



BPO

BROKER PRICE OPINION

The Agent's Role in Property Valuation

INSTRUCTOR:

Frank Dickens

DATE:

September 25, 2012
8:00 am - 5:00 pm

COST:

\$79 (includes lunch)

LOCATION:

Santa Cruz County Board
of REALTORS classroom

C/E: 6-Legal issues

This NAR course will provide you with the resources and knowledge to:

- Understand the components of a BPO
- What issues commonly generate quality control of reviewers
- What the general guidelines are for assigning condition to a property
- How to reduce your risk when performing a BPO

You will also learn about the multiple uses of BPOs and what they can and cannot be used for, how to evaluate and minimize the risk of the valuation process, identify and use effective tools, and filter and select comparables in order to create professional and accurate BPOs.

If you have ever wondered what factors were used on a BPO of your listing – this class is for you!

REGISTER TODAY:

www.regonline.com/bpo2012

This class also offers you the option of earning NAR's new certification, BPOR (BPO Resource). An additional one-time application fee is required if you wish to earn the certification. Details for the certification and requirements are available at www.bpor.org



Courtesy of the
ARIZONA ASSOCIATION OF REALTORS®
2012 EDUCATION OUTREACH PROGRAM



255 E. Osborn Rd., Ste. 200 | Phoenix, AZ 85012
602-248-7787 | www.aaronline.com

REAL SOLUTIONS. REALTOR® SUCCESS.