018 Year-to-Date Financials (**attachment 04**)
  - b. 2018 Year-to-Date Capital Budget Update (**attachment 05**)
  - c. 2019 Proposed Operating Budget, Capital Budget and Strategic Plan (**attachment 06, 07, 08**)
- V. **CHIEF EXECUTIVE OFFICER’S REPORT – Michelle Lind, CEO (attachment 09)**
  - a. CEO Update – Michelle Lind, CEO
  - b. Legal Update – Scott Drucker, General Counsel
- VI. **PRIMARY COMMITTEE REPORTS**
  - a. Professional & Business Development (**PBD**) – Susan Slattery, GRI (**attachment 10**)
  - b. Business Services & Technology (**BST**) – Carlos Ramos (**attachment 11**)
  - c. Risk Management (**RM**) – Beth Adams, rCRMS (**attachment 12**)
    1. Executive Session – Ethics Decisions (**Separate ShareFile Folder**)
  - d. Legislative & Political Affairs (**LPA**) – Kent Simpson (**attachment 13**)
    1. RAPAC and Issues Mobilization Activity Reports (**attachment 14**)
    2. 2019-2020 Proposed Legislative Policy Revisions – **MOTION (attachment 15)**
- VII. **REGION VICE PRESIDENTS’ REPORTS**
  - a. Region 1 – Dale Kelley
  - b. Region 2 – KC Cyga, CRS
  - c. Region 3 – Dani Lawrence, GRI
  - d. Region 4 – Becca Linnig
  - e. Region 5 – Eric Gibbs
  - f. AE Representative – Rebecca Grossman, RCE, GREEN

**VIII. UNFINISHED BUSINESS**

**IX. NEW BUSINESS**

- a. 2019 Legislative & Political Affairs Committee Chair Appointment – **MOTION** (attachment 16)

**X. ADJOURN**

*Thank you for your service on the  
2018 Arizona REALTORS® Executive Committee!*