

2016 AAR Officer Candidates

PRESIDENT

PAULA SERVEN, GRI, SFR, e-Pro

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Scottsdale, Arizona 85254

Licensed since 1993 as a member of the Scottsdale Area Association of REALTORS® (SAAR) for my entire career, I have served on the Executive Committee since the appointment of Treasurer in 2007. I served the SAAR membership as the President in 2010 and a year later Chairman of the Board as the only member who has ever served for a two year term. I have proudly served on the Arizona Association of REALTORS® Board of Directors all of the previous years and as a National Director as well. Below you will find the following committees as well:

- Risk Management Chair 2011
- RAPAC Trustee 2012
- Committee Member of Risk Management 2012,2013, 2014, 2015
- Political Legislative Committee 2012,2013,2014, 2015
- Strategic Planning Committee 2011,2012,2013, 2014 2015
- Business Services and Technology 2014
- Professional Development 2015
- RAPAC Chair for SAAR 2013 & 2014

I am fully aware of the responsibilities of holding the office of the President and am prepared to fulfill that role. I am grateful to serve at this level for our membership with the Arizona Association of REALTORS® as well as the local and the national level. I am committed to our members and our association along with our profession and wish to continue. Thank you for your vote.

PRESIDENT - ELECT

PAULA MONTHOFER, ABR, GRI

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Flagstaff, Arizona 86001

After graduating from Rutgers College, I moved to Arizona in 2001 and happily found a new family: my REALTOR® family. My husband Mark, daughter Samantha Ann and I are thankful for that and the life our industry has provided. As a working REALTOR®, I have become intimately familiar with our industry-specific issues and, as an instructor, I have had the opportunity to share that knowledge with my colleagues. I have worked with amazing REALTORS® from around the state as well as our incredible AAR staff while serving on various local and state committees including:

- 2015 First Vice President
- 2014 Treasurer AAR
- 2013-2014 FPC for NAR
- 2012 Chair, AAR Professional and Business Development Committee
- 2012, 2013 member, AAR REALTORS® Issues Mobilization Committee
- 2011, 2012 Quota Director, AAR

- 2011 President, Northern Arizona Association of REALTORS®
- 2010, 2011, 2013 member, AAR GRI Curriculum Subgroup
- 2010 member, AAR Purchase Contract Revision Committee
- 2010 recipient of NAAR's Distinguished Service Award

I know that with my passion, experience and tenacity I can make a difference for AAR and its members. I respectfully ask for your support and vote to give me that opportunity. Thank you.

FIRST VICE PRESIDENT

LORI D. DOERFLER, ABR CRS GRI SRES

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 Lake Havasu City, AZ 86403

This election process is all about YOU, the member of the Arizona Association of REALTORS. Shortly, you will be asked to vote for the candidates you want to represent you as the 2016 Officers of AAR.

What an amazing year! Thank you for giving me the chance to serve as part of the AAR Leadership Team as your 2015 Treasurer. I've enjoyed the opportunity to share and work with dedicated REALTORS® all over Arizona not to mention our incredible AAR staff.

Prior to serving as AAR Treasurer, I had the honor of working in various capacities at the local level which included the leadership positions of President of the Lake Havasu Association of REALTORS® and of the Lake Havasu Area Women's Council of REALTORS®. At the AAR level, I got to be a part of the Professional Standards, Risk Management, Business and Technology, and the Professional and Business Development Committees. Additionally I served on various task forces, workgroups and sub-committees over the years. I am a committed volunteer who believes in our industry and have no agenda other than to serve ALL members.

“It would be an **honor and a privilege** to continue to serve YOU as 2016 First Vice-President and I am committed to working for YOU to the best of my ability. I respectfully ask for your vote.”

TREASURER

D. PATRICK LEWIS

Better Homes & Gardens Real Estate 602-697-6670
 Sonoran Desert Lifestyles dpatricklewis@gmail.com
 33747 N. Scottsdale Rd., Suite 101
 Scottsdale, Arizona 85266

Experience

- 2014 Chairman of the Board - Scottsdale Area Association of REALTORS®
- Graduate of the SAAR Leadership Academy - Class 11
- 2007 - 2008 Chairman of Government Affairs - SAAR
- 2009-2015 Director SAAR Board of Directors
- 2014 Chairman of Business Services & Technology - AAR

- 2015 Vice-Chair Legislative Committee - AAR
- 2016 Chair Legislative Committee - AAR
- Served on AAR's Legislative Committee since 2008
- 2009-2015 AAR Director
- RAPAC Major Investor
- Graduate of the inaugural Citizens Academy for the Scottsdale Fire Dept.
- Served on the Presidential Advisory Group on Technology for AAR
- NAR Board of Directors - 2012-2015
- 2014-2015 ARMLS Rules Committee

I am born and raised in Phoenix. Shortly after I began my real estate career in 2002 at John Hall & Associates I was lucky enough to be influenced by some great agents and a great broker to get involved. So I took that advice. As a result, I have been honored and privileged to serve both SAAR and AAR in multiple capacities and cannot think of any better way to give back to my profession than through advocating for it at every level.

What matters most to me most is you, my fellow members. I am here to listen to you and understand your needs so that AAR can be a resource and a partner now and in the future.

I respectfully ask for your vote and thank you.

TREASURER

STEVE REDMOND, ABR, AHWD, GRI

Long Realty Company

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steveredmond@comcast.net

Tucson, Arizona 85718

Service to my Local Association

- Immediate Past President - Tucson Association of REALTORS®
- Chair of the C.E.O. Search Task Force
- 2014 President - Tucson Association of REALTORS®
- 2013 President-elect - Tucson Association of REALTORS®
- 2012 Vice-President - Tucson Association of REALTORS®
- 2011 Elected to second 2 year term on Board of Directors
- 2009 Elected to first 2 year term on Board of Directors
- 2011-2012 Served as Chair for Marketing and Home Tour Committee
- 2010 Awarded Outstanding Service Award from Tucson Association
- 2007 Founding member of Marketing and Home Tour Committee

Service to my State Association

- 2012-2015 Member of the Professional Standards Committee
- 2014 & 2015 Member of Business Services & Technology Committee
- 2014 & 2015 Member of the Predictive Analytics Workgroup
- 2015 Member of Legislative Committee

Service to the National Association

- 2014 & 2015 Member of the Diversity Committee

I'm already a 22 year Arizona Resident. (Where has time gone!) Thirteen of these have been as a Licensed REALTOR® with the Tucson Association of REALTORS®. My most recent assignment was as Chair of the C.E.O. Search Task Force, charged with replacing our outgoing C.E.O. Phil Tedesco. I'm excited for you to meet our new C.E.O. Marc Lebowitz at the Spring Convention.

Communication is what speaks to me. As I have continued to find my voice, I have committed and dedicated myself to creating better and more complete communication with colleagues, association members and the public. This has allowed me to be a credible voice for others. As you can see above, I've had a lot of people placing their trust in me. This is a fact that I don't take lightly.

For these reasons, I am asking for your trust in voting for me as your 2016 AAR Treasurer. I pledge that I will represent you and ALL Arizona REALTORS® to the very best of my ability.

Thank you in advance for your vote! Steve

REGION 1 VICE PRESIDENT

MATIAS ROSALES

Century 21 Action Group
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I have been a REALTOR® since 2008. I originally started as an assistant with my current partner Shelley Ostrowski and credit her training to my love and respect for our profession. Today we form the Yuma Home Team. I have been active in our local board since joining in 2008. I have been part of several committees such as the PR Committee, Luncheon Committee and our RPAC Committee. Those committees prepared me to join our Board as a Director and then President-elect and leading to serving as the 2014 President. I had the honor of receiving the REALTOR® of the Year award for 2013. I look forward to serving our membership as Regional Vice President and keeping our members informed to hopefully increase our membership participation and promote the REALTOR® name.

2008 - Present – Century 21 Action Group, REALTOR®

Awards and Accomplishments:

Yuma Association President 2014
President-elect for the Yuma Association of REALTORS® 2013
2013 REALTOR® of the Year Recipient
Yuma Association of REALTOR® Board of Director, 2009-2013
Yuma Association of REALTOR® Public Relations Co-Chair 2009-2013
Luncheon & RPAC Committee member 2008-Present
2011-2014 DOUBLE CENTURION AWARD FOR TEAM PRODUCTION
Ranked 1 in the Nation for the Century 21 Brand in 2014
Ranked 2 in Our Region from 2009-2014 for Century 21 Brand.
Ranked 1 in Our Region year end of 2014
Greater Yuma Economic Development Board Member 2013 to Present
Planning and Zoning Commission for Yuma County 2013 to Present

2013 - Present – Vice Mayor, City of San Luis, Arizona
Greater Yuma Economic Development Board Member 2013 to Present
Planning and Zoning Commission for Yuma County 2013 to Present
Greater Yuma Port Authority Board Member
Arizona-Mexico Commission Member
NALEO Member

2012 - 2013 – Council Member, City of San Luis, Arizona

2008 - Present – Volunteer for the Make A Wish Foundation as a local wish granter for the Yuma Area.

I strive in my Real Estate Career with the highest ethics and professionalism.

REGION 3 VICE PRESIDENT

CLARK JONES, CDPE, CRB, CRS, e-Pro, GRI, SRS, MRP, RSPS

ERA Young Realty & Investment

928-472-3517

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Payson, Arizona 85541

I have been a licensed REALTOR® in Arizona since 1994 and earned my Broker's license in 1997, before that I was an independent Broker/Owner in California (nice place to be from) since 1985. My primary association membership has been with Central Arizona Board of REALTORS® (CABR), also a short period of time with a secondary membership to the White Mountains Association and Scottsdale Association. It has been my honor to volunteer in many ways over the years; I have met some great people during the experiences. My involvement has included:

- CABR President – 2013
- CABR President-elect – 2012
- CABR Vice President – 2011
- CABR Executive Committee – 2009
- CABR MLS Committee Chair – 2012
- CABR Board of Directors – 2004-2008
- CABR Bylaws Committee Chair – 2005
- AAR Professional Standards Committee – 2011-Present
- AAR Ombudsman – 2011- Present
- AAR RAPAC Trustee – 2014
- AAR RAPAC Trustee Co-chair – 2015

I look forward to the task of Regional Vice President disseminating information from AAR to the local associations. I respectfully ask for your support and vote to give me the opportunity.

REGION 5 VICE PRESIDENT

CATHY ERCHULL, GRI

Tierra Antigua Realty
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Tucson, Arizona 85704

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I have been a REALTOR® in Arizona since I moved to Tucson in 1999 and subsequently earned my broker's license in 2002. I have always felt that giving back is very important to the association and to the industry as a whole. In 2005, I joined the Tucson Association of REALTORS® Multiple Listing Service (TARMLS) Rules and Regulation Committee (currently known as the Standards Committee) and since then have continued to be actively involved in TARMLS and Tucson Association of Realtors (TAR) as either a committee member, committee chair, TAR Director and in 2013 as President of TAR.

As President-elect and President of TAR I was afforded an opportunity to become an Arizona Association of REALTORS® director for 2012 and 2013 and was elected to a three year term in 2014 thus granting me a good base of knowledge for the Region 5 Vice President position.

My involvement thus far includes:

TARMLS Rules and Regulations Committee - 01/01/05 – 1/1/07
TARMLS Technology Committee - 01/01/07 – 12/31/09
TAR Form Committee member - 01/01/09 – 12/31/09
TAR Form Committee chairman - 01/01/10 – 12/31/11
TAR Board Director - 01/01/09 – 12/31/09
ADRE Instructor - 6/7/2010 – Present
TAR Board Officer/Treasurer - 01/01/10 – 12/31/12
TAR Board Officer/Vice President - 1/1/11 – 12/31/11
TAR Board Officer/President-elect - 01/01/12 – 12/31/12
TARMLS Board Director - 1/1/12 – 12/31/12
TAR Board Officer/President - 01/01/13 – 12/31/13
TAR Board Officer Immediate Past President - 01/01/14 – 12/31/14
AAR Business and Professional Development Committee - 01/01/14 – 12/31/14
AAR Director - 01/01/14 – Present
TARMLS Board Officer/President-elect - 01/27/15 – Present
TAR Board Director (TARMLS Liaison) - 01/27/15 – Present
AAR Grievance Committee - 01/01/15 – Present

I look forward to serving AAR's members as the Region 5 Vice President.