**ARIZONA**
*association of*
**REALTORS**®

*Real Solutions.*
*REALTOR® Success.*

**"REALTOR®...the best prepared real estate practitioner with the highest standards"**

**EXECUTIVE COMMITTEE MEETING**
October 2015 ~ 3:00 pm
**Scottsdale Assoc. of REALTORS® ~ Scottsdale, Arizona**

**<u>AGENDA</u>**

**I.      CALL TO ORDER** – 2015 AAR President, Jim Sexton, GRI

**II.     ROLL CALL** (reimbursement slips)

**III.    PRESIDENT'S REPORT** – 2015 President Jim Sexton, GRI
   a.  Approval of Meeting Minutes for June 12, 2015 **(attachment 01)**
   b.  Conference Events for Executive Committee
   c.  Update from Previous Meetings **(attachment 02)**
   d.  Investment Policy – **MOTION (attachment 03)**
   e.  AAR Bylaws Revisions **– MOTION (attachment 04)**

**IV.    TREASURER'S REPORT** – Treasurer Lori Doerfler, ABR, CRS, GRI, SRES
   a.  2015 Year-to-Date Financials **(attachment 05)**
   b.  2015 Year-to-Date Capital Budget Update **(attachment 06)**
   c.  2016 Proposed Operating/Capital Budget and Strategic Plan **(attachment 07 and 08)**

**V.     CHIEF EXECUTIVE OFFICER'S REPORT** – Michelle Lind, CEO **(attachment 09)**
   a.  CEO Update – Michelle Lind, CEO
       1. Scholarship Update **(attachment 10)**
   b.  Legal Update – Scott Drucker, General Counsel

**VI.    PRIMARY COMMITTEE REPORTS**
   a.  Legislative & Political Affairs **(LPA)** – Holly Mabery, ABR, CRMS, GRI **(attachment 11)**
       1. RAPAC and Issues Mobilization Activity Reports **(attachment 12)**
       2. 2016 Proposed Legislative Policy Revisions – **MOTION (attachment 13)**
   b.  Professional & Business Development **(PBD)** – **Gary Nelson, CRMS, CRS, GRI (attachment 14)**
   c.  Business Services & Technology **(BST)** – **Yvonne Coelet, ABR, CRS, GRI, LTG, PMN (2016 BST Chair) (attachment 15)**
       1. **Tech Helpline – MOTION (attachment 16)**
   d.  Risk Management **(RM)** – Martha Appel **(attachment 17)**

**VII.   REGION VICE PRESIDENTS' REPORTS**
  a.  Region 1 – **Mary Roberts, ABR, GRI**
  b.  Region 2 – **Bill Ashker**
  c.  Region 3 – **Beth Adams**
  d.  Region 4 – **Jim Amdahl**
  e.  Region 5 – **Yvette Palmer, SRES**
  f.  AE Representative – **Jan Marie Ennenga**

**VIII.  UNFINISHED BUSINESS**

**IX.   NEW BUSINESS**
  a.  **Next Meeting –**
     **2016 ExCom – Monday, January 12, 2015 / 1:00 pm @ AAR (preceded by RVP Training)**

**X.    ADJOURN**