

SEVRAR & THE ARIZONA ASSOCIATION OF REALTORS®
PROUDLY BRING YOU THE SRS DESIGNATION COURSE...

JOIN US

OUTSHINE THE COMPETITION IN TODAY'S SELLER'S MARKET.

**JUNE
26-27**

**8-5 PM
EACH DAY**

Lunch Provided

**EARN
YOUR SRS
DESIGNATION!**

SRS

Seller Representative Specialist

It's a Seller's Market.

Earn your Seller Representative Specialist (SRS) designation and learn the best ways to:

- Turn a listing appointment into a seller counseling session;
- Obtain expired or for sale by owner (FSBO) listings;
- Utilize today's technology to prospect for new clients;
- Mitigate risk for yourself and your sellers; and
- Gain your seller's trust and respect while increasing your earning potential.

This two-day, intensive course focuses on creating new habits for success by turning everything you thought you knew about working with sellers on its head.

Learn more about the SRS designation online at www.srscouncil.com

The SRS designation is not an NAR designation.

REGISTER TODAY!

www.regonline.com/srs2013

COST:

\$179

C/E CREDIT:

**3 CONTRACT
3 AGENCY
6 GENERAL**

LOCATION:

SEVRAR CLASSROOM

**SOUTHEAST VALLEY REGIONAL
ASSOCIATION OF REALTORS®
1363 SOUTH VINEYARD | MESA, AZ 85210**

INSTRUCTOR:

HOLLY MABERY

HOLLY HAS BEEN AN ACTIVE REALTOR® FOR OVER 13 YEARS. HER EXPERIENCE IN NUMEROUS SELLER TRANSACTIONS WILL BRING REAL EXPERIENCE TO THE CLASSROOM.