

ARIZONA ASSOCIATION OF REALTORS®

2018 EXECUTIVE COMMITTEE BUDGET MEETING

August 25, 2017

Arizona Association of REALTORS® ~ Phoenix, Arizona

DRAFT MINUTES

PRESENT

Lori Doerfler	D. Patrick Lewis	Mary Roberts
Jan Leighton	Paula Monthofer	Christopher Paris
Dani Lawrence	Eric Gibbs	Kent Simpson
Susan Slattery	Beth Adams	Carlos Ramos
Rebecca Grossman		

PHONE/VIDEO CONFERENCE

Dale Kelley

ABSENT

Dee Schippel

GUEST

Sindy Ready

STAFF

Michelle Lind	Christina Smalls	Monica Schulik
Kristen Baxter	Barbara Freestone	Nicole LaSlavic
Scott Drucker	Nick Catanesi	

CALL TO ORDER

2018 President Lori Doerfler called the meeting to order at 1:02 pm. A quorum was present.

PRIMARY COMMITTEE BUDGET REPORTS

Beth Adams, 2018 Risk Management Committee Chair, provided an overview of the proposed area budget for 2018.

Susan Slattery, 2018 Professional and Business Development Committee Chair, provided an overview of the proposed area budget for 2018.

Carlos Ramos, 2018 Business Services and Technology Committee Chair, provided an overview of the proposed area budget for 2018.

Kent Simpson, 2018 Legislative and Political Affairs Committee Chair, provided an overview of the proposed area budget for 2018.

Jan Leighton, 2018 Treasurer, provided an overview of the proposed Operations & Strategic Initiatives and Capital budgets for 2018.

MOTION: It was moved, seconded and carried to approve the 2018 Strategic Plan and Business Plans as delivered.

MOTION: It was moved and seconded to recommend the proposed 2018 Operating and Capital budgets to the AAR Board of Directors and authorize staff to make any technical and conforming changes.

Motion, second and approved to amend the motion to recommend the 2018 proposed Operating and Capital budgets to the AAR Board of Directors and authorize staff to make any technical and conforming changes by recommending an increase to the Arizona REALTORS® state dues by \$35. Those funds will be directed to the REALTOR® Party on behalf of the individual unless they choose to direct the \$35 to the Issues Mobilization fund or the Arizona Association of REALTORS® Disaster Assistance Foundation (ARDAF).

MOTION: It was moved, seconded and carried to amend the motion to approve the allocation of \$123,710 to account 639-1560 and the remaining portion of the dues increase collected, after the National Association of REALTORS® RPAC fundraising goal is achieved, to be retained and deposited in the REALTORS® Issues Mobilization account for use in accordance with the REALTORS® Issues Mobilization Policies.

MOTION: It was moved, seconded and carried to amend the motion to approve the allocation of an additional \$55,000 in the 2018 Operations & Strategic Initiatives budget 690-1000 (EFT/Credit Card Fees) to cover the increased membership dues EFT fees.

MOTION: It was moved, seconded and carried to amend the motion to approve the allocation of an additional \$2,200 in the 2018 Operations & Strategic Initiatives budget 867-1905 (National Meetings Travel) for Immediate Past President Travel to NAR Legislative and NAR Expo meetings.

MOTION: It was moved, seconded and carried to recommend the 2018 Operating and Capital budgets as amended to the AAR Board of Directors and authorize staff to make any technical and conforming changes.

ADJOURN

There being no further business, the meeting was adjourned at 2:26 p.m.

K. Michelle Lind, Recording Secretary