"REALTOR®...the best prepared real estate practitioner with the highest standards"

EXECUTIVE COMMITTEE MEETING
October 11, 2017 ~ 3:00 pm
Embassy Suites ~ Phoenix, Arizona

AGENDA

I. CALL TO ORDER – 2017 AAR President, Paula Monthofer, e-PRO, GRI

II. ROLL CALL - Reimbursement slips

III. PRESIDENT'S REPORT – 2017 AAR President, Paula Monthofer, e-PRO, GRI

a. Approval of Meeting Minutes for June 09, 2017 **(attachment 01)**
b. Conference Events for Executive Committee **(attachment 02)**
c. Update from Previous Meetings **(attachment 03)**
d. ARDAF Contribution/House of Refuge Thank You Letters **(attachment 04 & 05)**
e. NAR Director Election

IV. TREASURER'S REPORT – Treasurer Mary Roberts

a. 2017 Year-to-Date Financials **(attachment 06)**
b. 2017 Year-to-Date Capital Budget Update **(attachment 07)**
c. 2018 Proposed Operating/Capital Budget and Strategic Plan **(attachment 08, 09 and 10)**

V. CHIEF EXECUTIVE OFFICER'S REPORT – Michelle Lind, CEO (attachment 11)

a. CEO Update – Michelle Lind, CEO
b. Legal Update – Scott Drucker, General Counsel

VI. PRIMARY COMMITTEE REPORTS

a. Professional & Business Development **(PBD) – Pam Frestedt, ABR, GRI, LTG, PMN (attachment 12)**
b. Business Services & Technology **(BST) – Sasha Lopez, ABR (attachment 13)**
c. Risk Management **(RM) – Evan Fuchs, ABR, CRS, GRI, SRS (attachment 14)**
    1. Executive Session – Ethics Decisions **(Separate ShareFile Folder)**
    2. Budget Reallocation – MOTION **(attachment 15)**
d. Legislative & Political Affairs **(LPA) – Gary Nelson, ABR, rCRMS, CRS, GRI (attachment 16)**
    1. RAPAC and Issues Mobilization Activity Reports **(attachment 17)**

2. Revised 2018-2019 Proposed Legislative Program Policy Positions – **MOTION (attachment 18)**

VII. REGION VICE PRESIDENTS' REPORTS

a. Region 1 – **Matias Rosales**
b. Region 2 – **Christopher Paris, CRS, GRI, ABR, SFR**
c. Region 3 – **Clark Jones, CDPE, CRB, CRS, e-Pro, GRI, SRS**
d. Region 4 – **Dee Schippel, ABR, GRI, SRS**
e. Region 5 – **Cathy Erchull, GRI**
f. AE Representative – **Laura Tarin**

VIII. UNFINISHED BUSINESS

IX. NEW BUSINESS

a. Adoption of Arizona REALTORS® dba – **MOTION (attachment 19)**
b. Upcoming Meetings:
2018 ExCom Meeting – Wednesday, January 10, 2018 / 1:00 pm @ AAR

X. ADJOURN

Thank you for your service on the 2017 AAR Executive Committee!