#### **ARIZONA ASSOCIATION OF REALTORS<sup>®</sup>**

#### EXECUTIVE COMMITTEE MEETING January 12, 2015 AAR ~ Phoenix, AZ

# MINUTES DRAFT

#### CALL TO ORDER

The meeting was called to order at 1:01 pm by President Sexton. A quorum was present.

#### Present

Jim Sexton Lori Doerfler Martha Appel Jan Marie Ennenga Gary Nelson Paula Serven Beth Adams Bill Ashker Evan Fuchs Yvette Palmer Paula Monthofer Jim Amdahl Fred Cleman Holly Mabery Mary Roberts

Staff Michelle Lind Barb Freestone Ron LaMee Ashley Slechta

Christina Smalls Scott Drucker Nick Catanesi Monica Schulik Lauren Streiff Nicole LaSlavic

### <u>PRESIDENT'S REPORT – President Jim Sexton</u> AE Representative 2015 Leadership Appointment -

**MOTION:** It was moved, seconded and carried to recommend approval of Jan Marie Ennenga from the Yuma Association of REALTORS<sup>®</sup> as the new 2015 Local Association Executive Representative appointment to the Executive Committee.

**Approval of Meeting Minutes** – The minutes from the August 29, 2014 and October 6, 2014 meetings were approved as delivered.

**Executive Committee Reference Materials –** President Jim Sexton gave an overview the Reference Materials for the year.

**Operating Reserve Legal Assistance Request Procedures** – CEO Michelle Lind gave an overview of the Legal Assistance Request Procedure.

**Role of ExCom in Professional Standards** – General Counsel Scott Drucker gave the committee a review of their role in rendering a decision on Professional Standards cases.

Online Voting – CEO Michelle Lind discussed the email voting protocol with the committee.

**MOTION:** It was moved, seconded and carried to continue online voting as it has been conducted in the past.

**Update from Previous Meetings** – President Sexton explained the Board of Directors Update form to the committee.

### TREASURER'S REPORT – Treasurer Lori Doerfler

2014 Budget - Treasurer Lori Doerfler gave an update on the 2015 budget.

Financials Update Process - Treasurer Lori Doerfler gave an overview of the process of updating financials.

Year-to-Date Financials - Treasurer Lori Doerfler gave an update on the 2015 financials.

**2014 - 2015 Capital Budget** – Treasurer Lori Doerfler gave an update on the 2014 and 2015 capital budgets.

**MOTION:** It was moved, seconded and carried to approve up to \$40,000 from the Capital Reserve fund for tenant and building improvements.

# Capital Reserve, Strategic Initiatives Reserves and Issues Mobilization Historical Disbursements

- CEO Michelle Lind gave an update on the Capital Reserve, Strategic Initiatives Reserves and Issues Mobilization Historical Disbursements.

# CHIEF EXECUTIVE OFFICER'S REPORT – CEO Michelle Lind

AAR Update – CEO Michelle Lind gave an update on the Operations and Strategic Initiatives area.

**ARDAF Update** – CEO Michelle Lind gave an update on the Arizona REALTORS<sup>®</sup> Disaster Assistance Foundation.

**Legal Update** – General Counsel Scott Drucker gave an update on current legal issues being monitored by the Arizona Association of REALTORS<sup>®</sup>.

**Foundation for Housing and Community Outreach Update** – The Director of Association Relations, Monica Schulik, gave an update to the committee.

**Communications/Research & Member Value Update** – Senior Vice President of Research and Member Value, Ron LaMee gave an overview of the new Communications strategy.

# PRIMARY COMMITTEE REPORTS

**Professional and Business Development** – Chairman Gary Nelson gave an update on the PBD area's activities year-to-date.

**Business Services and Technology** – Chairman Fred Cleman gave an update on the progress of the BS&T area's year-to-date activities.

#### Risk Management -

In Executive session: Seven (7) hearing panel decisions were adopted.

Chairman Martha Appel gave an update on the Risk Management Committee's activities year-to-date.

**MOTION:** It was moved, seconded and carried to approve, for release on or about February 2, 2015, the revised H.O.A. Condominium / Planned Community Addendum.

**MOTION:** It was moved, seconded and carried to approve for immediate implementation the revisions to sections I(B) and I(C) of AAR's Ethics Citation Program as set forth in AAR's Professional Standards Policies and Procedures.

**Legislative and Political Affairs** – Chairman Holly Mabery gave an update the year-to-date activities of the LPA area.

**MOTION:** It was moved, seconded and carried to approve Orlando Cazarez as the Federal Political Coordinator to Congressman-elect Ruben Gallego congressional district seven and Bill Arnold as the Federal Political Coordinator to Congresswoman-elect Martha McSally.

#### **REGION VICE PRESIDENTS' REPORTS**

Region 1 – Vice President Mary Roberts gave an update on the region activities.

Region 2 - Vice President Bill Ashker gave an update on the region activities.

Region 3 – Vice President Beth Adams gave an update on the region activities.

Region 4 – There was no update on the region's activities.

**Region 5** – Vice President Yvette Palmer gave an update on region activities.

**AE Representative** – Association Executive Representative Jan Marie Ennenga provided a brief report on the progress of planning the 2015 AE Workshop.

# **UNFINISHED BUSINESS**

There was no unfinished business.

#### NEW BUSINESS

**2016-2017 Committee Leadership Appointments** – President-elect Paula Serven and First Vice President Paula Monthofer

# **MOTION:**

It was moved, seconded and carried to recommend approval of the following leadership appointments for Primary Committees and Local Association Executive for 2016 to the Board of Directors.

- Legislative and Political Affairs: Holly Eslinger, Chair Gary Nelson, Vice Chair
- Business Services and Technology Yvonne Coelet, Chair Sasha Lopez, Vice Chair
- Risk Management
  Gerry Russell, Chair
  Evan Fuchs, Vice Chair
- Professional and Business Development

Christopher Paris, Chair Stacey Onnen, Vice Chair

• Local Association Executive appointment to Executive Committee Judy Jackson, Northern Arizona Association of REALTORS<sup>®</sup>

**2016 Planning and Budget Timelines** – President Sexton gave an overview of the deadlines for submitting 2016 budgets.

# Region XI Nominating Committee -

**MOTION:** It was moved, seconded and carried to appoint 2015 President Jim Sexton and President-Elect Paula Serven as Arizona's representatives on the Region XI Nominating Committee.

Region XI Vice President for 2018 - President-elect Paula Serven

**MOTION:** It was moved, seconded and carried to endorse Paula Monthofer as Region XI Vice President for 2018.

**Next Meeting** – The next meeting will be held at 3:00 p.m. on Tuesday, March 24<sup>th</sup> at the Prescott Resort in Prescott, Arizona.

#### ADJOURN

There being no further business, the meeting was adjourned at 4:08 p.m.

K. Michelle Lind, Recording Secretary

On January 13, 2015 an email vote was sent to the NAR Directors for the following motion: MOTION: To endorse Paula Monthofer as Region XI Vice President for 2018. On January 15, 2015 there was a unanimous vote to approve the motion.