

Your Secret Weapon in representing seller's in today's market



Why do sellers need you today?

How is your business different from 3 years ago?

How has the market changed?

The SRS- Seller's Representative Specialist Designation course- is a two-day intensive program that reinvents the way you represent sellers in today's challenging market.

This course will provide you with a refreshing prospective of back to basics "nose to nose, toes to toes" consumer contact, combined with today's technology. With comprehensive education on how to deal with Baby Boomers to Gen Y's you will gain a competitive edge to earn more while reducing risk in a market where clients more than ever rely on you for guidance through transactions. **BONUS: satisfies NAR quadrennial ethics requirement.**

Your Trainer: Holly Mabery. Holly has been an active REALTOR for over 13 years. Her experience in numerous seller transactions will bring real experience to the classroom.

Brought to you by: Arizona and Kingman Associations of REALTORS.

August 13-14, 2012 (8:00 – 5:00 each day). *Lunch provided*

Kingman Association of REALTORS classroom c/e: 3 contract/ 3 agency/ 6 general

Cost: \$179

Register: www.reaonline.com/2012srs

Visit www.srscouncil.com for complete details regarding SRS designation and benefits

Lodging near the classroom: Hampton Inn & Suites (928-692-0200), Springhill Suites (928-753-8766)

Attend this course and get cutting edge tools that leave your competition in the dust!

The SRS designation is not an NAR designation