

Employment, Agency, & The Standard of Care

October 10, 2024
9:00 a.m. - 4:00 p.m.

Many disputes arise when there is a failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements



Rick Mack, Esq. Is the lead attorney with AAR's legal hotline program and attorney with Zelms Erlich & Mack.



Jim Sexton Has been in Real Estate for 40+ years as an Office Manager, Broker Owner and Designated Broker.

BONUS: This class also offers credit towards the GRI designation

NOTE: This certification program is not affiliated with or endorsed by the National Association of REALTORS®.

LOCATION

LIVE @ WeSERV West Valley
Classroom
9001 W. Union Hills Drive, Ste. 8
Peoria | AZ 85382

CE

3 Agency &

3 Commissioner's Standards

(Fulfills Core course for CRMS & row 11 or 12 for GRI)

PRICE

REALTOR® Member

\$59 by 10/2

\$79 After 10/2

rCRMS Grad \$40

Non-REALTOR® Member

\$79 by 10/2

\$99 after 10/2

No Refunds after 9/30

Registration closes 10/6

<https://www.aaronline.com/calendar/view-event/?id=1944>

CE provided by the Arizona Association of



Arizona REALTORS® | 255 E Osborn Rd., Suite 200 | Phoenix, AZ 85012

602-248-7787 Telephone | 800-426-7274 Toll-free in AZ
602.351.2474 Fax

www.aaronline.com