

Arizona REALTORS®

TALKING POINTS – AUGUST 2018

PROTECT ARIZONA TAXPAYERS ACT

The Citizens for Fair Tax Policy ballot initiative met the signature requirements and will be placed on the November 6, 2018 General Election Ballot as Proposition 126! The total number of valid far exceeded the minimum requirement of 225,963 signatures!

The Proposition's purpose is to protect all Arizonans from costly sales taxes on services, protecting those who are least able to afford new taxes, including senior citizens, the disabled and others on fixed incomes. The passage of the proposition will:

- prevent sales taxes on services which would dramatically increase the costs of every step in the home buying process, from home inspections to title company services, and cut into your commissions.
- Prevent taxes which would go beyond real estate and drive up the costs of childcare, healthcare, hair salons, professional services, car repairs, and pretty much anything else where you have to pay someone for their work.

The Protect Arizona Taxpayers Act does not hurt Arizona state revenues because our state doesn't collect revenue this way, but the idea has already been presented in our state legislature and is likely to come up again given the current political climate.

ONLY if you get asked about teacher pay or something related to the RedForEd issues and strikes, then respond that we support our state's teachers and this Act will help them by keeping their costs low. Sales taxes on services would make so many things a teacher has to pay for more expensive, taking more money out of their pockets.

SINGLE SIGN-ON

We have a goal to get 12,075 of our members enrolled on the Arizona REALTOR® Single Sign-On (SSO) dashboard by the end of 2018. Currently we are at **32.4%** of that goal with **3,910** members enrolled. Please make Single Sign-on a part of your presentation. We will provide two flyers, that you can take on your visits; the SSO flyer (for everyone) and the Broker Option flyer (for brokers to see how they can participate). I will always supply physical copies of the flyers for you. Please let me know at least one week in advance of your association visit so I can send copies to you.

If you are asked "what is Single Sign-on?":

- It is the newest member benefit designed to help members save time, reduce their frustration, and improve their security!
- It is a single site to help them access the most important programs that are used every day!
- They will only have to remember 1 password to access zipForm®, MLS, RPR, AARonline.com, Supra, and AAR eSign.

If there are members who have not enrolled yet, ask them to do it today. Even if they are not in front of a computer, they can do it on their phones!

The easy enrollment steps:

1. Ask them to open a web browser and go to **dashboard.azrealtorso.com**.
2. Their user name is their **NRDS ID** and their password is their **last name (first letter is capitalized)**.
3. Three things will happen; they will be asked to:
 - a. agree to the user agreement
 - b. provide the answers to 3 security questions, and
 - c. create a new password.

That's it – they are enrolled! Those who enroll during August will be eligible for the Apple Watch sweepstakes taking place on September 1st.

Additionally, brokers can also have a presence on the Arizona REALTORS® SSO dashboard; there are three ways to participate, one of which is FREE!

If you have any questions about Single Sign-on please feel free to contact Nick at nickcatanesi@aaronline.com, or Michelle Sinclair at michellesinclair@aaronline.com.

CALL FOR ACTION

Over 423,000 were sent by more than 125,000 REALTORS to Congress asking to extend the National Flood Insurance Program (NFIP). The legislation passed by the U.S. Senate on July 31st and the NFIP will continue renewing or issuing new insurance through November 30, 2018. Arizona's participation rate was only 9.31% which we would like to improve upon at the next opportunity.

Ask those who haven't already signed up for REALTOR® Party Mobile Alerts to receive notifications on Calls For Action, to take out their cell phones and text "**REALTORS**" to **30644**. When they get the alerts encourage them to take a few minutes to respond, it takes only 2-3 minutes but makes a huge impact on issues that affect our businesses and the real estate industry! Thank you!

FORMS (revised form being released on August 3rd)

NOTICE OF ABANDONMENT

During the 2018 legislative session, SB 1376 was passed and will take effect on August 3, 2018. The legislation amends A.R.S. § 33-1370, the portion of the Arizona Residential Landlord and Tenant Act governing the rights and obligations of a landlord following abandonment of the leased property by a tenant.

To reflect the changes in the new law, revisions had to be made to the Arizona REALTORS® Notice of Abandonment. The revised form will be released on August 3, 2018.

If you are asked "what changes were made?":

1. Landlords will have the right to dispose of the tenant's perishable items, including plants
2. Landlords will have the right to remove animals from the leased property and place them in a shelter or boarding facility
3. Changes the length of time a landlord must hold the tenant's abandoned personal property before selling it, expanding the timeframe from 10 to **14 days**

4. After the holding period, the landlord will now be allowed to either donate the tenant's personal property to a charitable organization or sell the property