

ARIZONA ASSOCIATION OF REALTORS®

EXECUTIVE COMMITTEE MEETING

October 11, 2017

Embassy Suites ~ Phoenix, Arizona

DRAFT MINUTES

CALL TO ORDER

The meeting was called to order at 3:03 pm by President Monthofer. A quorum was present.

Present

Paula Monthofer	Lori Doerfler	D. Patrick Lewis
Mary Roberts	Matias Rosales	Clark Jones
Christopher Paris	Dee Schippel	Cathy Erchull
Evan Fuchs	Pam Frestedt	Sasha Lopez
Gary Nelson	Paula Serven	Laura Tarin

Guest

Jan Leighton

Staff

Michelle Lind	Christina Smalls	Monica Schulik
Barb Freestone	Scott Drucker	Nick Catanesi
Nicole LaSlavic		

PRESIDENT'S REPORT – President Monthofer

Approval of Meeting Minutes – The minutes from the June 9, 2017 meeting were approved as delivered.

Conference Events – President Monthofer gave an overview the conference events for the week.

Update from Previous Meetings – President Monthofer gave the update from previous meetings for the Board of Directors.

ARDAF Contributions/House of Refuge Thank You Letters – President Monthofer gave an update on the ARDAF contributions made to associations in 2017, and a thank you letter from House of Refuge.

NAR Director Election – President Monthofer gave an update on the NAR Director Election taking place during the Board of Directors meeting on October 13, 2017.

TREASURER'S REPORT – Treasurer Mary Roberts

2017 Year-to-Date Financials and Capital Budget – Treasurer Mary Roberts gave an update on the 2017 year-to-date financials and capital budget.

2018 Proposed Operating/Capital Budget and Strategic Plan – Treasurer Mary Roberts referenced the 2018 Proposed Operating/Capital Budget and Strategic Plan.

CHIEF EXECUTIVE OFFICER'S REPORT – Michelle Lind, CEO

CEO Update – Michelle Lind, CEO gave an update on the Operations and Strategic Initiatives area.

PRIMARY COMMITTEE REPORTS

Professional & Business Development – Chair Pam Frestedt gave a year-to-date update on the PBD area's activities.

Business Services & Technology – Chair Sasha Lopez gave a year-to-date update on the progress of the BS&T area.

Risk Management – Chair Evan Fuchs gave an update on the Risk Management Committee's activities year-to-date.

In Executive session: Twelve (12) hearing panel decisions were adopted.

MOTION: It was moved, seconded and carried to approve the reallocation of \$1,000 in the Risk Management Committee budget from 630-1610 (Professional Standards Training Catering/Hotel) to 787-1615 (Alternative Dispute Resolution Mediation/Ombudsman Training).

Legislative & Political Affairs – Chair Gary Nelson gave an update of the year-to-date activities of the LPA area.

MOTION: It was moved, seconded and carried to approve the proposed changes to the 2018-2019 Legislative Program policy positions.

MOTION: It was moved, seconded and carried to approve the reallocation of \$4,000 from 788-1501 (Staff Expense Government Area Support), \$2,000 from 788-1510 (Staff Expense Legislative Advocacy) and \$2,000 from 788-1545 (Staff Expense Local Lobbying Support) to 630-1550 (Catering/Hotel Legislative Policy Development).

REGION VICE PRESIDENTS' REPORTS

Region 1 – Region Vice President Matias Rosales gave an update on the region activities year-to-date.

Region 2 – Region Vice President Christopher Paris gave an update on the region activities year-to-date.

Region 3 – Region Vice President Clark Jones gave an update on the region activities year-to-date.

Region 4 – Region Vice President Dee Schippel gave an update on the region activities year-to-date.

Region 5 – Region Vice President Cathy Erchull gave an update on the region activities year-to-date.

Association Executive Representative – Association Executive Representative Laura Tarin provided a brief report.

UNFINISHED BUSINESS

There was no unfinished business.

NEW BUSINESS

Adoption of Arizona REALTORS® dba -

MOTION: It was moved, seconded and carried to approve Arizona REALTORS® as a dba for the Arizona Association of REALTORS®.

Next Meeting –

The first meeting of the 2018 Executive Committee is scheduled at 1:00 pm on Wednesday, January 10, 2018 at the Arizona Association of REALTORS®.

ADJOURN

There being no further business, the meeting was adjourned at 5:10 pm.

K. Michelle Lind, Recording Secretary