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BOARD OF DIRECTORS MEETING

Thursday, March 22, 2018 ~ 10:30 a.m.

Renaissance Glendale Hotel & Spa ~ Glendale, Arizona

AGENDA

A. CALL TO ORDER – President Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN

1. Inspirational Message – **C. Dale Hillard, CRS, GRI** - Southeast Valley Regional Association
2. Pledge of Allegiance – **Gary Fenton, rCRMS** - West Maricopa County Regional Association

B. ASSOCIATION REPORT President Lori Doerfler, ABR, CIPS, rCRMS, CRS, GRI, PMN

1. Director Responsibilities, Authority and Oath of Office – **(attachment 01)**
2. October 13, 2017 minutes as delivered – **(attachment 02)**
3. Election of Year 2019 Officers – **(attachment 03)**
4. NAR Report
 - a. 2018 NAR Region XI RVP **Cathy Colvin, CRS**
 - b. 2019 NAR First Vice President Candidates – **Charlie Oppler and Sherri Meadows**
5. Executive Committee Report – **President-elect D. Patrick Lewis – (attachment 04 and Handout)**
 - a. Bylaws Revisions – **MOTION (attachment 05)**
 - b. 2019 Leadership Appointments for Primary Committees and Local Association Executive – **MOTION (attachment 06 and 06A)**
 - c. Board of Directors Position Description – **MOTION (attachment 07)**
6. Treasurer’s Report – **Treasurer Jan Leighton, CRS, GRI, e-PRO**
 - a. 2017 Audit Report – **(attachment 08)**
 - b. Allocation of 2017 Accumulated Operating Surplus **MOTION – (Pending Executive Committee Approval: attachment 09 and handout)**
 - c. 2018 Year-to-Date Financials – **(attachment 10)**
 - d. 2018 Capital Budget Update – **(attachment 11)**
7. Chief Executive Officer’s Report – **Michelle Lind, CEO – (attachment 12)**
 - a. Legal Update – **Scott Drucker, General Counsel**

C. PRIMARY COMMITTEE REPORTS

1. Professional & Business Development (**PBD**) – **Susan Slattery, GRI** – (attachment 13)
2. Business Services & Technology (**BST**) – **Carlos Ramos** – (attachment 14)
3. Risk Management (**RM**) – **Beth Adams, rCRMS** – (attachment 15)
4. Legislative & Political Affairs (**LPA**) – **Kent Simpson** – (attachment 16)

D. REAL ESTATE SPECIALTY REPORTS

1. CRS Update - **Jeff Lewis, CRS, GRI, SRES**
2. WCR Update - **Stacey Krolak, LTG, PMN**
3. Arizona CCIM Update - **Rick Padelford, CCIM**

E. ASSOCIATION CONSIDERATIONS

F. ADJOURN

NEXT MEETING: Wednesday, October 17, 2018
Scottsdale Marriott at McDowell Mountains