



BOARD OF DIRECTORS MEETING
Friday, March 27, 2015 ~ 9:45 a.m to Noon
Prescott Resort ~ Prescott, Arizona

AGENDA

A. CALL TO ORDER – President Jim Sexton, GRI

1. Inspirational Message – **Carlos Ramos, Santa Cruz County Board of REALTORS®**
2. Pledge of Allegiance – **Eric D. Gibbs, Sr., Tucson Association of REALTORS®**

B. ASSOCIATION REPORT – President Jim Sexton, GRI

1. Director Responsibilities, Authority and Oath of Office – **(attachment 01)**
2. October 2014 minutes as mailed – **(attachment 02)**
3. Election of Year 2016 Officers – **(attachment 03)**
4. NAR Report – **2015 NAR Region XI RVP Linda Rheinberger, ABR, CRS, PMN, SRES**
5. Executive Committee Report – **President-elect Paula Serven, GRI, SFR, e-Pro – (attachment 04 and Handout)**
 - a. 2016 Leadership Appointments for Primary Committees and Local Association Executive **MOTION – (attachment 05)**
6. Treasurer's Report – **Treasurer Lori Doerfler, ABR, CRS, GRI, SRES**
 - a. 2014 Audit Report – **(attachment 06)**
 - b. Allocation of 2014 Accumulated Operating Surplus **MOTION – (attachment 07 and handout)**
 - c. 2015 Year-to-Date Financials – **(attachment 08)**
 - d. 2015 Capital Budget Update – **(attachment 09)**
7. Chief Executive Officer's Report – **Michelle Lind, CEO – (attachment 10)**
 - a. Legal Update – **Scott Drucker, General Counsel**

C. PRIMARY COMMITTEE REPORTS

1. Legislative and Political Affairs (**LPA**) – **Holly Mabery, ABR, CRMS, GRI – (attachment 11)**
2. Professional and Business Development (**PBD**) – **Gary Nelson, CRMS, CRS, GRI – (attachment 12)**
 - a. LTA 2014-2015 Introduction
3. Business Services and Technology (**BST**) – **Fred Cleman, ABR, CRS, GRI – (attachment 13)**
4. Risk Management (**RM**) – **Martha Appel – (attachment 14)**

D. REAL ESTATE SPECIALTY REPORTS

1. **Brad MacLay, CRS** – President Arizona CRS Chapter
2. **Tricia Lehane, GRI, LTG, SRES** – President Arizona State Chapter WCR

E. ASSOCIATION CONSIDERATIONS

F. ADJOURN