

ARIZONA ASSOCIATION OF REALTORS®

BOARD OF DIRECTORS' MEETING

October 13, 2017

Embassy Suites ~ Phoenix, AZ

DRAFT MINUTES

CALL TO ORDER

The regularly scheduled meeting was called to order at 10:34 a.m. by President Paula Monthofer. A quorum was present.

Pledge of Allegiance – The pledge of allegiance was led by Eric Gibbs.

Inspirational Message – The inspirational message was given by Sindy Ready.

ASSOCIATION REPORT – President Paula Monthofer, e-Pro, GRI

Approval of Minutes – The March 31, 2017 meeting minutes were approved as delivered.

Election of NAR Director – There was an election by written ballot for 2018 NAR Director between candidates: James Adams (Sedona/Verde Valley), Bryan Anderson (White Mountain), Evan Fuchs (Bullhead City/Mohave Valley) and Lisa Paffrath (Northern Arizona). Evan Fuchs was duly elected 2018 NAR Director by a plurality vote.

NAR Report – A NAR Report was given by Region 11 RVP George Harvey, Jr.

Executive Committee Report – The actions of the Executive Committee since the March 31, 2017 Board of Directors' meeting, including those actions that were approved after the September Mailing to the Directors, were presented by President-elect Lori Doerfler.

MOTION:

It was moved, seconded and carried to approve the proposed changes to the 2018-2019 Legislative Program Policy Positions.

MOTION:

It was moved, seconded and carried to approve the recommendation of Arizona REALTORS® as a DBA for the Arizona Association of REALTORS®.

Treasurer's Report – Treasurer Mary Roberts provided a report on the 2017 year-to-date financials and the Capital Budget.

2018 Treasurer-elect Jan Leighton presented the 2018 Proposed Operating/Capital Budget and Strategic Plan to the Board for approval.

MOTION:

It was moved, seconded and carried to approve the 2018 Proposed Operating/Capital Budget and Strategic Plan.

Chief Executive Officer's Report – CEO Michelle Lind updated the Directors on the Association's operations.

Legal Update – There was no legal update given.

PRIMARY COMMITTEE REPORTS

Professional and Business Development – Pam Frestedt, Chair of the Professional and Business Development Committee provided a year-to-date report on the committee's activities for the Directors.

Business Services and Technology – Sasha Lopez, Chair of the Business Services and Technology Committee provided a year-to-date report on the committee's activities for the Directors.

Risk Management – Evan Fuchs, Chair of the Risk Management Committee provided a year-to-date report on the committee's activities for the Directors.

Legislative and Political Affairs – Gary Nelson, Chair of the Legislative and Political Affairs Committee provided a year-to-date report on the committee's activities.

REAL ESTATE SPECIALTY REPORTS

Arizona CRS Chapter – Jeff Lewis, 2018 Chair of the Arizona CRS Chapter gave an update to the Directors on chapter events.

Arizona Chapter of WCR – Shen-Yi Michelle Chang, 2017 President of the Arizona State Women's Council of REALTORS® gave on update to the Directors on chapter events.

CCIM – Greg Boccardo from the Southern Arizona CCIM Chapter gave on update to the Directors on statewide CCIM events.

ASSOCIATION CONSIDERATIONS

There were no issues up for consideration.

ADJOURN

There being no further business the meeting was adjourned at 12:18 p.m.

K. Michelle Lind, Recording Secretary