



**BOARD OF DIRECTORS MEETING**  
**October 9, 2015 ~ 10:30 am – 12:30 pm**  
**Scottsdale Assoc. of REALTORS® ~ Scottsdale, Arizona**

**AGENDA**

- I. CALL TO ORDER – 2015 President Jim Sexton, GRI**
  - a. Pledge of Allegiance – **Sue Barnes, CRS, GRI**
  - b. Inspirational Message – **Susan Slattery, GRI**
  
- II. ASSOCIATION REPORT – 2015 President Jim Sexton, GRI**
  - a. Approval of March 27, 2015 Meeting Minutes (attachment 01)
  - b. NAR Report – **2015 NAR Region XI RVP Linda Rheinberger, ABR, CRS, PMN, SRES**
  - c. Executive Committee Report – **President-elect Paula Serven, GRI, SFR, e-Pro (attachment 02 and handout)**
    1. 2016 Proposed Legislative Policy Revisions – **MOTION (attachment 03)**
    2. AAR Bylaws Revisions – **MOTION (attachment 04)**
  - d. Treasurer's Report – **Treasurer Lori Doerfler, ABR, CRS, GRI, SRES**
    1. 2015 Year-to-Date Financials (attachment 05)
    2. 2015 Year-to-Date Capital Budget Update (attachment 06)
  - e. 2016 Proposed Operating/Capital Budget and Strategic Plan – **2016 Treasurer D. Patrick Lewis – MOTION (attachment 07 and 08)**
  - f. Chief Executive Officer's Report – **Michelle Lind, CEO (attachment 09)**
    1. Legal Update – **Scott Drucker, General Counsel**
  
- III. PRIMARY COMMITTEE REPORTS**
  - a. Legislative and Political Affairs (**LPA**) – **Holly Mabery, ABR, CRMS, GRI (attachment 10)**
    1. RAPAC Recognition
    2. RAPAC and Issues Mobilization Activity Reports (attachment 11)
    3. FPC Report – Craig Sanford
  - b. Professional and Business Development (**PBD**) – **Gary Nelson, CRMS, CRS, GRI (attachment 12)**
  - c. Business Services and Technology (**BST**) – **Yvonne Coelet, ABR, CRS, GRI, LTG, PMN (2016 BST Chair) (attachment 13)**
  - d. Risk Management (**RM**) – **Martha Appel (attachment 14)**

**IV. REAL ESTATE SPECIALTY REPORTS**

- a. Brad MacLay, CRS** – President, Arizona CRS Chapter
- b. Tricia Lehane, GRI, LTG, SRES** – President, Arizona State Women’s Council of REALTORS® (WCR)

**V. ASSOCIATION CONSIDERATIONS**

**VI. ADJOURN – Next Meeting:**

**April 1, 2016**

**Prescott Resort - Prescott, Arizona**