



CERTIFIED
RISK MANAGEMENT
SPECIALIST

CORE COURSE

ARIZONA'S RISK MANAGEMENT PROGRAM

DISCLOSURE & DUE DILIGENCE

Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

UPON COMPLETION OF THIS COURSE, STUDENTS WILL BE ABLE TO:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY ATTEND

This course addresses risk management issues related to disclosures and due diligence. Learn to protect your clients and reduce your risk.

What students are saying:

"I think this class and the whole CRMS specialist cert is a very great opportunity for an Agent/Broker to protect yourself"

"This class was excellent! It will definitely make me a better practitioner"

"Great class and workbook. Content right on for today's market and situations."

Note: All programs are standalone, but if your goal is to earn the rCRMS certification, all courses must be completed within two years and recertified every two years. Recertification requirement is attendance at one of the certification's contract courses.

rCRMS CERTIFICATION PROGRAM DETAILS

The certification program consists of three core courses, one contract course (two days), and one elective course. For more information, visit <http://www.aaronline.com/documents/CRMS.aspx>

Give clients the utmost protection during their transaction...earn the rCRMS certification.

Registration is now open:

www.regonline.com/dddwemar



REAL SOLUTIONS. REALTOR® SUCCESS.

DATE

August 6
9:00 a.m. – 4:00 p.m.

LOCATION

WEMAR

PRICE

\$99 by July 31
Lunch provided

INSTRUCTORS

Rick Mack
Mack Drucker &
Watson, PLLC

Frank Dickens
Realty One Group

C/E:

6-disclosure

ARIZONA ASSOCIATION
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