# **RECOMMENDATION to Executive Committee**

## **AGENDA ITEM:**

Approval of the attached revisions to the AAR Residential Seller's Property Disclosure Statement

## **BACKGROUND:**

By way of a workgroup chaired by Trudy Moore, the Residential Seller's Property Disclosure Statement was revised. The revised form was approved by the Risk Management Committee on March 24, 2014.

## **BUDGET IMPACT:**

None

### **RECOMMENDATION FROM:**

Risk Management Committee

Risk Management proposes that the attached revised Residential Seller's Property Disclosure Statement be approved for release to all members on or about June 2, 2014.

### **MOTION:**

TO APPROVE THE ATTACHED REVISED RESIDENTIAL SELLER'S PROPERTY DISCLOSURE STATEMENT FOR RELEASE ON OR ABOUT JUNE 2, 2014.

## FOR MORE INFORMATION CONTACT:

Tahona Epperson (928- 649-4643) or Scott Drucker (602-248-7787/800-426-7274)

# RESIDENTIAL SELLER DISCLOSURE ADVISORY



Document updated:



# WHEN IN DOUBT - DISCLOSE!





Arizona law <u>requires</u> the seller to disclose material (important) facts about the property, even if you are not asked by the buyer or a real estate agent. These disclosure obligations remain even if you and the buyer agree that no Seller's Property Disclosure Statement ("SPDS") will be provided.

The SPDS is designed to assist you, the seller, in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts. To satisfy your disclosure obligations and protect yourself against alleged nondisclosure, you should complete the SPDS by answering all questions as truthfully and as thoroughly as possible. Attach copies of any available invoices, warranties, inspection reports, and leases, to insure that you are disclosing accurate information. Use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess – use the blank lines to explain the situation.



If the buyer asks you about an aspect of the property, you have a duty to disclose the information, even if you do not consider the information material.\* You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or misrepresented: for example, if something changes.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

If you are using the Arizona Association of REALTORS® ("AAR") Residential Resale Real Estate Purchase Contract, the seller is required to deliver "a completed AAR Residential SPDS form to the Buyer within five (5) days after Contract acceptance." If the Seller does not provide the SPDS as the Contract requires, the Seller is potentially in breach of the Contract, thereby enabling the Buyer to cancel the transaction and receive the earnest money deposit.

\* By law, sellers are not obligated to disclose that the property is or has been: (1) a site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know." Instead you should either answer truthfully or respond that you are not legally required to answer the question.



# RESIDENTIAL SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: June 2014



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



## **MESSAGE TO THE SELLER:**

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing on page 7, you acknowledge that the failure to disclose known material information about the Property may result in liability.

### **MESSAGE TO THE BUYER:**

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

INSTRUCTIONS: (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as CC&R's, association bylaws, surveys, rules, and the title report or commitment. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

	PROPERTY AND OWNERSHIP
2.	
3.	PROPERTY ADDRESS:
	PROPERTY ADDRESS: (STREET ADDRESS) (CITY) (STATE) (ZIP)
	Does the Property include any leased land? $\square$ Yes $\square$ No
	Explain:
	Is the Property located in an unincorporated area of the county? $\square$ Yes $\square$ No If yes, and five or fewer parcels of land other than subdivided land
7.	are being transferred, the Seller must furnish the Buyer with a written Affidavit of Disclosure in the form required by law.
8.	LEGAL OWNER(S) OF PROPERTY: Date Purchased:
	The Property is currently:  Owner-occupied  Leased  Estate  Foreclosure  Vacant If vacant, how long?
	If a rental property, how long? Expiration date of current lease: (Attach a copy of the lease if available.)
11.	If any refundable deposits or prepaid rents are being held, by whom and how much? Explain:
12.	
13.	Is the legal owner(s) of the Property a foreign person or a non-resident alien pursuant to the Foreign Investment in Real Property
14.	Tax Act (FIRPTA)? ☐ Yes ☐ No If yes, consult a tax advisor; mandatory withholding may apply.
15.	Is the Property located in a community defined by the fair housing laws as housing for older persons? $\square$ Yes $\square$ No
16.	Explain:
17.	Approximate year built: If Property was built prior to 1978, Seller must furnish the Buyer with a lead-based paint disclosure form.
18. 19. 20.	information about the subdivision at the time the subdivision was approved, may be available by contacting the Arizona



	YES	NO	
21. 22.			Have you entered into any agreement to transfer your interest in the Property in any way, including rental renewals or options to purchase? Explain:
23.			Are you aware if there are any association(s) governing the Property?
24.			If yes, provide contact(s) information: Name: Phone #:
25.			Name: Phone #:
26.			If yes, are there any fees? How much? \$ How often?
27.			How much? \$ How often?
28. 29.			Are you aware of any association fees payable upon transfer of the Property? Explain:
30. 31.			Are you aware of any proposed or existing association assessment(s)? Explain:
32. 33.			Are you aware of any pending or anticipated disputes or litigation regarding the Property or the association(s)? Explain:
34. 35. 36.			Are you aware of any of the following recorded against the Property? (Check all that apply):  ☐ Judgment liens ☐ Tax liens ☐ Other non-consensual liens  Explain:
37. 38. 39.			Are you aware of any assessments affecting the Property? (Check all that apply):  Paving Sewer Water Selectric Other  Explain:
40. 41. 42. 43.			Are you aware of any title issues affecting the Property? (Check all that apply):  Recorded easements Use restrictions Lot line disputes Encroachments Unrecorded easements Use permits Other  Explain:
44. 45. 46.			Are you aware if the Property is located within the boundaries of a Community Facilities District (CFD)? If yes, provide the name of the CFD:
47. 48.			Are you aware of any public or private use paths or roadways on or across the Property?  Explain:
49.			Are you aware of any problems with legal or physical access to the Property? Explain:
50.			The road/street access to the Property is maintained by the  County City Homeowners' Association Privately
51.			If privately maintained, is there a recorded road maintenance agreement? Explain:
52.			Are you aware of any violation(s) of any of the following? (Check all that apply):
53. 54. 55.			☐ Zoning ☐ Building Codes ☐ Utility Service ☐ Sanitary health regulations ☐ Covenants, Conditions, Restrictions (CC&R's) ☐ Other (Attach a copy of notice(s) of violation if available.) Explain:
56. 57. 58.			Are you aware of any homeowner's insurance claims having been filed against the Property?  Explain:
59. 60. 61.			NOTICE TO BUYER: Your claims history, your credit report, the Property's claims history and other factors may affect the insurability of the Property and at what cost. Under Arizona law, your insurance company may cancel your homeowner's insurance within 60 days after the effective date. Contact your insurance company.
	BUIL	DING	AND SAFETY INFORMATION
62.	YES	NO	ROOF / STRUCTURAL:
63.			NOTICE TO BUYER: Contact a professional to verify the condition of the roof.
64. 65.			Are you aware of any past or present roof leaks? Explain:
66. 67.			Are you aware of any other past or present roof problems? Explain:
<u> </u>			>>
	Hesident	ıaı Seller's	s Property Disclosure Statement (SPDS)



	YES	NO			
68.			Are you aware of any roof repairs? Explain:		
69.					
70.			Is there a roof warranty? (Attach a copy of warranty if available.)		
71.			If yes, is the roof warranty transferable? Cost to transfer		
72. 73.			Are you aware of any interior wall/ceiling/door/window/floor problems? Explain:		
73. 74. 75.		Are you aware of any cracks or settling involving the foundation, exterior walls or slab? Explain:			
76.			Are you aware of any chimney or fireplace problems, if applicable? Explain:		
77. 78. 79. 80.			Are you aware of any damage to any structure on the Property by any of the following? (Check all that apply):  ☐ Flood ☐ Fire ☐ Wind ☐ Expansive soil(s) ☐ Water ☐ Hail ☐ Other  Explain:		
81.			WOOD INFESTATION:		
82.			Are you aware of any of the following:		
83.			Past presence of termites or other wood destroying organisms on the Property?		
84.			Current presence of termites or other wood destroying organisms on the Property?		
85. 86.			Past or present damage to the Property by termites or other wood destroying organisms?  Explain:		
87.					
88.			Are you aware of past or present treatment(s) of the Property for termites or other wood destroying organisms?		
89.			If yes, date last treatment was performed:		
90.			Name of treatment provider(s):		
91. 92.			Is there a treatment warranty? (Attach a copy of warranty if available.)  If yes, is the treatment warranty transferrable?		
9∠.					
93. 94.			NOTICE TO BUYER: Contact Office of Pest Management for past termite reports or treatment history. www.sb.state.az.us		
95.			HEATING & COOLING:		
96.			Heating: Type(s)		
97.			Approximate Age(s)		
98.			Cooling: Type(s)		
99.			Approximate Age(s)		
100.			Are you aware of any past or present problems with the heating or cooling system(s)?		
101.			Explain:		
102.			PLUMBING:		
103. 104.			Are you aware of the type of water pipes, such as galvanized, copper, PVC, CPVC or polybutylene?  If yes, identify:		
105.			Are you aware of any past or present plumbing problems? Explain:		
106. 107.			Are you aware of any water pressure problems? Explain:		
108.	_		Type of water heater(s):   Gas Electric Solar Approx. age(s):		
109.			Are you aware of any past or present water heater problems? Explain:		
110.					
l11.			Is there a landscape watering system? If yes, type:   automatic timer   manual   both		
112.			If yes, are you aware of any past or present problems with the landscape watering system?		
l 13.		_	Explain:		
114.			Are there any water treatment systems? (Check all that apply):		
115.			□ water filtration □ reverse osmosis □ water softener □ Other		
116.			Is water treatment system(s) $\square$ owned $\square$ leased (Attach a copy of lease if available.)		
117.			Are you aware of any past or present problems with the water treatment system(s)?		
			Explain:		

	YES	NO	
119.			SWIMMING POOL/SPA/HOT TUB/SAUNA/WATER FEATURE:
120.			Does the Property contain any of the following? (Check all that apply):
121.			☐ Swimming pool ☐ Spa ☐ Hot tub ☐ Sauna ☐ Water feature
122.			If yes, are either of the following heated?   Swimming pool   Spa If yes, type of heat:
123.			Are you aware of any past or present problems relating to the swimming pool, spa, hot tub, sauna or water feature?
124.			Explain:
125.			ELECTRICAL AND OTHER RELATED SYSTEMS:
126.			Are you aware of any past or present problems with the electrical system? Explain:
127.		_	
128.			Is there a security system? If yes, is it (Check all that apply):
129.			□ Leased (Attach a copy of lease if available.) □ Owned □ Monitored □ Other
130.			Are you aware of any past or present problems with the security system? Explain:
131.		_	
132.			Does the Property contain any of the following systems or detectors?(Check all that apply):
133.			☐ Smoke/fire detection ☐ Fire suppression (sprinklers) ☐ Carbon monoxide detector
134.			If yes, are you aware of any past or present problems with the above systems? Explain:
135.			
136.			MISCELLANEOUS:
137.			Are you aware of any animals/pets that have resided in the Property? If yes, what kind:
			Are you aware or any animals/pets that have resided in the Property? If yes, what kind.
138. 139.			Are you aware of or have you observed any of the following on the Property? (Check all that apply):
140.			Scorpions Rabid animals Bee swarms Rodents Reptiles Bed Bugs Other:
141.			Explain:
142.			Has the Property been serviced or treated for pests, reptiles, insects, birds or animals? If yes, how often:
143.			Name of service provider(s): Date of last service:
144.			Are you aware of any work done on the Property, such as building, plumbing, electrical or other improvements or
145.			alterations or room conversions? (If no, skip to line 156.)
146.			Explain:
147.			
148.			
149.			
150.			Were permits for the work required? Explain:
151.			If yes, were permits for the work obtained? Explain:
152.			Was the work performed by a person licensed to perform the work? Explain:
153.			Was approval for the work required by any association governing the property? Explain:
154.			If yes, was approval granted by the association? Explain:
155.			Was the work completed? Explain:
156.			Are there any security bars or other obstructions to door or window openings? Explain:
157.			Are you aware of any past or present problems with any built-in appliances? Explain:
158.			
159.			Are there any leased propane tanks, equipment or other systems on the Property? (Attach a copy of lease if available.)
160.			Explain:
161.			

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	UTILITIES						
162.	DOES YES	THE PF NO	ROPERTY CURRENTLY RECEIVE THE FOLLOWING SERVICES? PROVIDER				
163.			Electricity:				
164.			Fuel: $\square$ Natural gas $\square$ Propane $\square$ Oil				
165.			Cable / Satellite:				
166.			Internet:				
167.			Telephone:				
168.			Garbage Collection:				
169.			Fire:				
170.			Irrigation:				
171.			Water Source:				
172.			Public Private water co. Hauled water				
173.			☐ Private well ☐ Shared well If water source is a private or shared well, complete and attach				
174.			Domestic Water Well/Water Use Addendum.				
175. 176. 177.			NOTICE TO BUYER: If the Property is served by a well, private water company or a municipal water provider, the Arizona Department of Water Resources may not have made a water supply determination. For more information about water supply, or any of the above services, contact the provider.				
178.			Are you aware of any past or present drinking water problems? Explain:				
179. 180.			U.S. Postal Service delivery is available at: Property Cluster Mailbox Post Office Other				
181.			Are there any alternate power systems serving the Property? If yes, indicate type (Check all that apply):				
182.			☐ Solar ☐ Wind ☐ Generator ☐ Other				
183.			If yes, are you aware of any past or present problems with the alternate power system(s)? Explain:				
184.			, 900, 410 900 411410 61 4119, 900 6110 11111 1110 4110111410 901101 0901011(0).				
185.			If there are any alternate power systems serving the Property, are they leased? Explain:				
186.							
187.			If yes, provide name and phone number of the leasing company (Attach copy of lease if available):				
188.							
	ENVI	RONM	IENTAL INFORMATION				
	YES	NO					
189.			Are you aware of any past or present issues or problems with any of the following on the Property? (Check all that apply):				
190.			☐ Soil settlement/expansion ☐ Drainage/grade ☐ Erosion ☐ Fissures ☐ Dampness/moisture ☐ Other				
191.			Explain:				
192.			Are you aware of any past or present issues or problems in close proximity to the Property related to any of				
193.			the following? (Check all that apply):				
194.			☐ Soil settlement/expansion ☐ Drainage/grade ☐ Erosion ☐ Fissures ☐ Other				
195.			Explain:				
196. 197.			NOTICE TO BUYER: The Arizona Department of Real Estate provides earth fissure maps to any member of the public in printed or electronic format upon request and on its website at www.azre.gov.				
198.			Are you aware if the Property is subject to any present or proposed effects of any of the following? (Check all that apply):				
199.			☐ Airport noise ☐ Traffic noise ☐ Rail line noise ☐ Neighborhood noise ☐ Landfill ☐ Toxic waste disposal				
200.			☐ Odors ☐ Nuisances ☐ Sand/gravel operations ☐ Other				
201.			Explain:				
202. 203.			Are you aware if any portion of the Property has ever been used as a "Clandestine drug laboratory" (manufacture of, or storage of, chemicals or equipment used in manufacturing methamphetamine, ecstasy or LSD)?				
204. 205.			NOTICE TO BUYER: The Arizona Board of Technical Registration (BTR) maintains a list of unremediated sites at www.azbtr.gov. To determine if the property was once on the list but has been remediated, contact the BTR.				

	YES	NO				
206. 207.			Are you aware if the Property is located in the vicinity of a public or private airport?  Explain:			
208. 209. 210. 211. 212.			NOTICE TO SELLER AND BUYER: Pursuant to Arizona law a Seller shall provide a written disclosure to the Buyer if the Property is located in territory in the vicinity of a military airport or ancillary military facility as delineated on a map prepared by the State Land Department. The Department of Real Estate also is obligated to record a document at the County Recorder's Office disclosing if the Property is under restricted air space and to maintain the State Land Department Military Airport Map on its website at www.azre.gov.			
213. 214.			Is the Property located in the vicinity of a military airport or ancillary military facility?  Explain:			
215. 216. 217.			Are you aware of the presence of any of the following on the Property, past or present? (Check all that apply):  Asbestos Radon gas Lead-based paint Pesticides Underground storage tanks Fuel/chemical storage Explain:			
218. 219.			Are you aware if the Property is located within or subject to any of the following ordinances? (Check all that apply):  Superfund / WQARF / CERCLA  Wetlands area  Natural Area Open Spaces			
220. 221.			Are you aware of any open mine shafts/tunnels or abandoned wells on the Property?  If yes, describe location:			
222. 223.			Are you aware if any portion of the Property is in a flood plain/way? Explain:			
224. 225. 226. 227. 228. 229. 230. 231. 232. 233. 234.			NOTICE TO BUYER: Your mortgage lender may require you to purchase flood insurance in connection with your purchase of the Premises. The National Flood Insurance Program ("NFIP") provides for the availability of flood insurance but also establishes flood insurance policy premiums based on the risk of flooding in the areas where properties are located. Due to amendments to federal law governing the NFIP those premiums are increasing, and in some cases will rise by a substantial amount over the premiums previously charged for flood insurance for the property. As a result, you should not rely on the premiums paid for flood insurance on this property previously as an indication of the premiums that will apply after you complete your purchase. In considering your purchase of this property you should consult with one or more carriers of flood insurance for a better understanding of flood insurance coverage, the premiums that are likely to be required to purchase such insurance any available information about how those premiums may increase in the future.			
235. 236.			Are you aware of any portion of the Property ever having been flooded? Explain:			
237. 238.			Are you aware of any water damage or water leaks of any kind on the Property? Explain:			
239. 240.			Are you aware of any past or present mold growth on the Property? If yes, explain:			
	SEWI	ER/WA	STEWATER TREATMENT			
	YES	NO				
241.			Is the entire Property connected to a sewer?			
242. 243.			If no, is a portion of the Property connected to a sewer? Explain:			
244. 245.			If the entire Property or a portion of the Property is connected to a sewer, has a professional verified the sewer connection? If yes, how and when:			
246.			NOTICE TO BUYER: Contact a professional to conduct a sewer verification test.			
247. 248.			Type of sewer: ☐ Public ☐ Private ☐ Planned and approved sewer system, but not connected Name of Provider:			
249.			Are you aware of any past or present problems with the sewer? Explain:			
250. 251.			Is the Property served by an On-Site Wastewater Treatment Facility? (If no, skip to line 263.)  If yes, the Facility is:   Conventional septic system  Alternative system; type:			
			>>			



BUYER BUYER

Residential Seller's Property Disclosure Statement (SPDS) >>						
YES	NO					
		f the Facility is an alternativ	ve system, is it currently	being serviced under a m	naintenance contract?	
	1	f yes, name of contractor:		F	Phone #:	
	,	Approximate year Facility in	nstalled:		(Attach copy of per	mit if available.)
		Are you aware of any repai	rs or alterations made to	this Facility since origina	I installation?	
	ı	Explain:				
	_					
		Approximate date of last Fa	acility inspection and/or p	oumping of septic tank: _		
		Are you aware of any past	or present problems with	the Facility? Explain:		
		NOTICE TO SELLER AI Inspection of On-Site W				es a Pre-Transfe
ОТНЕ	R CONE	DITIONS AND FACTO	RS			
What o	other mate	rial (important) information	are you aware of con	cerning the Property tha	at might affect the Buye	r's decision-makiı
proces	s, the value	e of the Property, or its use	? Explain:			
		EVEL ANATIONS				
ADDI	HONAL	EXPLANATIONS				
knowle to Buy	dge as of ter prior to	FICATION: Seller certifiche date signed. Seller agre Close of Escrow, includin ntial Seller Disclosure Adv	ees that any changes in g any information that	the information contained may be revealed by sub-	d herein will be disclose	d in writing by Sel
^ SELL	ER'S SIG	NATURE	MO/DA/YR	^ SELLER'S SIGNATU	RE	MO/DA/YI
			,			
Revie	wed and u	pdated: Initials:	// SELLER	SELLER	MO/DA/YR	
BUYEI knowle regard	R'S ACKN dge and is to the Pr	IOWLEDGMENT: Buyer as not a warranty of any kitoperty. Buyer is encourage a home warranty protection	acknowledges that the nd. Buyer acknowledge aged to obtain Proper	information contained has Buyer's obligation to i	nerein is based only on nvestigate any material	(important) facts
of a na	tural death,	cknowledges that by law, Se suicide, homicide, or any other disease not known to be	ner crime classified as a f	elony; (2) owned or occup	ied by a person exposed	to HIV, diagnosed
		w, Buyer acknowledges eller written notice of the				ded herein, Buy
^ BUY	ER'S SIGN	IATURE	MO/DA/YR	^ BUYER'S SIGNATUR	E	MO/DA/YR
Resident		operty Disclosure Statement (SPD	S) ciation of REALTORS®.			