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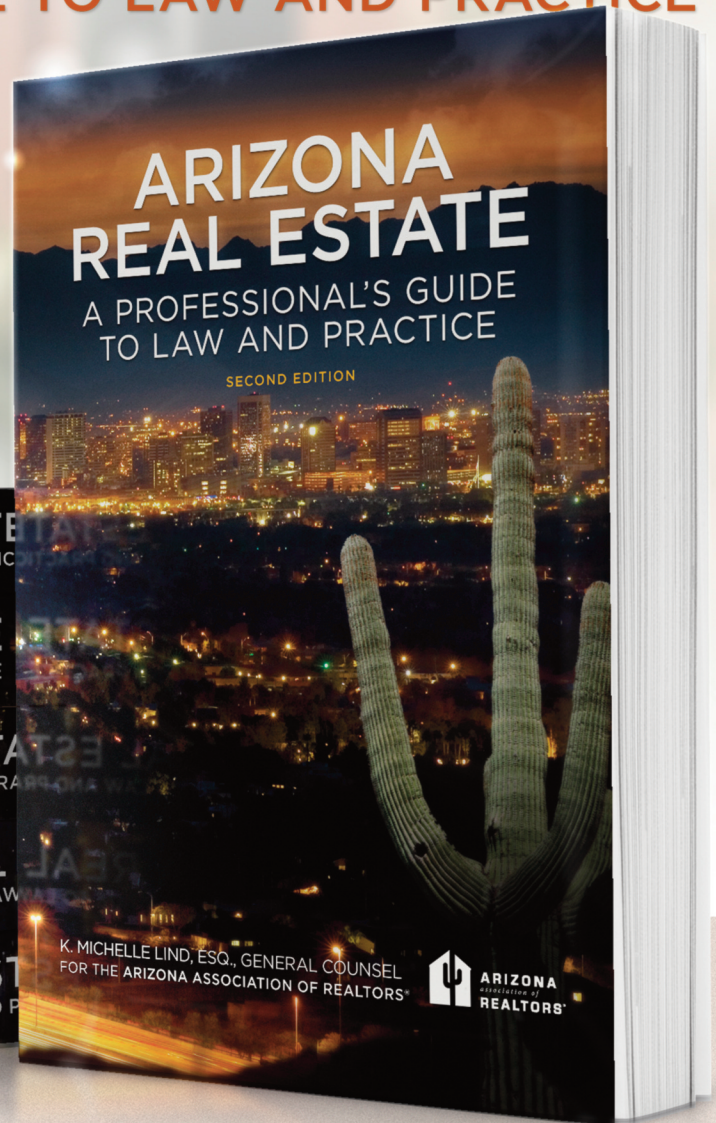
ARIZONA REAL ESTATE

A PROFESSIONAL'S GUIDE TO LAW AND PRACTICE

BY K. MICHELLE LIND, ESQ.

THIS BOOK IS A VALUABLE RESOURCE FOR EVERYONE INVOLVED IN THE REAL ESTATE INDUSTRY.

After almost 20 years representing the Arizona Association of REALTORS®, Michelle Lind has compiled answers to the most common real estate questions as well as information on important real estate legal issues.



K. Michelle Lind is General Counsel / Assistant CEO to the Arizona Association of REALTORS® (AAR). She serves as the primary legal advisor to the association, and oversees the association's Risk Management Committee, which includes the development of standard real estate forms.

This important resource covers over 25 topics, including:

- The Standard of Care & a Broker's Duties
- Agency Relationships & a Broker's Duties
- Real Property Contracts
- Interpreting the AAR Residential Resale Contract
- Residential Contract Related Forms & Other Addenda
- Short Sale Transactions
- REO (Real Estate Owned) Transactions
- Financing & Loan Defaults
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By K. Michelle Lind, Esq.

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